September 13, 2011

SUBJECT: Introduction of Ordinances (2)

2011-7507 Modification to two Development Agreements between the City of Sunnyvale and: 1) Moffett Park Dr. LLC and Moffett Towers LLC; and, 2) Moffett Towers Lot 3 LLC; and, Performance Review of said Development Agreements

Jay Paul Company [Applicant]:
1) 990-1080 Enterprise Way and 803-809 Eleventh Ave.
2) 1100-1180 Enterprise Way

REPORT IN BRIEF

This public hearing is to consider: 1) modifications to two Development Agreements between the City of Sunnyvale and the owners of the Moffett Towers campuses (Lot 1 and Lot 3) Technology Corners (“Ariba”) campus; and, 2) a performance review of the existing development agreements. Attachment A summarizes the proposed changes to the development agreements and comments on the status/performance of the provisions in these agreements. The original development agreements were approved by the City Council on November 14, 2006 and became effective on December 21, 2006; the agreements were executed in May 2007 and February 2008. The amendments to the development agreements are linked to two Major Moffett Park Design Review applications (discussed in separate reports). The Design Review reports also cover the environmental review and resulting Mitigated Negative Declaration (MND). The modifications to the development agreements primarily reflect an increase in the allowable building area, and also contain updates to the traffic and housing mitigation fees and transportation demand management (TDM) requirements; they retain all other previously adopted provisions. The draft agreements do not include any request for additional benefits by either the City or the developer. The Planning Commission recommended approval of both development agreement amendments at their meeting of August 22, 2011.

Staff recommends that the City Council:

- Introduce an ordinance to amend the Development Agreement between Moffett Towers LLC / Moffett Park Dr. LLC and the City of Sunnyvale (Attachment B)
- Introduce an ordinance to amend the Development Agreement between Moffett Towers Lot 3 LLC and the City of Sunnyvale (Attachment C)
- Find that the developer is in compliance with the terms of the development agreements.
BACKGROUND

A Development Agreement is a tool used by some cities to assist in providing certain assurances for a developer and a city. A development agreement is essentially a contract between the city and the developer that Council approves through adoption of an ordinance. A development agreement outlines obligations of the developer and must describe the benefit to both the developer and the city. The City has entered into development agreements with other project sponsors, including Lockheed Martin Missiles and Space, Sares-Regis (Navair Manor) and Applied Materials.

In 2006 the developer, Jay Paul Company and staff negotiated terms of two separate but closely related development agreements and generally agreed on the terms. These agreements were approved by the City Council in November 2006 (RTC 06-360). The developer and staff have discussed the modifications to the existing agreements and have agreed on the terms.

The previously approved projects did not require adoption of development agreements to implement Class A office development on the subject parcels. The conditions of approval and the Mitigation Monitoring and Reporting Program (from the Subsequent EIR) addressed all project requirements. The development agreements, however, further addressed mutual benefits to both Jay Paul Company and to the City of Sunnyvale. The 2006 development agreements specified the maximum construction allowed on the properties and the development agreements need to be modified in order to allow additional building area on the properties.

On January 1, 2010 the City’s new Green Building Program became effective. It restructured the Green Building requirements citywide, including the program for the Moffett Park Specific Plan area. The City Council directed that this be reviewed and updated as appropriate after 18 months. The City Council will consider Green Building Program updates on September 13, 2011. The 2009 Green Building Program, includes mandatory requirements as well as incentives for higher levels of green development. Due to economic conditions there was no interest in the incentive programs until recently. As part of the 2011 update to the Green Building Program staff is recommending modifications to clarify the original green building tables and to increase the green construction requirements (including a slight increase in the minimum green levels to take advantage of incentives) for certain categories of non-residential projects.

The 2006 Development Agreement for the Moffett Towers (Lot 1)/“Ariba” campuses contained several provisions related to the future Mary Avenue right-of-way. Developer and City obligations to select the preferred alignment and right-of-way dedication have been completed. The name of “Ariba” campus has
been used historically to refer to the campus due to an original tenant. The Ariba company is no longer located on the site—the more generic term “Technology Corners” is also used to refer to the property.

EXISTING POLICY

GENERAL PLAN: Community Vision

III. **Environmental Sustainability**: To promote environmental sustainability and remediation in the planning and development of the City, in the design and operation of public and private buildings, in the transportation system, in the use of potable water and in the recycling of waste.

GENERAL PLAN: Land Use and Transportation

**Policy LT-1.7** Contribute to efforts to minimize region-wide average trip length and single-occupant vehicle trips.

**LT-1.7a** Locate higher intensity land uses and developments so that they have easy access to transit services.

**Policy LT-6.2** Promote business opportunities and business retention in Sunnyvale.

Moffett Park Specific Plan

*Guiding Principle 1.0*: Positively influence the Sunnyvale business climate and enhance economic vitality by providing comprehensive land use policies and permitting processes that encourage development of additional needed Class A office space to diversify the industrial base of Sunnyvale.

*Guiding Principle 9.0*: Incorporate the principles of “smart growth” into all planning decisions.

*Guiding Principle 10.0*: Incorporate sustainable design and green building concepts into private and public projects.

DISCUSSION

There are two Development Agreements that cover the Moffett Towers and Technology Corners (Ariba) campuses:
• 990-1080 Enterprise Way (called Moffett Towers-Lot 1) and the adjacent property at 803-809 Eleventh Avenue (also called “Ariba” or Technology Corners campus)
• 1100-1180 Enterprise Way (also called Moffett Towers Lot 3).

The two agreements were written to refer to each other to assure coordinated development. The Agreements identify the terms and obligations of both parties, the general and vested entitlements, and identification of the mutual benefits to both parties. If, for some reason, one of the development agreements were not exercised, the other agreement would still be valid and provide benefit to the City and the Developer. Both agreements have been exercised.

These two Development Agreements are proposed for modification. No additional benefits are requested by the developer or staff. The primary purpose of the amendments is to reflect the additional development afforded by the 2009 Green Building Program and the proposed Major Moffett Park Design Review.

Attachment A provides a summary of the original terms of the development agreements, the status of the term, and staff recommended amendments to the agreements to enable the associated Moffett Park Design Reviews. The following section summarizes the proposed amendments to the agreements and the benefits to the Developer and the City.

• **FAR:** Moffett Towers Lot 3 and the Technology Corners (Ariba) sites will be permitted additional development by taking advantage of the citywide green building incentive. Lot 3 will be allowed an addition of about 125,000 s.f. (80% FAR). Technology Corners will be allowed an addition of about 200,000 s.f. (80% FAR when combined with Moffett Towers Lot 1). The new development will be subject to the Conditions of Approval approved for planning applications 2011-7170 and 2011-7119.

**Benefit to Developer** The developer will be afforded the opportunity to develop the site in accordance with the green building program adopted after the current development agreements were approved and executed; the developer would have the same rights as all other Moffett Park property owners.

**Benefit to City** The amendments to the development agreements enable the maximum participation in the Green Building program consistent with the Moffett Park Specific Plan and Green Building Programs to encourage Class A office development and to promote green development, respectively. Any other site in Moffett Park could participate in the Green Building incentive program without a development agreement through a Moffett Park Design Review process at a Planning Commission public hearing.
The entire Technology Corners (Ariba) campus will be subject to the more stringent TDM programs required for Moffett Park and the Green Building Program. Under the existing development agreement Technology Corners would be required a more aggressive TDM program only if they exercised the option to build additional parking on site (this provision is also discussed below under “Additional Parking”).

- **Additional Parking on Technology Corners (Ariba) Campus** The amendment removes the provision that allows the developer to add additional parking in exchange for a graduated increase in the TDM program (currently set at 15% total vehicle trip reduction). The new provision requires a TDM program that results in a 25% total vehicle trip and 30% peak hour vehicle trip reduction.

**Benefit to Developer** The developer is ceding his rights to add parking.

**Benefit to City** A lower ratio of parking spaces is a typical feature of TDM programs to assist tenants of the site in meeting their TDM goals to reduce total and peak hour vehicle trips. Typical TDM measures to encourage transit use, carpool, walk, bike, etc are enhanced without an oversupply of parking. Less reliance on single-occupant vehicles lessens impacts on local and regional streets and highways, and improves air quality.

- **Housing Mitigation Fee and Traffic Impact Fees (TIF)** The existing development agreements fixes the housing mitigation fee at $8.00/s.f. with a provision to accelerate payment if no or little building construction occurred in the first four years. The existing agreement repeats the TIF requirements in the municipal code (i.e. no special provisions). The amendments state the requirement to pay Housing Mitigation fee and Traffic Impact fees for the newly entitled square footage, in accordance with the rates in place at the time of payment (building permit issuance) as well as Traffic Impact fees in accordance.

**Benefit to Developer** These are a standard development requirements.

**Benefit to City** These are standard development requirements and therefore not an additional benefit to the city and are included in the amendment to clarify that there are no special provisions for these fees.

**Environmental Review**

Amendments to the development agreements were considered as possible discretionary actions for the Moffett Towers (Lot 3) campus and Moffett Towers (Lot 1)/Technology Corners (Ariba) campuses and were therefore analyzed in
the Mitigated Negative Declaration (MND) that was prepared. Adoption of the MND by the City Council is necessary prior to any approval for the projects, including the development agreements. The adoption of the MND and the two development proposals are the subject of two related staff reports to be considered by the City Council.

**FISCAL IMPACT**

The development agreements do not offer any financial benefit beyond what would be expected from other Class A office development. The recent interest in Class A office space is a general financial benefit to the city as companies locate and expand in Sunnyvale. In addition to normal fees and taxes including increased property taxes, businesses bring potential retail sales tax directly from the business and indirectly from employee and business purchases from other Sunnyvale businesses.

**PUBLIC CONTACT**

Public contact was made through posting of the Planning Commission agenda on the City’s official notice bulletin board, on the City’s Web site, and the availability of the agenda and report in the Office of the City Clerk publication of a notice of public hearing in the Sun and San Jose Mercury News, posting of the site, and mailing notices to property owners within 1000 feet.

The Planning Commission considered the amendments to the two development agreements at their meeting of August 22, 2011. Only the applicant spoke on this item.

**ALTERNATIVES**

1. Confirm the findings in Attachment D and introduce an ordinance to amend the Development Agreement between Moffett Towers LLC / Moffett Park Dr. LLC and the City of Sunnyvale (Attachment B)
2. Confirm the findings in Attachment D and introduce an ordinance to amend the Development Agreement between Moffett Towers Lot 3 LLC and the City of Sunnyvale (Attachment C)
3. Confirm the findings in Attachment D and introduce two ordinances to amend the Development Agreements (Attachment B and C), with revisions.
4. Do not adopt the Development Agreements.
5. Find that the developer is in compliance with the terms of the development agreements.
6. Find that the developer is not in compliance with the terms of the development agreements and direct staff to work with the developer to correct the default.
RECOMMENDATION

Staff recommends Alternatives 1, 2 and 5, introduce two ordinances to amend the development agreements and find that the developer is in compliance with the terms of the development agreements. The Planning Commission recommended in accordance with the staff recommendation.

Staff finds that the amendments to the development agreements are needed to enable the developer to take advantage of the City’s green building incentive program. The program allows for additional development in exchange for higher levels of green construction. If development agreements did not already exist for these sites, none would be necessary to enable the property owner to utilize the green building incentive that is available to any other developer in Moffett Park.

Staff has reviewed all of the performance terms of the agreement and finds that the developer and city are in compliance.

Reviewed by:

Hanson Hom, Director, Community Development
Prepared by: Trudi Ryan, Planning Officer

Approved by:

Gary M. Luebbers
City Manager

Attachments
A. Status of Current Development Agreements and Recommended Amendments
B. Ordinance: Amendment to Development Agreement between Moffett Towers LLC / Moffett Park Dr. LLC and the City of Sunnyvale
C. Ordinance: Amendment to Development Agreement between Moffett Towers Lot 3 LLC and the City of Sunnyvale
D. Findings for the Development Agreements
E. Planning Commission Minutes of 8-22-11
# ATTACHMENT A

## STATUS OF CURRENT DEVELOPMENT AGREEMENTS (DA)

City of Sunnyvale and Moffett Park Drive LLC & Moffett Towers LLC
City of Sunnyvale and Moffett Towers Lot 3 LLC

### Moffett Park Drive LLC & Moffett Towers LLC - Moffett Towers Lot 1/Technology Corners (Ariba) Campus Development Agreement

<table>
<thead>
<tr>
<th>Section</th>
<th>Title</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.</td>
<td><strong>Specific Criteria Applicable to Development of the Project</strong></td>
<td><strong>Title only</strong></td>
</tr>
</tbody>
</table>
| 4.1     | Permitted Floor Area Ratio  
Blended Floor Area Ratio Lot 1 and Ariba Campus (70%)  
Lot 1: 866,024 s.f.  
Ariba: 651,562 s.f. | • Lot 1: 866,024 built  
• DA amendment should reflect addition of approximately 200,000 s.f. (increase blended FAR to 80%) to Ariba Campus |
| 4.2     | Parking; Transportation Demand Management Program | **Title only** |
| 4.2.1   | Property Allowable maximum parking of 1:300 s.f. | • Confirmed |
| 4.2.2   | Ariba Campus  
Allows additional parking on Ariba Campus (Technology Corners) in exchange for higher levels of TDM | • Not exercised. Developer indicates that additional parking is no longer requested.  
• DA amendment should reflect that developer no longer desires additional parking; provision should reflect new TDM requirement for entire Technology Corners (Ariba) Campus: 25% total, 30% peak hour reductions |
| 4.3     | Mary Avenue Extension Overpass  
Acknowledgement that a portion of the Mary Avenue extension will be built on either Lot 1 or Ariba campus  
(i) Dedication for overpass shall be in the form of easement or other mutually acceptable transfer | • Completed |
| (ii) | 12 months advance notice of construction | • No change |
| (iii) | Technology Corners (Ariba) will not lose more than 365 parking spaces | • No change |
| (iv) | Overpass will be built with vertical columns to preserve pedestrian/bicycle access underneath | • No change |
|      | Furthermore, Multi-level parking structure may be built to replace the 365 spaces for a total of 2546 spaces (inclusive of 100 reserved for park and ride) | • No change to right to replace parking in a structure on site • DA amendments should reflect future total allowable parking of 2770 spaces (or delete provision) |

4.4 **Mary Avenue Extension Reservation**  
City will refine reservation  
• Completed

4.5 **Amenity Building**  
Amenity building is a benefit to both Lot 1 and Lot 3 developments and must be built in accordance with schedule  
• Completed

4.6 **Applicable Laws and Standards**  
Project has vested rights to protect against certain changes in law. Updated to standard construction codes may be applied.  
• No change

4.7 **Application of New City Laws**  
New laws, not in conflict with the agreement may be applied. Limits are spelled out.  
• No change

4.8 **Moratorium, Quotas, Restrictions or Other Limitations**  
Moratoriums and other restrictions do not generally apply to project.  
• No change

4.9 **Additional Development Approvals**  
The project has received site and architectural approvals and may need additional plans and approvals for building plans, utility and infrastructure, and subdivisions of land, not additional approvals are needed.  
• No change
### 5. Benefits to the City

#### 5.1 Project Impact Mitigation Funding

<table>
<thead>
<tr>
<th>Subsection</th>
<th>Description</th>
</tr>
</thead>
</table>
| **5.1.1 Housing Mitigation Fee** | Lot 1: $4,098,534  
Lot 3: $4,230,306  
Based on $8.00/s.f. above 35% FAR  
Lot 1 No change  
Lot 3 (miscalculated and modified administratively on Final Lot 3 Development Agreement to reflect accurate calculation of $3,180,23) |
| **5.1.2 Traffic Impact Fee** | Lot 1: $2,669,846 (estimate)  
Lot 3: $2,655,358 (estimate)  
Based on net new trips at rate in place at time of payment.  
Lot 1 No Change  
Lot 3 No Change |
| **5.2.1 Lot 1 Landowner Contributions – Payment Schedule** | Title Only |
| **5.2.1 Housing Mitigation Fees** | At time of building permits or 50% in three years and 100% within four years.  
Lot 1: $4,098,534 paid in entirety  
Lot 3: $2,384,870 (75%) paid, remaining due no later than building permit issuance for Building D or February 27, 2012, whichever occurs first.  
DA amendment should reflect housing mitigation fee for additional entitlement, based on fee in place at time of payment (currently $9.08/s.f.) |
| 5.2.2 | Traffic Impact Fees | • Lot 1 paid in entirety at time of building permit issuance $2,669,847  
• Lot 3 paid at time of building permit issuance for first 3 buildings, Building D pending permit issuance $2,065,933  
• DA amendments should reflect traffic impact fee for additional entitlement, based on fee in place at time of payment (currently $9.08/s.f.) |
| 5.2.3 | Increase in Transportation Demand Management Goals | • No additional parking added  
• DA amendment should reflect new TDM requirements |
| 5.2.4 | Green Building Certification | • Certification at LEED Gold Core and Shell has been achieved for 3 new buildings.  
• Certification at LEED Gold Commercial Interiors has been achieved for 2 tenants to date. |

