

**Council Meeting: December 7, 2010****SUBJECT: Award of Contract for Nine Crown Victoria Police Interceptor Vehicles (F1010-33)****BACKGROUND**

Council approval is requested to award a contract to Sunnyvale Ford Lincoln Mercury in the amount of \$204,204 for the purchase of nine police interceptor vehicles, scheduled for replacement in FY 2010/2011.

The requested police patrol vehicles are full-size sedans with V-8 engines and heavy-duty components appropriate for traffic and law enforcement use. Due to technological improvements by the manufacturer, the life expectancy of these units has increased from 70,000 miles in 1995 to greater than 100,000 miles in recent years. The nine vehicles, which are scheduled for replacement during Fiscal Year 2010/2011, have already accrued between 97,000 and 122,000 miles.

**DISCUSSION**

Bid specifications were prepared by the Fleet Services Division. Purchasing staff issued Invitation for Bids No. F1010-33, which was broadcast to potential suppliers through the City's Onvia DemandStar public procurement network.

Sealed bids were received and publicly opened on November 3, 2010. Three responsive bids were received.

**Bidder****Total Bid**

Sunnyvale Ford of Sunnyvale , CA	\$204,204
San Francisco Ford Lincoln Mercury of San Francisco, CA	\$204,595
Bob Wondries Ford of Alhambra, CA	\$208,370

Staff has determined that the vehicles offered by Sunnyvale Ford Lincoln Mercury meets City specifications and recommends that the contract be awarded to that firm as the lowest responsive and responsible bidder. (It should be noted that Sunnyvale Ford is the low bidder without application of the one percent local business preference.) Pricing detail includes extended warranties, however the Fleet Manager has determined that the standard warranty offered is sufficient and therefore the extended warranty is not included in the total contract amount requested.

**FISCAL IMPACT**

Total cost to the City will be \$204,204, including sales tax and delivery to the Corporation Yard. Budgeted funds are available in Fleet Equipment Replacement Account 020700.

**PUBLIC CONTACT**

Public contact was made by posting the Council agenda on the City's official-notice bulletin board outside City Hall, at the Sunnyvale Senior Center, Community Center and Department of Public Safety; and by making the agenda and report available at the Sunnyvale Public Library, the Office of the City Clerk and on the City's Web site.

**RECOMMENDATION**

It is recommended that Council award a contract in the amount of \$204,204 for nine Crown Victoria police interceptor vehicles, in substantially the same form as the attached draft Purchase Order, to Sunnyvale Ford Lincoln Mercury.

Reviewed by:

Grace K. Leung, Director of Finance

Prepared by: Pete Gonda, Purchasing Officer

Reviewed by:

Robert Walker

Assistant City Manager

Approved by:

Gary M. Luebbers

City Manager

**Attachments**

A. Draft Purchase Order and Pricing Detail





City of Sunnyvale  
California

Draft Purchase Order NO

PO003444

**BUYER:**

Cornejo, Perry

PHONE (408) 730-7572

FAX (408) 730-7710

**SECTION VI. BID FORM  
FOR  
NINE (9) CROWN VICTORIA POLICE INTERCEPTOR VEHICLES**

The undersigned bidder hereby offers to sell and deliver, as required, nine (9) 2010 or newer model year Crown Victoria Police Interceptor vehicles to the City of Sunnyvale in strict compliance with the specifications, terms and conditions stated herein.

Bid Item No.	Description	Qty	Delivered Unit Price	Total Delivered Price
1.	Crown Victoria Police Interceptor Vehicles (2010 or newer Model Year)	9 EA	\$20,760.24	\$186,842.16
2.	Extended Warranty, 75,000/36 month Zero Deductible POWERTRAIN -	9 EA	\$1970.00	\$17,730.00
3.	Tire Fee (If Applicable)	45 EA	\$1.75	\$78.75
	Sales Tax (9.25%)			\$17,282.90
	Total Cost			\$221,933.81

**Additional Information Required of Bidder**

- Deliver 10 WEEKS - calendar days after receipt of order. BASED ON FMC PRODUCTION AS OF 10/29/10
- Method of delivery  
DRIVEN TO 221 COMMERCIAL ST SU. CA 94086
- The unit price bid shall be guaranteed for a period of 90 Calendar days after the bid opening.
- Warranty Offered  
FACTORY 3/36 + 5/SR+EMISSION - 8/80 EMISSION
- Prompt Payment Terms Offered  
NONE
- If bidder is awarded contract, bidder will extend pricing to other government agencies?  yes  no  
If yes, enter number of calendar days bid pricing will be extended to other agencies 90
- Business Organization (Check One):  
 Individual Proprietorship  
 Partnership  
 Corporation  
 Other
- Exceptions to specifications, if any \_\_\_\_\_