**Moffett Towers Lot 3 LLC – Moffett Towers Lot 3 Development Agreement**

| 4. | **Specific Criteria Applicable to Development of the Project** | **Title only** |
| 4.1 | Permitted Floor Area Ratio | • 666,667 built  
• DA amendment should reflect additional development of approximately 125,000 s.f. (increase FAR to 80%) |
<p>| 4.2 | Parking; Transportation Demand Management | <strong>Title Only</strong> |
| 4.2.1 | Property | • Confirmed |
| | Allowable maximum parking of 1:300 s.f. |</p>
<table>
<thead>
<tr>
<th>Section</th>
<th>Description</th>
<th>Notes</th>
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<tbody>
<tr>
<td>4.3</td>
<td><strong>Applicable Laws and Standards</strong>&lt;br&gt;Project has vested rights to protect against certain changes in law. Updated to standard construction codes may be applied.</td>
<td>No change</td>
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<td><strong>Application of New City Laws</strong>&lt;br&gt;New laws, not in conflict with the agreement may be applied. Limits are spelled out.</td>
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<td><strong>Moratorium, Quotas, Restrictions or Other Limitations</strong>&lt;br&gt;Moratoriums and other restrictions do not generally apply to project.</td>
<td>No change</td>
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<td>4.6</td>
<td><strong>Additional Development Approvals</strong>&lt;br&gt;The project has received site and architectural approvals and may need additional plans and approvals for building plans, utility and infrastructure, and subdivisions of land, not additional approvals are needed.</td>
<td>No change</td>
</tr>
<tr>
<td>4.7</td>
<td><strong>Easement: Improvements</strong>&lt;br&gt;City will cooperate in the arrangements for abandoning or relocations of existing utility or other easements in connection with the project.</td>
<td>No change</td>
</tr>
<tr>
<td>5.</td>
<td><strong>Benefits to the City</strong></td>
<td>Title Only</td>
</tr>
<tr>
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<td>Project Impact Mitigation Funding</td>
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</tr>
<tr>
<td>5.1.1</td>
<td>Housing Mitigation Fee&lt;br&gt;Lot 1: $4,098,534&lt;br&gt;Lot 3: $3,180,234&lt;br&gt;Based on $8.00/s.f. above 35% FAR</td>
<td>Lot 1: No Change&lt;br&gt;Lot 3: No Change</td>
</tr>
<tr>
<td>5.1.2</td>
<td>Traffic Impact Fee&lt;br&gt;Lot 1 $2,721,740.89 (estimate)&lt;br&gt;Lot 3 $2,706,420.05 (estimate)</td>
<td>Lot 1: No Change&lt;br&gt;Lot 3: No Change</td>
</tr>
<tr>
<td>5.2.1</td>
<td>Lot 1 Landowner Contributions – Payment Schedule</td>
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<td>Housing Mitigation Fees&lt;br&gt;At time of building permits or 50% in three years and 100% within four years.</td>
<td>Lot 1: $4,098,534 paid in entirety&lt;br&gt;Lot 3: $2,384,870 (75%) paid, remaining due no later than building permit issuance for Building D or February 27, 2012, whichever occurs first.</td>
</tr>
<tr>
<td>5.2.2 Traffic Impact Fees</td>
<td>DA amendments should reflect housing mitigation fee for additional entitlement, based on fee in place at time of payment (currently $9.08/s.f.)</td>
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<td>---------------------------</td>
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<tr>
<td>At the time of issuance of a building permit</td>
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<thead>
<tr>
<th>5.2.3 Green Building Certification</th>
<th>LEED Gold Certification achieved for Amenity building</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project shall be submitted to USGBC for certification <em>(note: achievement level is specified in the Conditions of Approval)</em></td>
<td>Certification at LEED Gold Core and Shell has been submitted to USGBC for 3 new buildings.</td>
</tr>
<tr>
<td></td>
<td>No tenant improvements completed to date, therefore no submittal to USGBC</td>
</tr>
</tbody>
</table>
AN ORDINANCE OF THE CITY COUNCIL OF THE CITY OF SUNNYVALE APPROVING AND ADOPTING A FIRST AMENDMENT TO THE DEVELOPMENT AGREEMENT AMONG MT SPE, LLC, MOFFETT PARK DRIVE, LLC AND THE CITY OF SUNNYVALE (LOT 1 AND Ariba CAMPUS)

WHEREAS, Government Code Sections 65864 through 68569.5 provide the statutory authority for development agreements between municipalities and persons owning real property interest in the City; and

WHEREAS, pursuant to Government Code Section 65865 the City has adopted rules and regulations establishing procedures and requirements for consideration of development agreements as set forth in Resolution No. 371-81; and

WHEREAS, on November 21, 2006, the City Council adopted Ordinance No. 2822-06 adopting the development agreement and proceedings for Lot 1 and Ariba; and

WHEREAS, the City has received an application to consider a First Amendment to the Development Agreement, and proceedings for Lot 1 and Ariba have been taken in accordance with City's rules and regulations; and

WHEREAS, the City's revised Green Building Program became effective September 13, 2011, and the First Amendment reflects the additional development afforded by the Green Building Program, as revised, and the Moffett Park Specific Plan, as amended.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF SUNNYVALE DOES ORDAIN AS FOLLOWS:

SECTION 1. FINDINGS. The City Council finds that the provisions of the First Amendment to the Development Agreement are consistent with the General Plan and the Moffett Park Specific Plan, as amended, of the City of Sunnyvale; is compatible with the uses authorized in the regulations prescribed for the land use district in which the real property is located; is in conformity with public convenience and good land use practice; is not detrimental to the public health, safety and general welfare; and is of a beneficial effect on the order development of property and the preservation of property values; and is consistent with the requirement of Resolution 371-81.

SECTION 2. APPROVAL. The City Council hereby approves and adopts the first amendment to the development agreement for Lot 1 and Ariba Campus of Tract 9800 of the Moffett Park Specific Plan Area, located at 803-809 Eleventh Avenue, Sunnyvale, California, between Moffett Towers, LLC and the City of Sunnyvale, a copy of which is attached here to as Exhibit "A" and incorporated by reference. The City Manager and the City Clerk of the City of Sunnyvale are hereby authorized and directed to execute and attest, respectively, the Agreements on behalf of the City of Sunnyvale.

SECTION 3. CEQA. The City has examined the environmental effects of the Moffett Park Specific Plan in an Environmental Impact Report, and amendments thereto, the impacts of the
Green Building Program in Negative Declaration (2009), and the project impacts in an Initial Studies/Mitigated Negative Declaration (2011), prepared pursuant to the California Environmental Quality Act (CEQA). The First Amendment to the Development Agreement, which is the subject of this ordinance, incorporates and implements the Moffett Park Specific Plan and amendments thereto, and the underlying Development Agreement, pursuant to this Ordinance.

SECTION 4. RECORDATION. The City Clerk is directed to transmit the development agreements to the County Recorder for recordation no later than ten (10) days after the adoption of this ordinance.

SECTION 5. CONSTITUTIONALITY; SEVERABILITY. If any section, subsection, sentence, clause or phrase of this ordinance is for any reason held to be invalid by a court of competent jurisdiction, such decision or decisions shall not affect the validity of the remaining portions of this ordinance. The City Council hereby declares that it would have adopted this ordinance, and each section, subsection, sentence, clause and phrase thereof, irrespective of the fact that any one or more section, subsection, sentence, clause or phrase be declared invalid.

SECTION 6. EFFECTIVE DATE. This ordinance shall be in full force and effect thirty (30) days from and after the date of its adoption.

SECTION 7. POSTING AND PUBLICATION. The City Clerk is directed to cause copies of this ordinance to be posted in three (3) prominent places in the City of Sunnyvale and to cause publication of a notice once in The Sun, the official newspaper for publication of legal notices of the City of Sunnyvale, setting forth the date of adoption, the title of this ordinance, and a list of places where copies of this ordinance are posted, within fifteen (15) days after adoption of this ordinance.

Introduced at a regular meeting of the City Council held on ____________ , 2011, and adopted as an ordinance of the City of Sunnyvale at a regular meeting of the City Council held on ____________, 2011, by the following vote:

AYES:  
NOES:  
ABSTAIN:  
ABSENT:  

ATTEST:  

City Clerk  
Date of Attestation:  

SEAL  

APPROVED AS TO FORM AND LEGALITY:

__________________________  
David E. Kahn, City Attorney  

__________________________  
Approved as to Form and Legality:  

__________________________  
David E. Kahn, City Attorney  

__________________________  
Mayor  
Date of Attestation:
FIRST AMENDMENT TO DEVELOPMENT AGREEMENT

by and between

MT SPE, LLC
A Delaware Limited Liability company,

Moffett Park Drive LLC
A California Limited Liability company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 1/Ariba Campus)
FIRST AMENDMENT TO DEVELOPMENT AGREEMENT
by and between

MT SPE, LLC
A Delaware Limited Liability company,

MOFFETT PARK DRIVE LLC
A California Limited Liability company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 1/Ariba Campus)

THIS FIRST AMENDMENT TO DEVELOPMENT AGREEMENT dated __________, 2011, at Sunnyvale, California (hereinafter referred to as "Amendment") is entered into by and between MT SPE, LLC, a Delaware limited liability company (as successor-in-interest to Moffett Towers LLC, a Delaware limited liability company) (hereinafter referred to as "Lot 1 Landowner"), Moffett Park Drive LLC, a California limited liability company (hereinafter referred to as "Ariba Campus Landowner") and, collectively with the Lot 1 Landowner, the "Landowners" and the City of Sunnyvale, a Charter city created and existing under the laws of the State of California (hereinafter referred to as. "the City"), pursuant to the authority of Sections 65864-65869.5 of the Government Code of the State of California and City of Sunnyvale Resolution No. 371-81.

RECITALS

A. The Lot 1 Landowner owns in fee certain real property commonly known as Lot 1 of the Moffett Towers Campus consisting of approximately 23.20 acres located in the City of Sunnyvale, County of Santa Clara, as described in Exhibit A (hereinafter referred to as "Lot 1") attached hereto and incorporated herein by reference thereto.

B. The Ariba Campus Landowner (also known as Technology Corners) owns in fee certain real property consisting of approximately 26.35 acres located in the City of Sunnyvale, County of Santa Clara, as described in Exhibit B (hereinafter referred to as the "Ariba Campus") attached hereto and incorporated herein by reference thereto. Lot 1 and the Ariba Campus are collectively hereinafter referred to as the "Property".

C. Landowners and the City entered into that certain Development Agreement dated November 14, 2006 and recorded April 20, 2007 as Document Number 19393488 in the Official Records of the County of Santa Clara, State of California, whereby Landowners and the City documented their agreement as to various terms and conditions with respect to the development of the Property (the "Original Development Agreement").

D. Under the Section 4.1 of the Original Development Agreement, Landowners were allowed a blended Floor Area Ratio for Lot 1 and the Ariba Campus of 70% in connection with
the development of the Property, which resulted in the Lot 1 Landowner being able to construct up to 866,024 and the Ariba Campus Landowner being able to maintain 651,562 s.f. of building improvements thereon.

E. The Mitigated Negative Declaration. The City examined the environmental effects of this Amendment and the Entitlements in the Mitigated Negative Declaration prepared pursuant to the California Environmental Quality Act (CEQA).

F. Purposes. Landowner and the City now desire to amend the Original Development Agreement to increase the permissible Floor Area Ratio for the Property to allow for about 200,000 square feet additional square footage of building area to be constructed on the Ariba Campus and for mitigating the environmental impacts of such additional FAR as identified in the Mitigated Negative Declaration, all as set forth under this Agreement. An amendment to the Original Development Agreement will provide certain additional benefits to the City as described in Section 4 and will achieve the goals and purposes of the Green Building Program which became effective on January 1, 2010.

G. Planning Commission Recommendations of Approval. The application for approval of this Amendment and the appropriate California Environmental Quality Act (Public Resource Code Section 21000 et seq. “CEQA”) documentation required for approval of this Amendment, including the Mitigated Negative Declaration and all previous environmental documentation for the Property were considered by the Planning Commission on August 22, 2011. After conducting a duly noticed public hearing, the Commission recommended the adoption of this Amendment.

H. Adequacy of CEQA Environmental Documentation. The City chose to prepare a Mitigated Negative Declaration (“MND”) which discusses the significant environmental effects of the Project and which were not previously addressed in the Moffett Towers Subsequent Environmental Impact Report. Following consideration of the CEQA environmental documentation, the City found that the provisions of this Amendment are consistent within the scope of the MND and that adoption of this Amendment involves no new impacts not considered in the MND. Therefore the City has determined no further environmental documents relating to the adoption of this Amendment are necessary or required.

I. Amendment Adoption. After conducting a duly noticed public hearing and making the requisite findings, the City Council, by the adoption of Ordinance No. _________ on ____________ , 2011, approved this Amendment and authorized its execution.

NOW THEREFORE, pursuant to the authority contained in Government Code Sections 65864-65869.5, and City of Sunnyvale Resolution No. 371-81, and in consideration of the mutual covenants and promises contained herein, the adequacy and sufficiency of which is hereby acknowledged, the Lot 1 Landowner, the Technology Corners Campus (Ariba Campus) Landowner and the City, each individually referred to as a Party and collectively referred to as the Parties ("Parties"), agree as follows:

AGREEMENT

1.1 Incorporation of Recitals. The Preamble, the Recitals and all defined terms set forth in both, are hereby incorporated into this Amendment as if set forth herein in full.

1.2 Definitions. Capitalized terms used but not defined in this Amendment shall have the meanings ascribed to such terms in the Original Development Agreement. Notwithstanding the foregoing or anything to the contrary in the Original Development Agreement, each reference in the Original Development Agreement and this Amendment to the following terms shall have the meaning set forth below for each such term:

1.2.1 Development Agreement. The Original Development Agreement, as modified by this Amendment.

1.2.2 Entitlements. The Original Development Agreement, as amended by this Amendment, together with (i) the Moffett Park Specific Plan, as adopted on April 27, 2004, by Resolution No. 111-04 and Use Permit for Moffett Park Drive LLC (Ariba Campus) approved February 29, 2000, (ii) the approval of Tract Map No. 9800, (iii) the conditions of approval 2004-0023 to the Major Moffett Park Design Review Permit (the "Conditions of Approval") and Moffett Park Design Review Permit, (iv) the Vesting Tentative Map approval 2004-0023 dated October 20, 2005, and (v) Zoning Ordinance Number 2820-06 dated November 14, 2006, (vi) the approval of Tract Map 9997, (ix) the Memorandum of Subdivision Agreement dated June 3, 2008 (x) the Subdivision Agreement dated June __ 2008, (xi) the conditions of approval 2005-1998 to the Major Moffett Park Design Review Permit (the "Moffett Towers COA") and (xii) the Green Building Agreement dated June ___2008 constitute the project entitlements (the "Development Approvals").

2. Effective Date. The Amendment Enacting Ordinance became effective on ____________, 2011, which shall be the Amendment Effective Date of this Amendment. The rights and obligations of the Parties under this Amendment shall be effective as of the effective date of the Amendment Enacting Ordinance (the "Amendment Effective Date"), pursuant to Government Code Section 36937. Upon execution hereof, the Parties shall cause this Amendment to be recorded in the Official Records of the County of Santa Clara, State of California, as provided for in Government Code Section 65868.5 and Resolution No. 244-06. However, failure to record this Amendment within ten (10) days shall not affect its validity or enforceability by and between the Parties.

3. Term. There is no change to the term of the Development Agreement.

4. Permitted Floor Area Ratio.

4.1 Section 4.1 of the Original Development Agreement is hereby amended in its entirety to read as follows:

"4.1 Permitted Floor Area Ratio. Notwithstanding anything to the contrary herein or in the Development Approvals, the Landowners are hereby allowed an additional approximately 200,000 square feet for a blended Floor Area Ratio for the Property of 80% conditioned upon the Property meeting the requirements of the MPSP, the Green Building Regulations contained in the Sunnyvale Municipal Code (Chapter 19.38)
and Resolution XXX-11 and the provisions of this Agreement. Accordingly, the Landowners are permitted to construct up to 1,734,036 square feet of building improvements on the Property. The maximum floor area ratio permitted hereunder for each of Lot 1 and the Ariba Campus shall be measured on a gross land area basis, without deduction for roads, streets, dedications, easements, rights-of-way, or other restricted or unusable portions of such property.

5. **Ariba Campus.** Sections 4.2.2 of the original development agreement is deleted in its entirety.

6. **Mary Avenue Extension Overpass.** Section 4.3 of the original agreement describes benefits to the Ariba Campus landowner including that replacement parking may be provided in a multi-level parking structure sufficient to replace the number of stalls displaced as part of the overpass being built. The total number of spaces allowed on the Ariba campus is amended to be no more than 2770 spaces, inclusive of the 100 spaces reserved for park and ride at the light rail station on the Ariba Campus.

7. **Green Building Compliance.**

   7.1 Resolution XXX-11 provides the Green Building Tables and provides that an additional ten percent (10%) Floor Area Ratio is allowed if a site in the MPSP area achieves a LEED Gold Standard.

   7.1.1 Building 6 is required to achieve a LEED Gold level as part of the initial construction and tenant improvements.

   7.1.2 All Leases executed after the effective date of this Development Agreement must specify that tenant improvements achieve a LEED Gold level or better.

   7.1.3 All new tenant improvements must meet the LEED Gold standard.

   7.1.4 The process for compliance with LEED Gold for the existing buildings must be initiated no later than March 1, 2013.

8. **Project Impact Mitigation Funding.** In addition to the fees described in Section 5.1 of the Original Development Agreement, Landowner shall make the following contributions for the purpose of mitigating the impacts of the project:

   8.1 **Housing Mitigation Fee:** In addition to the Housing Mitigation Fee prescribed by Section 5.1.1 of the Original Development Agreement, Landowner shall pay a Housing Mitigation Fee in the amount specified in the annual fee resolution effective at the time of building permit issuance for the net additional 200,000 square feet payable prior to issuance of a building permit.

   8.2 **Traffic Impact Fees:** In addition to the Traffic Impact Fees as prescribed in Section 5.1.2 of the Original Development Agreement, Landowner shall pay a Traffic Mitigation Fee for the additional peak hour trips associated with a Research and Development
project located north of State Route 237 in accordance with the adopted fee schedule effective at
the time of building permit issuance, payable prior to issuance of a building permit.

9. **Increase in Transportation Demand Management (TDM) Goals**, Section 5.2.3 of the original agreement describes the transportation demand management goals for Lot 1 and the Ariba Campus. The development agreement is amended to reflect that TDM goals for the Ariba Campus are modified to require the entire campus to meet the TDM requirements specified in the Major Moffett Park Design Review.

10. **Amendment Exemptions**: In addition to the Amendment Exemptions regarding subdivision described in Section 16.3 of the Original Development Agreement, the following actions shall not require an amendment to this agreement:

   10.1 **Subdivision**. The Ariba Landowner may subdivide the Ariba Campus in accordance with the laws regarding subdivision in effect in the City at the time the Ariba Landowner applies for any subdivision, and in such event that the City shall not impose any conditions regarding traffic improvements or requirements or off-site improvements, or impose any fees, taxes or assessments in connection with such subdivision other than those set out in this agreement.

11. **Miscellaneous**.

   11.1 **Severability**. Invalidation of any of the provisions contained in this Amendment, or of the application thereof to any person, by judgment or court order, shall in no way affect any of the other provisions hereof or the application thereof to any other person or circumstance and the same shall remain in full force and effect, unless enforcement of this Amendment as so invalidated would be unreasonable or grossly inequitable under all the circumstances or would frustrate the purposes of this Amendment.

   11.2 **Construction**. The provisions of this Amendment and any exhibits hereto shall be construed as a whole according to their common meaning and not strictly for or against any Party in order to achieve the objectives and purpose of the Parties. The captions preceding the text of each Article, Section and Subsection are included only for convenience of reference and shall be disregarded in the construction and interpretation of this Amendment. Wherever required by the context, the singular shall include the plural and vice versa, and the masculine gender shall include the feminine or neuter genders, or vice versa. All references to "person" shall include, without limitation, any and all corporations, partnerships or other legal entities.

   11.3 **Applicable Law**. This Amendment, and the rights and obligations of the Parties, shall be construed by and enforced in accordance with the laws of the State of California.

   11.4 **Equal Authorship**. This Amendment has been reviewed by legal counsel for both the Landowner and City, and no presumption or rule that ambiguities shall be construed against the drafting Party shall apply to the interpretation or enforcement of this Amendment.
11.5 **Form of Agreement.** This Amendment is executed in three (3) duplicate originals, each of which is deemed to be an original.

11.6 **Authority.** The Parties hereby represent that the person hereby signing this Amendment on behalf of each respective Party has the authority to bind the Party to the Amendment.

12. **Ratification.** Except as specifically modified in this Amendment, the Original Development Agreement and the terms thereof shall be unchanged by this Amendment.
IN WITNESS WHEREOF, the Parties have executed this Amendment as of the day and
year first above written.

"City"

CITY OF SUNNYVALE,
A Charter City

By: ________________________
Name: ________________________
Title: ________________________
Date: ________________________

"Lot 1 Landowner"

MT SPE, LLC,
a Delaware limited liability company

By: Moffett Towers LLC, a Delaware limited liability company, its sole member

By: Moffett Towers Management, Inc.,
a Delaware corporation, its managing member

By: ________________________
Jay Paul, its President and Secretary

"Ariba Campus Landowner"

MOFFETT PARK DRIVE LLC,
a California limited liability company

By: Gateway Land Company, Inc.,
a California corporation, Member and Manager

By: ________________________
Jay Paul, its President
Its President

By: ________________________
Jay Paul, Member

Attest:

Kathleen Franco Simmons, City Clerk

Approved as to Form:

City Attorney
Exhibit A

Lot 1 Description

Real property in the City of Sunnyvale, County of Santa Clara, State of California, described as follows:

Lot 1 of that certain Parcel Map, (being a re-subdivision of "PARCEL 1" so designated and delineated on the Parcel Map recorded February 2, 1982 in Book 496 of Maps, pages 2, 3, 4 and 5, Santa Clara County Records), and recorded June 14th, 2006 in Book 802 of Maps at pages 7 through 14, Santa Clara County Records.
Ariba Campus Description

Real property in the City of Sunnyvale, County of Santa Clara, State of California, described as follows:

PARCEL 1, PARCEL 2, PARCEL 3 AND PARCEL 4, SO DESIGNATED AND DELINEATED ON THE PARCEL MAP RECORDED JUNE 1, 2001 IN BOOK 740 OF MAPS, PAGES 7 AND 8, SANTA CLARA COUNTY RECORDS.

AND PARCEL A AS SHOWN IN THAT CERTAIN CERTIFICATE OF COMPLIANCE (LOT LINE ADJUSTMENT), RECORDED ____________________________, 2007 AS INSTRUMENT NO. __________, OFFICIAL RECORDS, BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

BEING A PORTION OF PARCEL 5, AS SHOWN ON THAT CERTAIN PARCEL MAP, FILED IN THE OFFICE OF THE RECORDER OF THE COUNTY OF SANTA CLARA, STATE OF CALIFORNIA ON JUNE 1, 2001 IN BOOK 740 OF MAPS, PAGES 7 AND 8,

EXCEPTING THEREFROM THAT PORTION THEREOF DESIGNATED AS "PROPOSED LANDS OF THE VTA" AND DELINEATED ON SAID PARCEL MAP, MORE PARTICULARLY DESCRIBED IN THE DEED BY MOFFETT PARK DRIVE LLC TO THE SANTA CLARA VALLEY TRANSPORTATION AUTHORITY RECORDED JUNE 1, 2001, DOCUMENT NO. 15705133, OFFICIAL RECORDS

AND

A PORTION OF LOT 1, AS SHOWN ON THAT CERTAIN MAP ENTITLED "TRACT NO. 9800, MOFFETT PARK SUBDIVISION", FILED FOR RECORD JUNE 14, 2006 IN BOOK 802 OF MAPS AT PAGES 7-14, SANTA CLARA COUNTY RECORDS,

BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS: BEGINNING AT THE NORTHEAST CORNER OF SAID PARCEL 5;

THENENCE ALONG THE NORTHERLY PROPERTY LINE OF SAID PARCEL 5 NORTH 75°07'40" WEST A DISTANCE OF 1199.13 FEET TO A POINT ON THE PROPERTY LINE OF SAID LOT 1;

THENENCE ALONG SAID PROPERTY LINE OF SAID LOT 1, THE FOLLOWING TWO (2) COURSES:

1. NORTH 15°22'44" EAST, 1.80 FEET;
2. NORTH 75°07'40" WEST, 71.90 FEET;

THENENCE LEAVING SAID PROPERTY LINE, THE FOLLOWING SEVEN (7) COURSES:

1. SOUTH 14°52'04" WEST, 269.53 FEET TO THE BEGINNING OF A TANGENT CURVE,
CONCAVE TO THE WEST, HAVING A RADIUS OF 837.00 FEET;
2. SOUTHERLY, ALONG SAID CURVE, THROUGH A CENTRAL ANGLE OF 11°53'01" AND AN
ARC LENGTH OF 173.60 FEET TO THE BEGINNING OF A REVERSE CURVE, CONCAVE TO
THE EAST, HAVING A RADIUS OF 1163.00 FEET;
3. SOUTHERLY, ALONG SAID CURVE, THROUGH A CENTRAL ANGLE OF 21°31'55" AND AN
ARC LENGTH OF 437.06 FEET;
4. SOUTH 05°13'10" WEST, 17.23 FEET TO THE BEGINNING OF A TANGENT CURVE,
CONCAVE TO THE EAST, HAVING A RADIUS OF 50.00 FEET;
5. SOUTHERLY, ALONG SAID CURVE, THROUGH A CENTRAL ANGLE OF 14°25'06" AND
AN ARC LENGTH OF 12.58 FEET;
6. SOUTH 09°11'56" EAST, 52.20 FEET TO THE BEGINNING OF A TANGENT CURVE,
CONCAVE TO THE WEST, HAVING A RADIUS OF 150.00 FEET
7. SOUTHERLY, ALONG SAID CURVE, THROUGH A CENTRAL ANGLE OF 24°34'32" AND AN
ARC LENGTH OF 64.34 FEET TO A POINT ON THE SOUTHERLY PROPERTY LINE OF SAID
PARCEL S;

THENCE ALONG THE PROPERTY LINE OF SAID PARCEL S, THE FOLLOWING TWO
(2) COURSES:
1. NORTH 88°09'33" EAST, 74.20 FEET;
2. SOUTH 05°45'46" WEST, 76.95 FEET TO THE NORTHWESTERLY CORNER OF THE LANDS
DESIGNATED AS "PROPOSED LANDS OF VTA" AND DELINEATED ON SAID PARCEL MAP
MORE PARTICULARLY DESCRIBED IN THE DEED BY MOFFETT PARK DRIVE LLC TO THE
SANTA CLARA VALLEY TRANSPORTATION AUTHORITY RECORDED JUNE 1, 2001,
DOCUMENT NO. 15705133, OFFICIAL RECORDS

THENCE ALONG THE PROPERTY LINE OF SAID LAND, THE FOLLOWING TWO (2) COURSES:
1. NORTH 88°09'36" EAST, 351.28 FEET;
2. SOUTH 01°50'24" EAST, 10.00 FEET TO A POINT ON THE SOUTHERLY PROPERTY LINE
OF SAID PARCEL S;

THENCE ALONG THE PROPERTY LINE OF SAID PARCEL S, THE FOLLOWING FOUR (4)
COURSES:
1. NORTH 88°09'36" EAST, 199.44 FEET TO THE BEGINNING OF A TANGENT CURVE,
CONCAVE TO THE NORTH, HAVING A RADIUS OF 3655.90 FEET;
2. EASTERLY, ALONG SAID CURVE, THROUGH A CENTRAL ANGLE OF 01°33'45" AND AN
ARC LENGTH OF 99.70 FEET TO THE BEGINNING OF A COMPOUND CURVE, CONCAVE
TO THE NORTH, HAVING A RADIUS OF 2739.15 FEET;
3. EASTERLY, ALONG SAID CURVE, THROUGH A CENTRAL ANGLE OF 12°37'47" AND AN
ARC LENGTH OF 603.79 FEET;
4. NORTH 14°52'20" EAST, 638.82 FEET TO THE POINT OF BEGINNING OF THIS
DESCRIPTION.

TOGETHER WITH AND AS APPURTENANT TO ALL OF SAID LAND, A NONEXCLUSIVE
EASEMENT AND RIGHT OF INGRESS AND EGRESS UPON, OVER, ABOVE AND
BENEATH A STRIP OF LAND 90.00 FEET IN WIDTH CONTIGUOUS TO AND
EASTERLY OF THE WESTERLY BOUNDARY LINE (BEARING NORTH 15° 22' 20" EAST, 1441.06 FEET) OF THE PARCEL OF LAND DESCRIBED IN THE DEED FROM LOCKHEED AIRCRAFT CORPORATION TO THE UNITED STATES OF AMERICA RECORDED JUNE 24, 1958 IN BOOK 4105, PAGE 694, OFFICIAL RECORDS, TO INSTALL, OPERATE, USE, AND MAINTAIN A STORM DRAIN, DESCRIBED AS RESERVED (1) (B) IN SAID DEED FROM LOCKHEED AIRCRAFT CORPORATION TO THE UNITED STATES OF AMERICA.

ALSO TOGETHER WITH AND AS APPURTENIANT TO ALL OF SAID LAND, NON-EXCLUSIVE EASEMENTS (1) FOR SEWER LINES AND RELATED EQUIPMENT UPON, OVER, ABOVE, AND BENEATH A STRIP OF LAND 60.00 FEET IN WIDTH DESCRIBED AS RESERVED IN THE DEED BY LOCKHEED AIRCRAFT CORPORATION TO THE UNITED STATES OF AMERICA RECORDED DECEMBER 27, 1957 IN BOOK 3970, PAGE 483, OFFICIAL RECORDS; AND (2) FOR SEWER LINES AND RELATED EQUIPMENT UPON, OVER, ABOVE, AND BENEATH STRIPS OF LAND 60.00 FEET AND 30.00 FEET IN WIDTH DESCRIBED AS RESERVED IN THE DEED BY LOCKHEED AIRCRAFT CORPORATION TO THE UNITED STATES OF AMERICA RECORDED JUNE 24, 1958 IN BOOK 4105, PAGE 694, OFFICIAL RECORDS; AND (3) FOR A SANITARY SEWER PIPELINE THROUGH AND UNDER A STRIP OF LAND 30.00 FEET IN WIDTH DESCRIBED IN THE GRANT OF EASEMENT BY THE UNITED STATES OF AMERICA RECORDED JULY 12, 1962 IN BOOK 5644, PAGE 233, OFFICIAL RECORDS. SAID EASEMENTS WERE ASSIGNED BY LOCKHEED MARTIN CORPORATION AND TRANSFERRED TO MOFFETT PARK DRIVE LLC BY INSTRUMENT RECORDED FEBRUARY 7, 2001, DOCUMENT NO. 15552922, OFFICIAL RECORDS.

ALSO TOGETHER WITH AND AS APPURTENIANT TO ALL OF SAID LAND NON-EXCLUSIVE EASEMENTS FOR THE PURPOSES OF INGRESS AND EGRESS AND UTILITIES, AND FOR OPERATION AND MAINTENANCE OF STORM DRAINS WITH THE RIGHT OF ENCROACHMENT AND ACCESS, DESCRIBED AS RESERVED FROM "PARCEL ONE" AND "PARCEL TWO" IN SAID DEED FROM LOCKHEED AIRCRAFT CORPORATION TO THE UNITED STATES OF AMERICA RECORDED SEPTEMBER 18, 1968 IN BOOK 8265, PAGE 381, OFFICIAL RECORDS.

ALSO TOGETHER WITH AND AS APPURTENIANT TO ALL OF SAID LAND, A NON-EXCLUSIVE EASEMENT FOR THE PURPOSES OF MAINTENANCE AND OPERATION, REPAIR AND REPLACEMENT OF UNDERGROUND OR ABOVEGROUND STORM WATER DRAINAGE FACILITIES, AND FOR INCIDENTAL PURPOSES, IN, OVER, AND UPON THOSE PORTIONS OF PARCEL FOUR AND PARCEL FIVE, SO DESIGNATED AND DELINEATED AS "75.00 PSDE" ON THE PARCEL MAP OF "LOCKHEED MARTIN PARCEL 18 SUBDIVISION" RECORDED JULY 9, 1999 IN BOOK 717 OF MAPS, PAGES 42-47, SANTA CLARA COUNTY RECORDS, SUBJECT TO THE TERMS AND CONDITIONS CONTAINED IN THE DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS AND RECIPROCAL EASEMENTS OF BAYVIEW SUBDIVISION BY LOCKHEED MARTIN CORPORATION, RECORDED JULY 22, 1999, DOCUMENT NO. 14907622, OFFICIAL RECORDS.

ALSO TOGETHER WITH EASEMENTS APPURTENIANT TO THE "BAYSHORE PARCEL, JAGELS PARCEL, AND MANILA PARCEL" DESCRIBED IN AND ACCORDING TO THE TERMS AND PROVISIONS SET FORTH IN THE DECLARATION OF COVENANTS, CONDITIONS, AND RESTRICTIONS, AND RECIPROCAL EASEMENTS
(BAYSHORE/JAGELS/MANILA PARCELS) BY LOCKHEED MARTIN CORPORATION
RECORDED NOVEMBER 9, 1999, DOCUMENT NO. 15053464, OFFICIAL RECORDS, VIZ:

2.1(A)(III) ACCESS EASEMENTS - NONEXCLUSIVE EASEMENTS ON, OVER, AND
ACROSS (CERTAIN OF THE) PRIVATE ROADWAY EASEMENT AREAS FOR THE
PURPOSE(S) OF VEHICULAR AND PEDESTRIAN INGRESS AND EGRESS;

2.1(B) SIGNAGE AND LIGHTING EASEMENTS - NONEXCLUSIVE EASEMENTS IN THE
PRIVATE ROADWAY EASEMENT AREAS FOR THE PURPOSE(S) OF INSTALLATION,
MAINTENANCE AND REPLACEMENT OF TRAFFIC, DIRECTIONAL AND
INFORMATIONAL SIGNS AND STREET LIGHTING;

2.1(C)(II) LANDSCAPING EASEMENTS - NONEXCLUSIVE EASEMENTS IN, ON,
OVER AND ACROSS (CERTAIN OF THE) LANDSCAPING EASEMENT AREAS FOR THE PURPOSE(S)
OF THE INSTALLATION, MAINTENANCE AND REPLACEMENT OF LANDSCAPING AND
LANDSCAPING FACILITIES;

2.1(D)(II) PUBLIC UTILITY EASEMENTS - NONEXCLUSIVE EASEMENTS IN, ON,
OVER, UNDER AND ACROSS (CERTAIN OF THE) PUBLIC UTILITY EASEMENT AREAS
FOR THE PURPOSE(S) OF INSTALLATION, OPERATION, MAINTENANCE, INSPECTION,
REMOVAL, REPLACEMENT, AND REPAIR OF GAS, WATER, ELECTRIC,
TELECOMMUNICATIONS, RECLAIMED WATER, AND SANITARY SEWER LINES AND
FACILITIES, AND ALL NECESSARY AND PROPER CONDUITS, LINES, VALVES, FITTINGS,
PUMPS, MEASURING AND PROTECTIVE DEVICES, AND OTHER APPARATUS AND
EQUIPMENT BY PUBLIC UTILITY PROVIDERS;

ONE OF SAID EASEMENTS (EXHIBIT D-5 LMMS E STREET PUBLIC UTILITY EASEMENT)
HAS BEEN EXTINGUISHED, ACCORDING TO THE QUITCLAIM DEED AND TERMINATION
AGREEMENT DATED JULY 13, 2000, BY AND BETWEEN MOFFETT PARK DRIVE LLC AND
LOCKHEED MARTIN CORPORATION RECORDED JULY 14, 2000, DOCUMENT NO. 15309829,
OFFICIAL RECORDS;

THE DESCRIPTION OF ONE OF SAID EASEMENTS WAS CORRECTED ACCORDING TO
CORRECTIVE DECLARATION RECORDED JULY 14, 2000, DOCUMENT NO. 15309830.

2.1(E) UTILITY FACILITIES EASEMENTS - NONEXCLUSIVE EASEMENTS IN AND THROUGH
THOSE CERTAIN UTILITY FACILITIES DESIGNATED FOR SUCH USE OF THE BAYSHORE
PARCEL IN THE FINAL PLANS FOR THE PURPOSE(S) OF INSTALLATION, REPLACEMENT,
MAINTENANCE, INSPECTION, REMOVAL AND REPAIR FROM TIME TO TIME OF ELECTRIC,
TELECOMMUNICATIONS, AND GAS UTILITIES SERVING THE BAYSHORE PARCEL,
JAGELS PARCEL, AND MANILA PARCEL;

2.1(G)(II)(B) STORM DRAINAGE EASEMENT - A NONEXCLUSIVE EASEMENT IN, ON, OVER
AND ACROSS (A CERTAIN) STORM DRAINAGE EASEMENT AREA FOR THE PURPOSE OF
CONVEYING DRAINAGE TO THE STORM DRAINAGE FACILITIES AND 2.1(G)(II) ON, OVER,
AND ACROSS EXISTING PAVED OR UNPAVED SURFACES AT LOCATIONS WHERE
STORMWATER CROSSES, FOR THE PURPOSES OF CONVEYING SUCH DRAINAGE TO THE
STORM DRAINAGE FACILITIES.

ALSO TOGETHER WITH NON-EXCLUSIVE EASEMENTS GRANTED ACCORDING TO THE EASEMENT AGREEMENT (SEWER AND STORM DRAINAGE) BY LOCKHEED MARTIN CORPORATION TO MOFFETT PARK DRIVE LLC RECORDED JULY 14, 2000, DOCUMENT NO. 15309828, OFFICIAL RECORDS, VIZ:

1. (A) FOR THE PURPOSE OF INSTALLATION, OPERATION, MAINTENANCE, INSPECTION, REMOVAL, REPLACEMENT, AND REPAIR OF SANITARY SEWER LINES AND FACILITIES; AND 2. (B) TO DRAIN, GATHER, CONVEY, STORE, RETAIN, AND PUMP STORMWATER.

ALSO TOGETHER WITH A NON-EXCLUSIVE PRIVATE UTILITY EASEMENT FOR UNDERGROUND TELECOMMUNICATIONS LINES AND FACILITIES, GRANTED ACCORDING TO THE EASEMENT AGREEMENT (TELECOMMUNICATIONS) BY LOCKHEED MARTIN CORPORATION TO MOFFETT PARK DRIVE LLC RECORDED NOVEMBER 20, 2001, DOCUMENT NO. 15969745, OFFICIAL RECORDS.

APN: 110-45-001, 002, 003 and 004, 110-01-x031
DEVELOPMENT AGREEMENT

by and between

Moffett Towers LLC
A Delaware Limited Liability company,

Moffett Park Drive LLC
A California Limited Liability company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 17/Ariba Campus Development Agreement)
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DEVELOPMENT AGREEMENT
by and between

Moffett Towers LLC
A Delaware Limited Liability company,

MOFFETT PARK DRIVE LLC
A California Limited Liability company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 1/Ariba Campus Development Agreement)

THIS DEVELOPMENT AGREEMENT dated November 14, 2006, at Sunnyvale, California (hereinafter referred to as "Agreement") is entered into by and between Moffett Towers LLC, a Delaware limited liability company (hereinafter referred to as "Lot 1 Landowner"), Moffett Park Drive LLC, a California limited liability company (hereinafter referred to as "Ariba Campus Landowner") and, collectively with the Lot 1 Landowner, the "Landowners") and the City of Sunnyvale, a Charter city created and existing under the laws of the State of California (hereinafter referred to as "the City"), pursuant to the authority of Sections 65864-65869.5 of the Government Code of the State of California and City of Sunnyvale Resolution No. 371-81.

RECITALS

A. State Authorization. To strengthen the public planning process, encourage private participation in comprehensive planning and reduce the economic risk of development, the Legislature of the State of California adopted Section 65864 et seq. of the Government Code (the "Development Agreement Statute"), which authorizes the City to enter into a binding property development agreement with any person having a legal or equitable interest in real property for the development associated with such property in order to establish certain development rights in the property which is the subject of the development project application.

B. City Procedure and Requirements. The City has implemented the provisions of Government Code Section 65864 et seq. and adopted certain development agreement procedures and requirements through the enactment of Resolution No. 371-81, adopted on December 15, 1981 (hereinafter referred to as the "Development Agreement Resolution").

C. Landowner. The Lot 1 Landowner is a successor-in-interest to Paul Holdings Inc., a limited liability company organized under the laws of the State of Delaware.

D. Property. The subject of this Agreement is the development of that certain property commonly known as Lot 1 of the Moffett Towers Campus consisting of approximately 23.20 acres located in the City of Sunnyvale, County of Santa Clara, as described in Exhibit A-1 and depicted in Exhibit A-2 (hereinafter referred to as "Lot 1"), attached hereto and incorporated
herein by reference, and the Ariba Campus, consisting of approximately 26.35 acres located in
the City of Sunnyvale, County of Santa Clara, as described in Exhibit B-1 and depicted in
Exhibit B-2 (hereinafter referred to as the "Ariba Campus"), collectively referred to as "the
Property." The Lot 1 Landowner owns the Property in fee and represents that all other persons
holding legal or equitable interests in the Property shall be bound by this Agreement.

E. Moffett Park Specific Plan. The subject Property is located within the area
subject to the Moffett Park Specific Plan, adopted by the City Council on April 26, 2004.

F. Project. The development of the Property is in accordance with the City's General
Plan, the Specific Plan, as amended hereby, and the Development Approvals shall be referred to
herein as the "Project." The Lot 1 Landowner (or an affiliate thereof) intends to develop a
neighboring parcel referred to as Lot 3 consisting of 28.69 acres, as described in Exhibit C-1 and
depicted in Exhibit C-2 when the Lot 1 Landowner (or an affiliate thereof) becomes the vested
owner of Lot 3 (hereinafter referred to as "Lot 3").

G. The Environmental Impact Report. The City examined the environmental effects
of this Agreement and the Development Approvals in the Subsequent Environmental Impact
Report (the "SEIR") prepared pursuant to the California Environmental Quality Act (CEQA).
On November 14, 2006, the City Council reviewed and certified as adequate and complete the
SEIR by Resolution No.243-06 and approved the Development Approvals.

H. Purposes. The Lot 1 Landowner, Ariba Campus Landowner and City desire to
enter into an agreement for the purpose of implementing the plan for development of Lot 1 of the
Moffett Towers Campus and the Ariba Campus, as set forth herein and in the Specific Plan, as
amended by this Agreement, and Development Approvals and for mitigating the environmental
impacts of such development as identified in the SEIR. The City has an expressed interest in
ensuring the business growth of the community by retaining and encouraging local company
expansion and entering into Development Agreements is a method whereby a level of assurance
can be achieved to meet that interest. The City has determined that the development of Lot 1 of
the Moffett Towers Campus and the Ariba Campus pursuant to the site plan for the Project
approved as part of the Major Moffett Park Design Review Permit (the "Site Plan"), as amended
by this Agreement, and the Development Approvals is a development for which a Development
Agreement is appropriate. A development agreement will provide certain benefits to the City, as
described in Section 5; will eliminate uncertainty in the City's land use planning for and secure
 orderly development of the Property in accordance with the policies and goals set forth in the
City's General Plan; and will otherwise achieve the goals and purposes of which Resolution No.
371-81 was enacted by the City. The Lot 1 Landowner has incurred and will incur substantial
costs in order to comply with the conditions of approval and to assure development of the
Property in accordance with this Agreement. In exchange for these benefits to the City and the
public, the Lot 1 Landowner desires to receive assurance that the City shall grant permits and
approvals required for the development of the Property in accordance with the Existing City
Laws, subject to the terms and conditions contained in this Agreement. In order to effectuate
these purposes, the Parties desire to enter into this Agreement.

I. Planning Commission Recommendations of Approval. The application for
approval of this Agreement and the appropriate California Environmental Quality Act (Public
Resource Code Section 21000 et seq. "CEQA") documentation required for approval of this Agreement, including the SEIR and all previous environmental documentation for Lot 1 for the Moffett Towers Campus were considered by the Planning Commission, on November 6, 2006 and November 13, 2006. After conducting a duly noticed public hearing, the Commission recommended the adoption of this Agreement.

J. Adequacy of CEQA Environmental Documentation. The Sunnyvale City Council certified a program-level Moffett Park Specific Plan Environmental Impact Report (MPSP SEIR). In December 2005, Moffett Towers LLC submitted an application to the City to redevelop a portion of the MPSP referred to as Lot 1 and Lot 3. The application included development of the site at a higher intensity than what is permitted under the MPSP, requiring an amendment to the MPSP and zoning, as well as revision to the previously-certified program level MPSP SEIR. The City chose to prepare a Subsequent Environmental Impact Report (SEIR) which discusses the significant environmental effects of the Project and which were not previously addressed in the program-level MPSP. Following consideration of the CEQA environmental documentation and after conducting a duly noticed public hearing, the City Council found that the provisions of this Agreement are consistent with and within the scope of the SEIR and that adoption of this Agreement involves no new impacts not considered in the SEIR. Therefore, the City has determined no further environmental documents relating to the adoption of this Agreement are necessary or required.

K. Development Agreement Adoption. After conducting a duly noticed public hearing and making the requisite findings, the City Council by the adoption of Ordinance No. 2822-06 on November 14, 2006, approved this Agreement and authorized its execution.

L. Consistency with Sunnyvale General Plan and Specific Plan. Development of the Property in accordance with this Agreement will provide for orderly growth and development in accordance with the policies set forth in the City General Plan, the Specific Plan, as amended hereby, and the Development Approvals. Having duly examined and considered this Agreement and having held properly noticed public hearings hereon, the City Council finds and declares that this Agreement is consistent with the General Plan of the City and with the Development Approvals.

M. Development Approvals. This Agreement, together with (i) the Moffett Park Specific Plan, as adopted on April 27, 2004, by Resolution No. 111-04 and Use Permit for Moffett Park Drive LLC (Ariba Campus) approved February 29, 2000, (ii) the approval of Tract Map No. 9800, (iii) the conditions of approval 2004-0023 to the Major Moffett Park Design Review Permit (the "Conditions of Approval") and Moffett Park Design Review Permit, (iv) the Vesting Tentative Map approval 2004-0023 dated October 20, 2005, and (v) Zoning Ordinance Number 2820-06 dated November 14, 2006 constitute the project entitlements (the "Development Approvals").

N. Applicable City Laws. For purposes of the vesting protection and rights granted by this Agreement, the applicable City laws shall be those City laws in force and effect on the Effective Date of this Agreement, unless otherwise provided herein.
O. **Landowner Contribution to Costs of Public Facilities and Services.** The Lot 1 Landowner agrees to contribute to the costs of such City of Sunnyvale public facilities and services as herein provided to mitigate impacts of the development of the Property, and City agrees to assure that the Lot 1 Landowner may proceed and complete development of the Property, in accordance with the terms and conditions of this Agreement. City's approval of development of the Property as provided herein is in reliance upon and in consideration of the Landowner's agreement to make such contributions toward the costs of public improvements and services as herein provided to mitigate the impacts of development of the Property.

P. **Development Agreement Resolution.** City and Landowner have taken all actions mandated by and fulfilled all requirements set forth in the Development Agreement Resolution.

NOW THEREFORE, pursuant to the authority contained in Government Code Sections 65864-65869.5, and City of Sunnyvale Resolution No. 371-81, and in consideration of the mutual covenants and promises contained herein, the adequacy and sufficiency of which is hereby acknowledged, the Lot 1 Landowner and the City, each individually referred to as a Party and collectively referred to as the Parties ("Parties"), agree as follows:

**AGREEMENT**

1. **General Provisions.**

1.1 **Incorporation of Recitals.** The Preamble, the Recitals and all defined terms set forth in both, are hereby incorporated into this Agreement as if set forth herein in full.

1.2 **Definitions.** In addition to the defined terms in the Preamble and the Recitals, each reference in this Agreement to any of the following terms shall have the meaning set forth below for each such term. Certain other terms shall have the meaning set forth for such term in this Agreement.

1.2.1 **Approvals.** Any and all permits or approvals of any kind or character required under the City Laws in order to develop the Project, including, but not limited to, architectural review approvals, building permits, site clearance and demolition permits, grading permits and utility connection permits.

1.2.2 **City Laws.** The ordinances, resolutions, codes, rules, regulations and official policies of the City, governing the permitted uses of land, density, design, improvements and construction standards and specifications applicable to the development of the Property. Specifically, but without limiting the generality of the foregoing, City Laws shall include the City's General Plan, the City's Zoning Code and the City's Subdivision Ordinance.

1.2.3 **Conditions.** All conditions, exactions, fees or payments, dedication or reservation requirements, obligations for on or off-site improvements, services or other conditions of approval called for in connection with the development of or construction on the Property under the Existing City Laws, whether such conditions of approval constitute public improvements, or mitigation measures in connection with environmental review of any aspect of the Project.
1.2.4 **Director.** The Director of the Community Development Department.

1.2.5 **Enacting Ordinance.** Ordinance No. 2822-06, introduced by the City Council on November 14, 2006 and adopted by the City Council on November 21, 2006, approving this Agreement.

1.2.6 **Existing City Laws.** The City Laws in effect as of the Effective Date of this Agreement (as defined in Section 2.1 below).

1.2.7 **Laws.** The laws and Constitution of the State of California, the laws and Constitution of the United States and any codes, statutes or executive mandates in any court decision, state or federal, thereunder.

1.2.8 **Party.** A signatory to this Agreement, or a successor or assign of a signatory to this Agreement.

1.2.9 **Property.** The Property is that property described and shown on Exhibits A-1, A-2, B-1 and B-2. It is intended and determined that the provisions of this Agreement shall constitute covenants which shall run with the Property and the benefits and burdens hereof shall bind and inure to all successors-in-interest to the parties hereto.

1.2.10 **Resolution No. 371-81.** Resolution No. 371-81 entitled "Resolution of the City of Sunnyvale Establishing Procedures and Setting a Fee for Processing Development Agreements" adopted by the City Council of the City of Sunnyvale on December 15, 1981.

2. **Effective Date; Term.**

2.1 **Effective Date: Recordation.** The Enacting Ordinance became effective on December 21, 2006, which shall be the Effective Date of this Agreement. The obligations of the Parties under this Agreement shall be effective as of the effective date of the Enacting Ordinance (the "Effective Date"), pursuant to Government Code Section 36937. Not later than ten (10) days after the Effective Date, the Parties shall cause this Agreement to be recorded in the Official Records of the County of Santa Clara, State of California, as provided for in Government Code Section 65868.5 and Resolution No. 244-06. However, failure to record this Agreement within ten (10) days shall not affect its validity or enforceability by and between the Parties.

2.2 **Term.** Except as provided herein, the term of this Agreement shall commence on the Effective Date and terminate fifteen (15) years thereafter ("Term"); provided, however, that if the parties have not completed their obligations pursuant to Section 4.3 hereto by the expiration of such term or at the end of the first extension term, the term of this Agreement may be extended up to two times for a period of five (5) years each time in order to complete any obligations of either the City or the Lot 1 Landowner with respect to the extension and overpass associated with Mary Avenue, provided that in such event the City shall sign whatever estoppel certificates are reasonably requested by the Lot 1 Landowner or the Ariba Campus Landowner certifying its completion of its other obligations pursuant to this Agreement.
Following the expiration of the term, this Agreement shall be deemed terminated and of no further force and effect; provided, however, said termination of the Agreement shall not affect any right or duty emanating from City entitlements on the Property approved concurrently with or subsequent to the approval of this Agreement.

3. General Development of the Project.

3.1 Project; Vested Entitlements.

3.1.1 The City has adopted certain approvals in connection with the Property, including the Site Plan, Development Approvals and the SEIR Certification. To the extent the provisions of this Agreement or the Development Approvals conflict with the applicable zoning provisions or the Site Plan, the Moffett Park Specific Plan shall take precedence.

3.1.2 Except, as provided herein, development of the Property shall be governed by this Agreement, the Development Approvals, the Site Plan, the Moffett Park Specific Plan, and the other Development Approvals. This Agreement does not impose affirmative obligations on the Lot 1 Landowner to commence development of the Project, or any phase thereof, in advance of its decision to do so.

3.1.3 The permitted uses of the Property, the density and intensity of use, including, but not limited to, minimum landscape areas, maximum lot coverage, minimum and maximum number of parking spaces, and the allowable floor area ratios), and provisions for public improvements and all mitigation measures and conditions required or imposed in order to minimize or eliminate environmental impacts or any impacts of the Property applicable to development of the Property, are as set forth herein or in the Development Approvals and in ordinances, policies, and standards in effect as of the Effective Date and are hereby vested subject to the provisions of Section 4.2 below and the provisions of this Agreement ("Vested Development Approvals").

3.1.4 City agrees that it will accept, in good faith, for processing, review and action, all applications for development permits or other Approvals for use of the Property in accordance with this Agreement, the Site Plan, as amended hereby, the Moffett Park Specific Plan ("Specific Plan" or "MPSP"), and the Vested Development Approvals and shall act upon such applications in a diligent and timely manner.

3.1.5 City shall inform the Lot 1 Landowner, upon request, of the necessary submission requirements for each application for an Approval in advance and shall schedule the application for review by the appropriate authority in a diligent and timely manner.

3.1.6 As set forth in Recitals G and J above, the environmental effects of the Site Plan, the Specific Plan, Development Approvals (including, but not limited to, the land use and development standards, the design guidelines and the infrastructure and public utility requirements contained therein) and this Agreement (including, but not limited to, the development rights and obligations vested hereby) have been thoroughly and fully examined in the SEIR. To the extent that additional Approvals are required to implement the Site Plan, as amended hereby, and the Development Approvals and/or this Agreement, the parties
acknowledge and agree that such Approvals will not result in a direct physical change in the environment or a reasonably foreseeable indirect physical change in the environment that has not already been examined in the SEIR. Moreover, because the development rights and obligations for which provision is made in this Agreement, the Site Plan, as amended hereby, and the Development Approvals are vested as of the effective date of this Agreement, so long as the Development Approvals are consistent with the MPSP, this Development Agreement and the Site Plan, as amended hereby, no further environmental review pursuant to CEQA Section 21166 will be required.

3.2 Project Phasing. The Lot 1 Landowner and City acknowledge and agree that the Project is designed with the potential to be developed in phases. The Site Plan, this Agreement and the Development Approvals make explicit provision for such phased development. The Parties also acknowledge and agree that presently the Lot 1 Landowner cannot predict the timing of the Project phasing. Because the California Supreme Court held in Pardee Construction Co. v. City of Camarillo (1984) 37 Cal.3d 465, that failure of the Parties therein to provide for the timing of development resulted in a later-adopted initiative restricting the timing of development to prevail over the Parties' agreement, it is the Parties' intent to cure that deficiency by acknowledging and providing that the Lot 1 Landowner shall have the right to develop the building components of the Project in phases in accordance with the Site Plan, as amended by this Agreement, and the Development Approvals and at such times as the Lot 1 Landowner deems appropriate within the exercise of its subjective business judgment and the provisions of this Agreement.

3.3 Other Government Permits. The Lot 1 Landowner or City (whichever is appropriate) shall apply for such other permits and approvals from other governmental or quasi-governmental agencies having jurisdiction over the Project (such as public utility districts, the Army Corps of Engineers or Caltrans) as may be required for the development of, or provision of services to, the Project. The City shall promptly and diligently cooperate, at no cost to the City, with the Lot 1 Landowner in its endeavors to obtain such permits and approvals and, from time-to-time at the request of the Lot 1 Landowner, shall attempt with due diligence and in good faith to enter into binding agreements with any such entity in order to assure the availability of such permits and approvals of services. To the extent allowed by law, the Lot 1 Landowner shall be a party or third-party beneficiary to any such agreement and shall be entitled to enforce the rights of the Lot 1 Landowner or City thereunder or the duties and obligations of the parties thereto. The Lot 1 Landowner shall reimburse the City for all its expenses, including, but not limited to, legal fees and staff time (as such costs are normally charged applicants at the time of imposition) incurred in entering such agreements.

3.4 Additional Fees. Except as set forth in this Agreement, the City shall not impose any further or additional fees, taxes or assessments, whether through the exercise of the police power, the taxing power, or any other means, other than those required by Existing City Laws and this Agreement, provided that:

3.4.1 If the City forms an assessment district including the Property, and the assessment district is City-wide or area-wide, as defined below, the Property may be legally assessed through such district based on the benefit to the Property, which assessment shall be consistent with the assessment of other property in the district similarly situated. In no event,
however, shall the Lot 1 Landowner's obligation to pay such assessment result in a cessation or postponement of construction of the Project or affect in any way the development rights for the Project.

3.4.2 The City may charge the Lot 1 Landowner the standard processing fees for land use approvals, building permits and other similar permits which are in force and effect on a City-wide basis at the time application is submitted for those permits.

3.4.3 If the City exercises its taxing power in a manner which will not change any of the Conditions applicable to the Project and so long as any taxes are uniformly applied on a City-wide or area-wide basis, as defined below, the Property may be so taxed, which tax shall be consistent with the taxation of other properties in the City or area similarly situated.

3.4.4 If state or federal laws are adopted which enable cities to impose fees on existing projects and if, consequently, the City adopts enabling legislation and imposes fees on existing projects on a City-wide basis these fees may be imposed on the Project, which fees shall be consistent with the fees imposed on other properties in the City similarly situated.

3.4.5 In no event, however, shall any fees be imposed as a condition of development or occupancy of the Project or any portion thereof.

3.4.6 For purposes of this Agreement, "area wide" shall cover not only the Property, but also at least all parcels zoned and/or developed in a manner similar to the Property and located in the combined area of the Specific Plan. The Parties acknowledge that the provisions contained in this Section 3.4 are intended to implement the intent of the Parties that the Lot 1 Landowner has the right to develop the Project pursuant to specified and known criteria and rules, and that the City receives the benefits which will be conferred as a result of such development without abridging the right of the City to act in accordance with its powers, duties and obligations.

4. Specific Criteria Applicable to Development of the Project. Notwithstanding anything therein to the contrary, the Site Plan and Development Approvals are hereby amended as follows:

4.1 Permitted Floor Area Ratio. Notwithstanding anything to the contrary herein or in the Development Approvals, the Landowners are hereby allowed a blended Floor Area Ratio for Lot 1 and Ariba Campus of 70% conditioned upon Lot 1 meeting the requirements of the MPSP and the provisions of this Agreement. Accordingly, the Moffett Park Specific Plan would allow development on Lot 1 of up to 70% FAR (707,414 square feet of building improvements). In consideration of the obligations of the Lot 1 Landowner and Ariba Campus Landowner herein and the benefits to the City for the development of the Property, the City agrees that Ariba Campus Landowner or any affiliate, assignee or successor thereto (or of the Lot 1 Landowner) who owns the neighboring parcel of property shown on Exhibits B-1 and B-2, here to known as the "Ariba Campus" is allowed up to 70% FAR per the Moffett Park Specific Plan (an additional 158,610 square feet of building improvements thereon), for a total of 810,172 square feet of building improvements on the Ariba Parcel. Furthermore, for the
purposes of this Agreement, the Site Plan and all of the Development Approvals, the additional 158,610 square feet of building improvements allowed on the Ariba Campus may instead be used by the Lot 1 Landowner or any affiliate, assignee or successor thereto on the Lot 1 Property, such that a total of 866,024 square feet of buildings improvements may be built on the Lot 1 Property without need for any further consent or approval or entitlement by the City. The maximum floor area ratio permitted hereunder for each of the Property and the Ariba Campus shall be measured on a gross land area basis, without deduction for roads, streets, dedications, easements, rights-of-way, or other restricted or unusable portions of such property.

4.2 Parking: Transportation Demand Management Program.

4.2.1 Property. The Lot 1 Landowner may construct up to one (1) parking space for every three hundred (300) square feet of improvements constructed on the Property.

4.2.2 Ariba Campus. City and the Ariba Campus Landowner acknowledge that the maximum number of parking spaces which may be allocated to the Ariba Campus by the applicable parking code is 2,546. Pursuant to Use Permit 1999-1166 approved on February 29, 2000, only 2,100 parking spaces were approved and currently exist on the Ariba Campus, and 100 of those parking spaces are reserved as Park & Ride Space for patrons of the Valley Transportation Authority. Therefore, 446 parking spaces are still allowed pursuant to applicable parking code. The City hereby agrees that the Ariba Campus Landowner may construct up to such additional 446 parking spaces on the Ariba Campus, provided that, in consideration thereof, the Ariba Campus Landowner agrees to increase the rate of participation of users of the existing transportation demand management plan for the Ariba Campus, both on an overall basis, and during peak hours, based on the number of additional parking spaces actually built, as is described below:

<table>
<thead>
<tr>
<th>Total Stalls</th>
<th>Net Increase in Stalls</th>
<th>TDM Rate Overall</th>
<th>TDM Rate Peak</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,100</td>
<td>up to 100</td>
<td>15.0%</td>
<td>15.0%</td>
</tr>
<tr>
<td>2,200</td>
<td>up to 200</td>
<td>16.1%</td>
<td>17.2%</td>
</tr>
<tr>
<td>2,300</td>
<td>up to 300</td>
<td>17.2%</td>
<td>19.5%</td>
</tr>
<tr>
<td>2,400</td>
<td>up to 400</td>
<td>18.4%</td>
<td>21.7%</td>
</tr>
<tr>
<td>2,546</td>
<td>up to 446</td>
<td>20.0%</td>
<td>25.0%</td>
</tr>
</tbody>
</table>

For the purposes of this Section 4.2.2, the term "peak hours" shall be consistent with Chapter 3.50 of the Sunnyvale Municipal Code and which is defined as the number of evening peak hour trips per land use unit for each category of land use as determined by the ITE Trip Generation Manual.

4.3 Mary Avenue Extension Overpass. The parties acknowledge that it is the City's intention to construct an extension of Mary Avenue that will include a freeway overpass that will extend to an area in the vicinity of the Property and, pursuant to the Development Approvals, either the Lot 1 Landowner or the Ariba Campus Landowner will be required to dedicate some portion of either the Property or the Ariba Campus in the area shown on Exhibit D.
attached hereto for the construction and use of such overpass and extension. In connection with such overpass, the City hereby agrees that: (i) the Lot 1 Landowner's (or Ariba Campus Landowner's) dedication of the real property necessary for such overpass shall be in the form of an easement or other transfer of land satisfactory to Landowner and Public Works Director, (ii) the City shall give the Lot 1 Landowner (or Ariba Campus Landowner) at least twelve (12) months prior written notice before commencing construction of the overpass so that the Lot 1 Landowner or the Ariba Campus Landowner may work to minimize the impact of such construction on its tenant(s), (iii) the Ariba Campus Landowner will not lose more than three hundred sixty-five (365) parking spaces as a result of the dedication of such real property and construction of the overpass and work related thereto by the City, and (iv) the overpass to be built in such area shall be supported by vertical columns in a manner that will permit pedestrian and vehicular access and egress thereto. Furthermore, if such overpass is built, and the dedication of real property is made, on the Ariba Campus, then the City hereby approves of the construction of a multi-level parking structure in the Ariba Campus with sufficient capacity to replace the number of parking spaces lost due to such dedication, as well as any additional stalls the Ariba Campus Landowner desires up to maximum 2,546 stalls, inclusive of the 100 spaces reserved for park and ride at the light rail station on the Ariba Campus.

4.4 Mary Avenue Extension Reservation. City will use its best efforts to identify a refined location for the north/south Mary Avenue reservation by March 1, 2007, or as soon thereafter as is practicable pursuant to the provisions of Tract Map No. 9800. If the relocated reservation is approved by the City, the City will then vacate or release all or part of the existing reservation on Lot 1 in the north/south location within sixty days of approval in order to allow the construction of Building B in accordance with the approved site plan. The Lot 1 Landowner may construct pilings and foundation for Building B within the existing north/south reservation, provided however, that the Lot 1 Landowner will remove the improvements if a new reservation is not selected and will fully indemnify the City for these actions.

4.5 Amenities Building. City and the Lot 1 Landowner acknowledge that the owner of Lot 3 (which is an affiliate of the Landowners) currently intends to construct an approximately forty thousand (40,000) square feet amenity building on Lot 3 as part of the Project. Such building will include a cafe and recreational facilities for the enjoyment of the occupants of the Project. The Lot 1 Landowner and City also acknowledge that the construction of that amenity building may not occur until after the completion of certain buildings on the Property. The Lot 1 Landowner and City agree that if the amenity building on Lot 3 is not completed within eighteen (18) months after the date on which the Lot 1 Landowner has received a certificate of occupancy for buildings A, B and C on the Property any building built on the Property is completed, then the Lot 1 Landowner shall allocate a pro rata share of such buildings for such amenities purposes as follows:
Building Ares

Notwithstanding the foregoing, the City agrees that the Lot 1 Landowner may build the appropriate pro rata share of amenities space required hereunder in one building, or in a series of buildings on the Property, as the Lot 1 Landowner deems appropriate, so long as the Lot 1 Landowner has built out the required aggregate amount of amenities square footage required by this Section 4.5, consistent with the Conditions of Approval, specifically Conditions 15.A and 15.B thereof.

4.6 Applicable Laws and Standards. Notwithstanding any change in any Existing City Law, including but not limited to, any change by means of ordinance, resolution, initiative, referendum, policy or moratorium, and except as otherwise provided in this Agreement, the laws and policies applicable to the Property are set forth in Existing City Laws (regardless of future changes in these by the City), and this Agreement. The Project has vested rights to be built and occupied on the Property, provided that the City may apply and enforce the Uniform Building Code (including the Uniform Mechanical Code, Uniform Electrical Code and Uniform Plumbing Code) and Uniform Fire Code and all applicable hazardous materials regulations in effect at the time the Lot 1 Landowner applies for any particular building permits for any particular building or other development aspect of the Project.

4.7 Application of New City Laws. Nothing herein shall prevent the City from applying to the Property new City Laws that are not inconsistent or in conflict with the Existing City Laws or the intent, purposes or any of the terms, standards or conditions of this Agreement; and which do not alter the terms, impose any further or additional fees or impose any other conditions requiring additional traffic improvements/requirements or additional off-site improvements that are inconsistent with this Agreement or the intent of this Agreement. Any action or proceeding of the City that has any of the following effects on the Project shall be considered to be in conflict with this Agreement and the Existing City Laws:

4.7.1 limiting the uses permitted on the Property;

4.7.2 limiting or reducing the density or intensity of uses, the maximum height, the allowable floor area ratios, the required number of parking spaces, increasing the amount of required landscaping or reservations and dedications of land for public purposes;

4.7.3 limiting the timing or phasing of the Project in any manner that is inconsistent with or more restrictive than the provisions of this Agreement;

4.7.4 limiting the location of building sites, grading or other improvement on the Property in a manner that is inconsistent with or more restrictive than the limitations included in this Agreement; or
4.7.5 applying to the Project or the Property any law, regulation, or rule restricting or affecting a use or activity otherwise allowed by this Agreement.

The above list of actions is not intended to be comprehensive, but is illustrative of the types of actions that would conflict with this Agreement and the Existing City Laws.

4.8 Moratorium, Quotas, Restrictions or Other Limitations. Without limiting the foregoing Section 4.1 or the City's standard application processing procedures, no moratorium or other limitation affecting building permits or other land use entitlements, or the rate, timing or sequencing thereof shall apply to the Project.

4.9 Additional Development Approvals. The Project has been subject to site and architectural review and has been recommended for approval by the City of Sunnyvale Planning Commission at a public hearing on November 6, 2006, and approved by the City Council on November 14, 2006.

4.9.1 The applicant shall prepare building plans in conformance with the Uniform Building Code (UBC) as enforced by the City of Sunnyvale. Building permits shall be issued by the City when building plans are deemed consistent with the UBC as enforced by the City of Sunnyvale.

4.9.2 Precise improvement plans for utility and infrastructure extensions shall also be submitted for approval by the City of Sunnyvale following site and architectural review and approval. Site plans, landscape and irrigation plans, and lighting plans shall also be submitted to the City for review and approval by the Director of Community Development at this time.

4.9.3 If the Lot 1 Landowner desires to subdivide the site into smaller lots, a subdivision map shall be reviewed for approval by the City of Sunnyvale. Applications for subdivision maps shall conform to submittal requirements of the City of Sunnyvale, and shall be reviewed in accordance with the review procedures in place at the time such submittals are made; however, further subdivision of property will not require payment of any additional traffic or housing mitigations beyond that already identified as part of the other approvals described above.

4.9.4 Following approval of a tentative subdivision map, the applicant shall prepare and file final subdivision maps in accord with the State Subdivision Map Act and City of Sunnyvale subdivision requirements.

4.9.5 No additional City approvals shall be required in order to proceed with development of the Project in accordance with the Vested Development Approvals.

4.10 Easements: Improvements. The City shall cooperate with the Lot 1 Landowner in connection with any arrangements for abandoning existing utility or other easements and facilities and the relocation thereof or creation of any new easements within the Property necessary or appropriate in connection with the development of the Project.
5. **Benefits to the City.** In addition to receiving a high quality Class A office space within a well-designed transit-oriented development with direct access to light rail, situated at a highly-visible location from U.S. Highway 101, the City will receive the following tangible benefits:

5.1 **Project Impact Mitigation Funding.** The Lot 1 Landowner shall make the following contributions for the purpose of mitigating the impacts of the Project:

5.1.1 Housing Mitigation Fee in the amount of eight dollars ($8.00) per square foot for each square foot above 35% FAR, estimated as:

<table>
<thead>
<tr>
<th>Lot</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
<td>$4,098,534.00</td>
</tr>
<tr>
<td>Lot 3</td>
<td>$4,230,306.00</td>
</tr>
<tr>
<td>Total</td>
<td>$8,328,840.00</td>
</tr>
</tbody>
</table>

5.1.2 Traffic Impact Fees as described in the mitigation monitoring program in the SEIR for the Project and in Chapter 3.5 (Traffic Impact Fees) of the Sunnyvale Municipal Code. Fees identified in the SEIR may differ from the current Traffic Impact Fee requirements of $4009.06 per net new one thousand (1,000) square feet of a Research and Development project located north of State Route 237. The traffic impact fee shall be at least that shown in the resolution in place at the time of the Project Approvals, which is estimated as:

<table>
<thead>
<tr>
<th>Lot</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
<td>$2,669,846.00</td>
</tr>
<tr>
<td>Lot 3</td>
<td>$2,655,358.00</td>
</tr>
<tr>
<td>Total</td>
<td>$5,325,204.00</td>
</tr>
</tbody>
</table>

5.2 **Lot 1 Landowner Contributions - Payment Schedule.**

5.2.1 Housing Mitigation Fees. The Lot 1 Landowner shall pay Housing Impact fees on an accelerated schedule over two years, or as buildings are developed, whichever occurs first. The Housing Mitigation Fees shall be paid to the City whenever a building permit is issued for a building that is part of the Project, then the Lot 1 Landowner shall pay the City the portion of such fees associated with such building; but, in any event, the Lot 1 Landowner shall pay the City fifty percent (50%) of all such fees associated with Lot 1 on or before the first anniversary of the Effective Date of this Agreement, and one hundred percent (100%) of all such fees associated with Lot 1 to the City on the date that is the second (2nd) anniversary of the Effective Date of this Agreement.

5.2.2 Traffic Impacts Fee. The parties acknowledge and agree that the payment of Traffic Impact Fee as described herein shall be paid at the time of issuance of a building permit that is part of the Project.

5.2.3 Increase in Transportation Demand Management Goals. If additional parking is constructed on Lot 1, the Lot 1 Landowner shall provide a graduated increase in the Transportation Demand Management ("TDM") goal from 15% trip reduction to a
maximum of 20% total (and 25% peak hour). The rate of trip reduction is based on the additional parking spaces added.

5.2.4 Green Building Certification. The Lot 1 Landowner shall submit a request for LEED certification to the U.S. Green Building Council, the first such Project within the City.

6. Annual Review.

6.1 Good Faith Compliance. The City shall, at least every twelve (12) months, during the Term of this Agreement, conduct a hearing to review the extent of good faith substantial compliance by the Lot 1 Landowner with the terms of this Agreement. Such periodic review shall be limited in scope to compliance with the terms of this Agreement pursuant to Government Code Section 65865.1 and Resolution No. 371-81. Notice of such annual review will be provided by the Director of Community Development to the Lot 1 Landowner thirty (30) days prior to the date of hearing by the Planning Commission and shall include the statement that any review may result in amendment or termination of this Agreement as provided herein. A finding by the City of good faith compliance by the Lot 1 Landowner with the terms of Agreement shall conclusively determine the issue up to and including the date of such review. Nothing in this section shall be deemed to create a duty of responsibility of City or the Lot 1 Landowner or define an event of default that but for such concurrent review would not have been so created or defined.

6.2 Failure to Comply in Good Faith. If the City Council makes a finding that the Landowner has not complied in good faith with the terms and conditions of this Agreement, the City shall provide written notice to the Lot 1 Landowner describing: (i) such failure to comply with the terms and conditions of this Agreement (referred to herein as a "Default"); (ii) the actions, if any, required by the Lot 1 Landowner to cure such Default and (iii) the time period within which such Default must be cured. The Lot 1 Landowner shall have, at a minimum, thirty (30) business days after the date of such notice to cure such Default, or in the event that such Default cannot be cured within such thirty (30) day period but can be cured within one (1) year, the Lot 1 Landowner shall have commenced the actions necessary to cure such Default and shall be diligently proceeding to complete such actions necessary to cure such Default within thirty (30) days from the date of notice. If the Default cannot be cured within one (1) year, as determined by the City during periodic or special review, the City Council may modify or terminate this Agreement as provided in Section 6(d) and Section 6(e).

6.3 Failure to Cure Default. If the Lot 1 Landowner fails to cure a Default within the time periods set forth above, the City Council may modify or terminate this Agreement as provided below.

6.4 Proceedings Upon Modification or Termination. If, upon a finding under Section 6(b) and the expiration of the cure period, the City determines to proceed with modification or termination of this Agreement, the City shall give written notice to the Lot 1 Landowner of its intention to do so. The notice shall be given at least fifteen (15) calendar days before the scheduled hearing and shall contain:
6.4.1 The time and place of the hearing;

6.4.2 A statement as to whether or not the City proposes to terminate or to modify the Agreement; and

6.4.3 Such other information as is reasonably necessary to inform the Lot 1 Landowner of the nature of the proceeding.

6.5 Hearings on Modification or Termination. At the time and place set for the hearing on modification or termination, the Landowners shall be given an opportunity to be heard, and the Landowners shall be required to demonstrate good faith compliance with the terms and conditions of this Agreement. The burden of proof on the issue shall be on the Landowners. If the City Council finds, based upon substantial evidence, that any of the Landowners has not complied in good faith with the terms or conditions of the Agreement, the City Council may terminate this Agreement or modify this Agreement and impose such conditions as are reasonably necessary to protect the interests of the City.

7. Permitted Delays.

7.1 Extension of Times of Performance. In addition to specific provisions of this Agreement, performance by either Party under this Agreement shall not be deemed to be in Default where delays or defaults are due to war, insurrection, strikes, lockouts, walkouts, drought, riots, floods, earthquakes, fire, casualties, acts of God, acts of the public enemy, epidemics, quarantine restrictions, freight embargoes, restrictions imposed by governmental or quasigovernmental entities other than the City, unusually severe weather, acts of the other Party, acts or the failure to act of any public or governmental agency or entity other than the City, or any other causes beyond the control or without the fault of the Party claiming an extension of time to perform. An extension of time for any such cause shall only be for the period of the enforced delay, which period shall commence to run from the time of the commencement of cause. If, however, notice by the Party claiming such extension is sent to the other Party more than thirty (30) days after the commencement of the cause, the period shall commence to run only thirty (30) days prior to the giving of such notice. Times of performance under this Agreement may also be extended in writing by the joint agreement of the City and the Lot 1 Landowner. Litigation attacking the validity of this Agreement, or any permit, ordinance, or entitlement or other action of a governmental agency necessary for the development of the Property pursuant to this Agreement shall also be deemed to create an excusable delay under this Section.

7.2 Supersede by Subsequent Laws. If any law made or enacted after the date of this Agreement prevents or precludes compliance with one or more provisions of this Agreement, then the provisions of this Agreement shall, to the extent feasible, be modified or suspended as may be necessary to comply with such new law. Immediately after enactment of any such new law, the Parties shall meet and confer in good faith to determine the feasibility of any such modification or suspension based on the effect such modification or suspension would have on the purposes and intent of this Agreement. If such modification or suspension is infeasible in either Landowner's reasonable business judgment, then such Landowner shall have the right to terminate this Agreement by written notice to the City. Such Landowner shall also have the right to challenge the new law preventing compliance with the terms of this Agreement,
and, in the event such challenge is successful, this Agreement shall remain unmodified and in full force and effect.

8. **Termination.**

8.1 **City's Right to Terminate.** The City shall have the right to terminate this Agreement only under the following circumstances:

8.1.1 The City Council has determined that a Landowner is not in substantial compliance with the terms of this Agreement and this Default remains uncured, all as set forth in Section 6.

8.2 **Landowner's Right to Terminate.** Each Landowner shall have the right to terminate this Agreement as to the property owned by it only under the following circumstances:

8.2.1 Such Landowner has found the City in breach of this Agreement, has given the City notice of such breach and the City has not cured such breach within thirty (30) days of receipt of such notice or, if the breach cannot reasonably be cured within such thirty (30) day period, if the City has not commenced to cure such breach within thirty (30) days of receipt of such notice and is not diligently proceeding to cure such breach.

8.2.2 Such Landowner is unable to complete the Project because of supersede by a subsequent Law or court action, as set forth in Sections 7.2 and 13.

8.2.3 Such Landowner determines, in its business judgment, that it is not practical or reasonable to pursue development of the Property, however if termination occurs for this reason the city revokes any remaining entitlement to develop the property.

8.3 **Mutual Agreement.** This Agreement may be terminated upon the mutual Agreement of the Parties.

8.4 **Effect of Termination.**

8.4.1 **General Effect.** If this Agreement is terminated for any reason, such termination shall not affect any condition or obligation due to the City from the Landowners prior to the date of termination and such termination shall not affect any City entitlement or approval with respect to the Property that has been granted prior to the date of termination.

8.5 **Recordation of Termination.** In the event of a termination, the City and Landowners agree to cooperate with one another in executing a Memorandum of Termination to record in the Official Records of Santa Clara County within thirty (30) days of the date of termination.

9. **Remedies.** Either Party may, in addition to any other rights or remedies, institute legal or equitable action to cure, correct or remedy any default, enforce any covenant or agreement herein, enjoin any threatened or attempted violation or enforce by specific performance the obligations and rights of the Parties hereto.
10. **Waiver: Cumulative Remedies.** Failure by a Party to insist upon the strict performance of any of the provisions of this Agreement by the other Party, irrespective of the length of time for which such failure continues, shall not constitute a waiver of such Party's right to demand strict compliance by such other Party in the future. No waiver by a Party of an event of Default shall be effective or binding upon such Party unless made in writing by such Party, and no such waiver shall be implied from any omission by a Party to take any action with respect to such event of Default. No express written waiver of any event of Default shall affect any other event of Default, or cover any other period of time, other than any event of Default and/or period of time specified in such express waiver. Except as provided in this Section, all of the remedies permitted or available to a Party under this Agreement, or at law or in equity, shall be cumulative and not alternative, and invocation of any such right or remedy shall not constitute a waiver or election of remedies with respect to any other permitted or available right or remedy.

11. **Project as a Private Undertaking.** It is specifically understood and agreed by and between the Parties that the Project is a private development. This Agreement is made and entered into for the sole protection and benefit of the Landowners and the City and their successors and assigns. No other person shall have any right of action based upon any provision of this Agreement. The City and Landowners hereby renounce the existence of any third-party beneficiary to this Agreement and agree that nothing contained herein shall be construed as giving any other person or entity third-party beneficiary status. No partnership, joint venture or other association of any kind is formed by this Agreement.

12. **Cooperation in the Event of Legal Claim.** In the event of any legal action or proceeding is instituted by any third party challenging the validity of any provision of this Agreement or any action or decision taken or made hereunder, the Parties shall cooperate in defending such action or proceeding.

13. **Estoppel Certificate.** Either Party may, at any time, and from time-to-time, deliver written notice to the other Party requesting such Party to certify in writing that, to the knowledge of the certifying Party: (i) this Agreement is in full force and effect and a binding obligation of the Parties; (ii) this Agreement has not been amended or modified either orally or in writing, and if so amended, identifying the amendments; (iii) the requesting Party is not in default in the performance of its obligations under this Agreement, or if in default, describing therein the nature and amount of any such defaults; and (iv) the requesting Party has been found to be in compliance with this Agreement, and the date of the last determination of such compliance. A Party receiving a request hereunder shall execute and return such certificate within thirty (30) days following receipt thereof. The Director shall have the right to execute any certificate requested by the Landowners hereunder. The City acknowledges that a certificate hereunder may be relied upon by transferees and Mortgagees.

14. **Right to Assign.** The Landowners' rights and responsibilities hereunder may be sold or assigned in conjunction with the transfer, sale or assignment of the Property at any time during the term of this Agreement without need for the consent or approval (but with prior written notification to) the City ten (10) days prior to assignment and further provided that any assignee shall have affirmatively assumed all of the relevant Landowner's obligations to the City. For Lot 3, the assignee shall provide adequate assurances of compliance with the conditions of
development that require design features, construction of the amenities building, and other requirements to ensure transit-oriented uses and activities.

14.1 Financing. Mortgages, deeds of trust, sales and leasebacks, or other forms of conveyance required for any reasonable method of financing requiring a security arrangement with respect to the Property are permitted without the consent of the City, provided the Landowner retains the legal or equitable interest in the Property and remains fully responsible hereunder.

14.2 Release Upon Transfer. Upon the sale, transfer or assignment of the Landowner's rights and interests under this Section of this Agreement, the Landowner shall be released from its obligations pursuant to this Agreement with respect to the Property or portion thereof so transferred which arise subsequent to the effective date of the transfer.

14.3 Enforceability. The City agrees, that unless this Agreement is amended or canceled pursuant to the provisions of this Agreement and the Enacting Ordinance; this Agreement shall be enforceable by either Party notwithstanding any change hereafter in any applicable City law.

14.4 City Finding. The City hereby finds and determines that execution of this Agreement is in the best interest of the public health, safety and general welfare and is consistent with the General Plan.

15. Covenants to Run with the Land. All of the provisions, agreements, rights, powers, standards, terms, covenants, and obligations contained in this Agreement shall be binding upon the Parties and their respective heirs, successors, assignees, devisees, administrators, representatives, lessees, and all other persons acquiring the Property, or any portion thereof, or any interest therein, whether by operation of law or in any manner whatsoever, and shall inure to the benefit of the Parties and their respective heirs, successors and assignees. All of the provisions of this Agreement shall be enforceable as equitable servitudes and constitute covenants running with the land pursuant to applicable laws, including, but not limited to, Section 1468 of the Civil Code of the State of California. Each covenant to do, or refrain from doing, some act on the Property or Ariba Campus hereunder: (i) is for the benefit of such properties and is a burden upon such properties; (ii) runs with such properties; and (iii) is binding upon each Party and each successive owner during its ownership of such properties or any portion thereof, and each person having any interest therein derived in any manner through any owner of such properties, or any portion thereof, and shall benefit each Party and its property hereunder, and each other person succeeding to an interest in such properties; provided that no liability or obligation shall accrue to any person, if this Agreement terminates pursuant to Section 8 of this Agreement.

16. Amendment.

16.1 Amendment or Cancellation. Except as otherwise provided in this Agreement, this Agreement may be canceled, modified or amended only by mutual consent of the Parties in writing, and then only in the manner provided for in Government Code Section 65868 and Resolution No. 371-81. Minor amendments to this Agreement may be made without
a public hearing upon approval of the director of community development. "Minor Amendments" shall mean amendments which are similar in significance to the type of minor amendments to land use entitlements that may be made without a full public hearing or approval of the Planning Commission or City Council pursuant to the Sunnyvale Municipal Code.

16.2 Recordation. Any amendment, termination or cancellation of this Agreement shall be recorded by the City Clerk not later than ten (10) days after the effective date of the action effecting such amendment, termination or cancellation; however, a failure to record shall not affect the validity of the amendment, termination or cancellation.

16.3 Amendment Exemptions. The following actions shall not require an amendment to this Agreement:

16.3.1 Subdivision. The subdivision of the Property, or the filing of a parcel map or subdivision map that creates new legal lots, shall not require an amendment to this Agreement. Any subdivision does not change the requirements set forth under the MPSP, as amended, the Site Plan, as amended by this Agreement, the Development Approvals, or this Agreement. The Lot 1 Landowner may subdivide the Property in accordance with the laws regarding subdivision in effect in the City at the time the Landowner applies for any subdivision, and in such event that City shall not impose any conditions regarding traffic improvements or requirements or off-site improvements, or impose any fees, taxes, or assessments in connection with such subdivision other than those set out in this Agreement.

16.3.2 Architectural Review. Further architectural review of specific aspects of the Project that is substantially consistent with the Site Plan, as amended by this Agreement, and the Vested Development Approvals shall not require an amendment to this Agreement.

17. Notices.

17.1 Procedure. Any notice to either Party shall be in writing and given by delivering the notice in person or by sending the notice by registered or certified mail, or Express Mail, return receipt requested, with postage prepaid, to the Party's mailing address.

17.2 Mailing Addresses. The respective mailing addresses of the Parties are, until changed as hereinafter provided, the following:

City: Director of Community Development
City of Sunnyvale
456 W. Olive Avenue
P.O. Box 3707
Sunnyvale, CA 94088
Either Party may change its mailing address at any time by giving ten (10) days notice of such change in the manner provided for in this section. All notices under this Agreement shall be deemed given, received, made or communicated on the date personal delivery is effected or, if mailed, on the delivery date or attempted delivery date shown on the return receipt. Nothing in this provision shall be construed to prohibit communication by facsimile transmission, so long as an original is sent by first class mail, commercial carrier or is hand-delivered.

18. Miscellaneous.

18.1 Approvals. Unless otherwise provided herein, whenever approval, consent or satisfaction (herein collectively referred to as an "approval") is required of a Party pursuant to this Agreement, such approval shall not be unreasonably withheld. If a Party shall disapprove, the reasons therefor shall be stated in reasonable detail in writing. Approval by a Party to or of any act or request by the other Party shall not be deemed to waive or render unnecessary approval to or of any similar or subsequent acts or requests.

18.2 Project Approvals Independent. All approvals which may be granted pursuant to this Agreement, and all approvals or other land use approvals which have been or may be issued or granted by the City with respect to the Property, constitute independent actions and approvals by the City. If any provisions of this Agreement or the application of any provision of this Agreement to a particular situation is held by a court of competent jurisdiction to be invalid or unenforceable, or if the City terminates this Agreement for any reason, such invalidity, unenforceability or termination of this Agreement or any part hereof shall not affect
the validity or effectiveness of any approvals or other land use approvals. In such cases, such approvals will remain in effect pursuant to their own terms, provisions and conditions.

18.3 **Not a Public Dedication.** Nothing herein contained shall be deemed to be a gift or dedication of the Property, or of the Project, or of the Ariba Campus, or any portion thereof, to the general public, for the general public, or for any-public use or purpose whatsoever. This proscription does not extend to any portion of the Property which may be dedicated in compliance with any conditions of approval. The Landowners shall have the right to prevent or prohibit the use of the Property, or of the Ariba Campus, or the Project, or any portion thereof, including common areas and buildings and improvements located thereon; by any person for any purposes inimical to the operation of a private, integrated Project as contemplated by this Agreement.

18.4 **Severability.** Invalidation of any of the provisions contained in this Agreement, or of the application thereof to any person, by judgment or court order, shall in no way affect any of the other provisions hereof or the application thereof to any other person or circumstance and the same shall remain in full force and effect, unless enforcement of this Agreement as so invalidated would be unreasonable or grossly inequitable under all the circumstances or would frustrate the purposes of this Agreement.

18.5 **Construction of Agreement.** The provisions of this Agreement and the Exhibits shall be construed as a whole according to their common meaning and not strictly for or against any Party in order to achieve the objectives and purpose of the Parties. The captions preceding the text of each Article, Section, Subsection and the Table of Contents are included only for convenience of reference and shall be disregarded in the construction and interpretation of this Agreement. Wherever required by the context, the singular shall include the plural and vice versa, and the masculine gender shall include the feminine or neuter genders, or vice versa. All references to "person" shall include, without limitation, any and all corporations, partnerships or other legal entities.

18.6 **Other Necessary Acts.** Each Party covenants, on behalf of itself and its successors, heirs and assigns, to take all actions and do all things, and to execute, with acknowledgment or affidavit if required, any and all further instruments, documents and writings as may be reasonably necessary or proper to achieve the purposes and objectives of this Agreement and to secure the other party the full and complete enjoyment of its rights and privileges hereunder.

18.7 **Applicable Law.** This Agreement, and the rights and obligations of the Parties, shall be construed by and enforced in accordance with the laws of the State of California.

18.8 **Equal Authorship.** This Agreement has been reviewed by legal counsel for both the Landowners and City, and no presumption or rule that ambiguities shall be construed against the drafting Party shall apply to the interpretation or enforcement of this Agreement.

18.9 **Time.** Time is of the essence of this Agreement and of each and every term and condition hereof. In particular, the City agrees to act in a timely fashion in accepting, processing, checking and approving all maps, documents, plans, permit applications and any
other matters requiring the City's review or approval relating to the Project or Property. Subject to extensions of time by mutual consent in writing, unreasonable delay by either party to perform any term or provision of this Agreement shall constitute a default.

18.10 Subsequent Projects. After the effective date of this Agreement, the City may approve other projects that place a burden on the City's infrastructure; however, it is the intent and agreement of the Parties that the Lot 1 Landowner's right to build and occupy the Project, as described in this Agreement, shall not be diminished despite the increased burden of future approved development on public facilities.

18.11 Entire Agreement. This written Agreement and the Exhibits contain all the representations and the entire agreement between the Parties with respect to the subject matter hereof. Except as otherwise specified in this Agreement, any prior correspondence, memoranda, agreements, warranties or representations are superseded in total by this Agreement and Exhibits.

18.12 Form of Agreement; Exhibits. This Agreement is executed in three duplicate originals, each of which is deemed to be an original. This Agreement consists of twenty-three pages and two exhibits which constitute the entire understanding and agreement of the parties. Said exhibits are identified as follows:

- Exhibit A-1 and A-2: Property Description
- Exhibit B-1 and B-2: Lot 3 Property Description and Plat Map or Site Map
- Exhibit C-1 and C-2: Ariba Campus Property Description and Plat Map or Site Map
- Exhibit D: "Proposed 150 ft. N/S Reservation Area"

18.13 Authority. The Parties hereby represent that the person hereby signing this Agreement on behalf of each respective Party has the authority to bind the Party to the Agreement.
IN WITNESS WHEREOF, the Parties have executed this Agreement as of the day and year first above written.

"City"

CITY OF SUNNYVALE,
A Charter City

By: [Signature]
Name: Amy Chan
Title: City Manager
Date: March 7, 2007

"Lot 1 Landowner"

MOFFETT TOWERS LLC,
a Delaware limited liability company

By: Moffett Towers Management, Inc.,
a Delaware corporation, its managing member

By: [Signature]
Jay Paul, its President and Secretary

"Ariba Campus Landowner".

MOFFETT PARK DRIVE LLC,
a California limited liability company

By: Gateway Land Company, Inc.,
a California corporation, Member and Manager

By: [Signature]
Jay Paul, Its President
Its President

By: [Signature]
Jay Paul, Member

Attest:

[Signature]
City Clerk

Approved as to Form:

[Signature]
City Attorney
CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of California

County of San Francisco

On March 12, 2007 before me, Suzanne Lee, Notary Public

personally appeared Jay Paul

Personally known to me

☐ (or proved to me on the basis of satisfactory evidence)

to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies); and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

Signature of Notary Public

 Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

Description of Attached Document

Title or Type of Document: Development Agreement

Document Date: ______________________________ Number of Pages: ______________________________

Signer(s) Other Than Named Above: Amy Chan

Capacity(ies) Claimed by Signer(s)

Signer’s Name: ______________________________  Signer’s Name: ______________________________

☐ Individual ☐ Corporate Officer — Title(s):  ☐ Corporate Officer — Title(s):

☐ Partner — ☐ Limited  ☐ General ☐ Partner — ☐ Limited  ☐ General

☐ Attorney in Fact ☐ Trustee ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator ☐ Other: ______________________________

☐ Guardian or Conservator ☐ Other: ______________________________

Signer Is Representing: ______________________________  Signer Is Representing: ______________________________
CALIFORNIA ALL-PURPOSE ACKNOWLEDGEMENT

STATE OF CALIFORNIA
COUNTY OF Santa Clara

On March 7, 2007, before me, Katrina L. Ardina, Notary Public

Personally appeared Amy Chan Personally known to me (or proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity (ies), and that by his/her/their signature(s) on the instrument the person(s) or the entity upon behalf of which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

Signature

(Karin L. Arndt)

(This area is for official notarial seal.)
ORDINANCE NO.

AN ORDINANCE OF THE CITY COUNCIL OF THE CITY OF SUNNYVALE APPROVING AND ADOPTING A FIRST AMENDMENT TO THE DEVELOPMENT AGREEMENT BETWEEN MOFFETT TOWERS Lot 3, LLC AND THE CITY OF SUNNYVALE (LOT 3)

WHEREAS, Government Code Sections 65864 through 68569.5 provide the statutory authority for development agreements between municipalities and persons owning real property interest in the City; and

WHEREAS, pursuant to Government Code Section 65865 the City has adopted rules and regulations establishing procedures and requirements for consideration of development agreements as set forth in Resolution No. 371-81; and

WHEREAS, on November 21, 2006, the City Council adopted Ordinance No. 2821-06 adopting the Development Agreement and proceedings for Lot 3; and

WHEREAS, the City has received an application to consider a First Amendment to the Development Agreement, and proceedings for Lot 3 have been taken in accordance with City’s rules and regulations; and

WHEREAS, the City’s revised Green Building Program became effective September 13, 2011, and the First Amendment reflects the additional development afforded by the Green Building Program, as revised, and the Moffett Park Specific Plan, as amended.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF SUNNYVALE DOES ORDAIN AS FOLLOWS:

SECTION 1. FINDINGS. The City Council finds that the provisions of the First Amendment to the Development Agreement are consistent with the General Plan and the Moffett Park Specific Plan, as amended, of the City of Sunnyvale; is compatible with the uses authorized in the regulations prescribed for the land use district in which the real property is located; is in conformity with public convenience and good land use practice; is not detrimental to the public health, safety and general welfare; and is of a beneficial effect on the order development of property and the preservation of property values; and is consistent with the requirement of Resolution 371-81.

SECTION 2. APPROVAL. The City Council hereby approves and adopts the First Amendment to the Development Agreement for Lot 3 of Tract 9800 of the Moffett Park Specific Plan Area, located at 990-1080 Enterprise Way, Sunnyvale, California, between Moffett Towers, LLC and the City of Sunnyvale, a copy of which is attached here to as Exhibit "A" and incorporated by reference. The City Manager and the City Clerk of the City of Sunnyvale are hereby authorized and directed to execute and attest, respectively, the Agreements on behalf of the City of Sunnyvale.

SECTION 3. CEQA. The City has examined the environmental effects of the Moffett Park Specific Plan in an Environmental Impact Report, and amendments thereto, the impacts of the Green Building Program in Negative Declaration (2009), and the project impacts in an Initial Studies/Mitigated Negative Declaration (2011), prepared pursuant to the California Environmental
Quality Act (CEQA). The First Amendment to the Development Agreement, which is the subject of this ordinance, incorporates and implements the Moffett Park Specific Plan and amendments thereto, and the underlying Development Agreement, pursuant to this Ordinance.

SECTION 4. RECORDATION. The City Clerk is directed to transmit the First Amendment to the Development Agreement to the County Recorder for recordation no later than ten (10) days after the adoption of this ordinance.

SECTION 5. CONSTITUTIONALITY; SEVERABILITY. If any section, subsection, sentence, clause or phrase of this ordinance is for any reason held to be invalid by a court of competent jurisdiction, such decision or decisions shall not affect the validity of the remaining portions of this ordinance. The City Council hereby declares that it would have adopted this ordinance, and each section, subsection, sentence, clause and phrase thereof, irrespective of the fact that any one or more section, subsection, sentence, clause or phrase be declared invalid.

SECTION 6. EFFECTIVE DATE. This ordinance shall be in full force and effect thirty (30) days from and after the date of its adoption.

SECTION 7. POSTING AND PUBLICATION. The City Clerk is directed to cause copies of this ordinance to be posted in three (3) prominent places in the City of Sunnyvale and to cause publication of a notice once in The Sun, the official newspaper for publication of legal notices of the City of Sunnyvale, setting forth the date of adoption, the title of this ordinance, and a list of places where copies of this ordinance are posted, within fifteen (15) days after adoption of this ordinance.

Introduced at a regular meeting of the City Council held on ____________, 2011, and adopted as an ordinance of the City of Sunnyvale at a regular meeting of the City Council held on ____________, 2011, by the following vote:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST: 

______________________________
City Clerk
Date of Attestation:

SEAL

APPROVED:

______________________________
Mayor

APPROVED AS TO FORM AND LEGALITY:

______________________________
David E. Kahn, City Attorney
FIRST AMENDMENT TO DEVELOPMENT AGREEMENT

by and among

MOFFETT TOWERS LOT 3 LLC
a California Limited Liability Company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 3)
FIRST AMENDMENT TO DEVELOPMENT AGREEMENT
by and between

MOFFETT TOWERS LOT 3 LLC
a California Limited Liability Company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 3)

THIS FIRST AMENDMENT TO DEVELOPMENT AGREEMENT dated __________, 2011, at Sunnyvale, California (hereinafter referred to as "Amendment"), is entered into by and among Moffett Towers Lot 3 LLC, a California limited liability company (hereinafter referred to as "Landowner") and the City of Sunnyvale, a Charter city, created and existing under the laws of the State of California (hereinafter referred to as "the City"), pursuant to the authority of Sections 65864-65869.5 of the Government Code of the State of California and City of Sunnyvale Resolution No. 371-81.

RECITALS

A. Landowner owns in fee certain real property commonly known as Lot 3 of the Moffett Towers Campus consisting of approximately 28.69 acres located in the City of Sunnyvale, County of Santa Clara, as described in Exhibit A (hereinafter referred to as "Lot 3" or alternatively as the "Property") attached hereto and incorporated herein by reference thereto.

B. Landowner and the City entered into that certain Development Agreement dated February 27, 2008 and recorded April 24, 2008 as Document Number 19824520 in the Official Records of the County of Santa Clara, State of California, whereby Landowner and the City documented their agreement as to various terms and conditions with respect to the development of the Property (the "Original Development Agreement").

C. Under Section 4.1 of the Original Development Agreement, Landowner was allowed a Floor Area Ratio of 70% in connection with the development of Lot 3, which resulted in Landowner being able to construct up to 875,059 square feet of building improvements on the Property (including a 40,000 square foot amenities building).

D. The Mitigated Negative Declaration. The City examined the environmental effects of this Amendment and the Entitlements in the Mitigated Negative Declaration prepared pursuant to the California Environmental Quality Act (CEQA).

E. Purposes. Landowner and the City now desire to amend the Original Development Agreement to increase the permissible Floor Area Ratio for Lot 3 to allow for additional square footage of building area to be constructed on the Property and for mitigating the environmental impacts of such additional FAR as identified in the Mitigated Negative Declaration, all as set forth under this Amendment. An amendment to the Original Development
Agreement will provide certain additional benefits to the City as described in Section 4 and will achieve the goals and purposes of the Green Building Program which became effective on January 1, 2010.

F. Planning Commission Recommendations of Approval. The application for approval of this Amendment and the appropriate California Environmental Quality Act (Public Resource Code Section 21000 et seq. “CEQA”) documentation required for approval of this Amendment, including the Mitigated Negative Declaration and all previous environmental documentation for Lot 3 for the Moffett Towers Campus were considered by the Planning Commission on August 22, 2011. After conducting a duly noticed public hearing, the Commission recommended the adoption of this Amendment.

G. Adequacy of CEQA Environmental Documentation. The City chose to prepare a Mitigated Negative Declaration (“MND”) which discusses the significant environmental effects of the Project and which were not previously addressed in the Moffett Towers Subsequent Environmental Impact Report. Following consideration of the CEQA environmental documentation, the City found that the provisions of this Amendment are consistent within the scope of the MND and that adoption of this Amendment involves no new impacts not considered in the MND. Therefore the City has determined no further environmental documents relating to the adoption of this Amendment are necessary or required.

H. After conducting a duly noticed public hearing and making the requisite findings, the City Council, by the adoption of Ordinance No. on 2011, approved this Amendment and authorized its execution (the "Amendment Enacting Ordinance").

NOW THEREFORE, pursuant to the authority contained in Government Code Sections 65864-65869.5, and City of Sunnyvale Resolution No. 371-81, and in consideration of the mutual covenants and promises contained herein, the adequacy and sufficiency of which is hereby acknowledged, the Landowner and the City, each individually referred to as a Party and collectively referred to as the Parties ("Parties"), agree as follows:

AGREEMENT


1.1 Incorporation of Recitals. The Preamble, the Recitals and all defined terms set forth in both, are hereby incorporated in this Amendment as if set forth herein in full.

1.2 Definitions. Capitalized terms used but not defined in this Amendment shall have the meanings ascribed to such terms in the Original Development Agreement. Notwithstanding the foregoing or anything to the contrary in the Original Development Agreement, each reference in the Original Development Agreement and this Amendment to the following terms shall have the meaning set forth below for each such term:

1.2.1 Development Agreement. The Original Development Agreement, as modified by this Amendment.
1.2.2 Entitlements. The Original Development Agreement, as amended by this Amendment, together with (i) the Moffett Park Specific Plan, as adopted on April 27, 2004, by Resolution No. 111-04, (ii) the approval of Tract Map No. 9800, (iii) the Vesting Tentative Map approval 2004-0023 dated October 20, 2005, (iv) Zoning Ordinance Number 2820-06 dated November 14, 2006 (v) the approval of Tract Map 9997 (vi) the Memorandum of Subdivision Agreement dated June 3, 2008 (vi) the Subdivision Agreement dated June 2008 and (vii) the Green Building Agreement dated June 2008 constitute the project entitlements.

2. Effective Date. The Amendment Enacting Ordinance became effective on __________, 2011, which shall be the Amendment Effective Date of this Amendment. The rights and obligations of the Parties under this Amendment shall be effective as of the effective date of the Amendment Enacting Ordinance (the "Amendment Effective Date") pursuant to Government Code Section 36937. Upon execution hereof, the Parties shall cause this Amendment to be recorded in the Official Records of the County of Santa Clara, State of California, as provided for in Government Code Section 65868.5 and Resolution No. 244-06. However, failure to record this Amendment within ten (10) days shall not affect its validity or enforceability by and between the Parties.

3. Term. There is no change to the term of the Development Agreement.

4. Permitted Floor Area Ratio. Section 4.1 of the Original Development Agreement is hereby amended in its entirety to read as follows:

"4.1 Permitted Floor Area Ratio. Notwithstanding anything to the contrary herein or in the Entitlements, Landowner is hereby allowed an additional gross floor area of 125,000 square feet for a Floor Area Ratio of 80%, conditioned upon meeting the requirements of: the MPSP; the City's Green Building regulations contained in the Sunnyvale Municipal Code (Chapter 19.38) and Resolution XXX-11 and the provisions of this Agreement. Accordingly, Landowner is permitted to construct up to 1,000,068 square feet of building improvements on the Property (including a 40,000 square foot amenities building). The maximum Floor Area Ratio permitted shall be measured on a gross land area basis, without deduction for roads, streets, dedications, easements, rights-of-way, or other restricted or unusable portions of such property."

5. Green Building Compliance.

5.1 Resolution XXX-11 provides the Green Building Tables and provides that an additional ten percent (10%) Floor Area Ratio is allowed if a site in the MPSP area achieves a LEED Gold Standard. The site is in the process of complying with the LEED Gold incentive requirement: The Amenity Building is LEED Gold certified, Buildings E, F, and G will be submitted for LEED Gold certification (Core and Shell), tenant improvements will be submitted for LEED Gold certification (Commercial Interiors).
5.1.1 Building D is required to achieve a LEED Gold level as part of the initial construction and tenant improvements.

5.1.2 All Leases executed after the effective date of this Development Agreement must specify that tenant improvements achieve a LEED Gold level or better.

6. **Project Impact Mitigation Funding.** In addition to the fees outlined in Section 5.1 of the Original Development Agreement, Landowner shall make the following contributions for the purpose of mitigating the impacts of the project:

6.1 **Housing Mitigation Fee:** In addition to the Housing Mitigation Fee prescribed by Section 5.1.1 of the Original Development Agreement, Landowner shall pay a Housing Mitigation Fee in the amount specified in the annual fee resolution effective at the time of building permit issuance for the net additional 125,000 square feet, due and payable prior to building permit issuance.

6.2 **Traffic Impact Fees:** In addition to the Traffic Impact Fees as prescribed in Section 5.1.2 of the Original Development Agreement, Landowner shall pay a Traffic Mitigation Fee for the additional peak hour trips associated with a Research and Development project located north of State Route 237 in accordance with the adopted fee schedule effective at the time of building permit issuance, due and payable prior to building permit issuance.

7. **Miscellaneous.**

7.1 **Severability.** Invalidation of any of the provisions contained in this Amendment, or of the application thereof to any person, by judgment or court order, shall in no way affect any of the other provisions hereof or the application thereof to any other person or circumstance and the same shall remain in full force and effect, unless enforcement of this Amendment as so invalidated would be unreasonable or grossly inequitable under all the circumstances or would frustrate the purposes of this Amendment.

7.2 **Construction.** The provisions of this Amendment and any exhibits hereto shall be construed as a whole according to their common meaning and not strictly for or against any Party in order to achieve the objectives and purpose of the Parties. The captions preceding the text of each Article, Section and Subsection are included only for convenience of reference and shall be disregarded in the construction and interpretation of this Amendment. Wherever required by the context, the singular shall include the plural and vice versa, and the masculine gender shall include the feminine or neuter genders, or vice versa. All references to "person" shall include, without limitation, any and all corporations, partnerships or other legal entities.

7.3 **Applicable Law.** This Amendment, and the rights and obligations of the Parties, shall be construed by and enforced in accordance with the laws of the State of California.

7.4 **Equal Authorship.** This Amendment has been reviewed by legal counsel for both the Landowner and City, and no presumption or rule that ambiguities shall
be construed against the drafting Party shall apply to the interpretation or enforcement of this Amendment.

7.5 Form of Agreement. This Amendment is executed in three (3) duplicate originals, each of which is deemed to be an original.

7.6 Authority. The Parties hereby represent that the person hereby signing this Amendment on behalf of each respective Party has the authority to bind the Party to the Amendment.

8. Ratification. Except as specifically modified in this Amendment, the Original Development Agreement and the terms thereof shall be unchanged by this Amendment.
IN WITNESS WHEREOF, the Parties have executed this Amendment as of the day and year first above written.

"City"

CITY OF SUNNYVALE
A Charter City

By: __________________________
Name: _________________________
Title: __________________________
Date: __________________________

Attest:

Kathleen Franco Simmons, City Clerk

Approved as to Form:

David E. Kahn, City Attorney

"Landowner"

MOFFETT TOWERS LOT 3 LLC,
a California limited liability company

By: Mt Lot 3 Management, Inc.,
a California corporation,
its Member and Manager

By: __________________________
Jay Paul, its President and Secretary
Exhibit A
Legal Description of Lot 3

Real property in the city of Sunnyvale, County of Santa Clara, State of California, described as follows:

PARCEL A:

ALL OF LOT 3, AS SHOWN ON THAT CERTAIN MAP ENTITLED "TRACT NO. 9800, MOFFETT PARK SUBDIVISION," FILED FOR RECORD JUNE 14, 2006 IN BOOK 802 OF MAPS AT PAGE(S) 7-14 SANTA CLARA COUNTY RECORDS.

PARCEL B:

NON-EXCLUSIVE EASEMENTS FOR VEHICULAR AND PEDESTRIAN INGRESS AND EGRESS, PRIVATE LANDSCAPING, PRIVATE SANITARY SEWER AND PRIVATE STORM DRAINAGE AS DESCRIBED IN THE DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS AND RECIPROCAL EASEMENTS (TRACT NO. 9800, MOFFETT PARK SUBDIVISION) RECORDED JUNE 14, 2006 AS INSTRUMENT NO. 18975076, OFFICIAL RECORDS.

PARCEL C:

A NON-EXCLUSIVE EASEMENT FOR INGRESS AND EGRESS AS RESERVED IN THAT CERTAIN GRANT DEED RECORDED SEPTEMBER 26, 1997 AS INSTRUMENT NO. 13874485, OFFICIAL RECORDS.

PARCEL D:

NON-EXCLUSIVE EASEMENTS FOR INGRESS AND EGRESS AND OTHER PURPOSES AS GRANTED IN THAT CERTAIN DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS AND RECIPROCAL EASEMENTS RECORDED JANUARY 16, 2001 AS INSTRUMENT NO. 15527581, OFFICIAL RECORDS.

APN: 110-01-031 (PORTION) AND 110-01-037 (NEW APN)
DEVELOPMENT AGREEMENT

by and between

MOFFETT TOWERS LOT 3 LLC
a California Limited Liability Company

and

CITY OF SUNNYVALE
A Charter City

(Moffett Towers Lot 3 Development Agreement)
DEVELOPMENT AGREEMENT
by and between
MOFFETT TOWERS LOT 3 LLC
a California Limited Liability Company
and
CITY OF SUNNYVALE
A Charter City
(Moffett Towers Lot 3 Development Agreement)

THIS DEVELOPMENT AGREEMENT dated February 27, 2007, at Sunnyvale, California (hereinafter referred to as "Agreement"), is entered into by and between Moffett Towers Lot 3 LLC, a California limited liability company (hereinafter referred to as "Landowner") and the City of Sunnyvale, a Charter city, created and existing under the laws of the State of California (hereinafter referred to as "the City"), pursuant to the authority of Sections 65864-65869.5 of the Government Code of the State of California and City of Sunnyvale Resolution No. 371-81.

RECAPITALS

A. State Authorization. To strengthen the public planning process, encourage private participation in comprehensive planning and reduce the economic risk of development, the Legislature of the State of California adopted Section 65864 et seq. of the Government Code (the "Development Agreement Statute"), which authorizes the City to enter into a binding property development agreement with any person having a legal or equitable interest in real property for the development associated with such property in order to establish certain development rights in the property which is the subject of the development project application.

B. City Procedure and Requirements. The City has implemented the provisions of Government Code Section 65864 et seq. and adopted certain development agreement procedures and requirements through the enactment of Resolution No. 371-81, adopted on December 15, 1981 (hereinafter referred to as the "Development Agreement Resolution").

C. Landowner. The Landowner is a successor-in-interest to Paul Holdings, Inc., a corporation organized under the laws of the State of California and doing business as Jay Paul Company.

D. Property. The subject of this Agreement is the development of that certain property commonly known as Lot 3 of the Moffett Towers Campus consisting of approximately 28.69 acres located in the City of Sunnyvale, County of Santa Clara, as described in Exhibit A-1 and depicted in Exhibit A-2 (hereinafter referred to as "Lot 3" or alternatively as the "Property") attached hereto and incorporated herein by reference thereto. Landowner owns the Property in fee and represents that all other persons holding legal or equitable interests in the Property shall be bound by this Agreement.
E. **Moffett Park Specific Plan.** The subject Property is located within the area subject to the Moffett Park Specific Plan, adopted by the City Council on April 26, 2004.

F. **Project.** The development of the Property is in accordance with the City's General Plan, the Specific Plan, as amended hereby, and the Entitlements, and shall be referred to herein as the "Project." An affiliate of Landowner intends to develop a neighboring property referred to as Lot 1 consisting of 23.20 acres, which is the subject of a separate Development Agreement, Lot 1 and the Property are sometimes collectively referred to below as the "Moffett Towers Campus." Certain obligations contained therein affect Lot 1, hence, the intent of the Parties is to coordinate various activities to achieve integrated development of the Moffett Towers Campus.

G. **The Environmental Impact Report.** The City examined the environmental effects of this Agreement and the Entitlements in the Subsequent Environmental Impact Report (the "SEIR") prepared pursuant to the California Environmental Quality Act (CEQA). On November 14, 2006, the City Council reviewed and certified as adequate and complete the SEIR by Resolution No. 243-06 and approved the Entitlements.

H. **Purposes.** The Landowner and City desire to enter into an agreement for the purpose of implementing the plan for development of Lot 3 and the Moffett Towers Campus as set forth herein and in the Specific Plan, as amended by this Agreement, and Entitlements and for mitigating the environmental impacts of such development as identified in the SEIR. The City has an expressed interest in ensuring the business growth of the community by retaining and encouraging local company expansion and entering into Development Agreements is a method whereby a level of assurance can be achieved to meet that interest. The City has determined that the development of Lot 3 and the Moffett Towers Campus pursuant to the Site Plan, as amended by this Agreement, and the Entitlements is a development for which a Development Agreement is appropriate. A development agreement will provide certain benefits to the City, as described in Section 5; will eliminate uncertainty in the City's land use planning for and secure orderly development of the Property in accordance with the policies and goals set forth in the City's General Plan; and will otherwise achieve the goals and purposes of which Resolution No. 371-81 was enacted by the City. The Landowner has incurred and will incur substantial costs in order to comply with the conditions of approval and to assure development of the Property in accordance with this Agreement. In exchange for these benefits to the City and the public, the Landowner desires to receive assurance that the City shall grant permits and approvals required for the development of the Property in accordance with the Existing City Laws, subject to the terms and conditions contained in this Agreement. In order to effectuate these purposes, the Parties desire to enter into this Agreement.

I. **Planning Commission Recommendations of Approval.** The application for approval of this Agreement and the appropriate California Environmental Quality Act (Public Resource Code Section 21000 et seq. "CEQA") documentation required for approval of this Agreement, including the SEIR and all previous environmental documentation for Lot 3 for the Moffett Towers Campus were considered by the Planning Commission, on November 6, 2006 and November 13, 2006. After conducting a duly-noticed public hearing, the Commission recommended the adoption of this Agreement.
J. Adequacy of CEQA Environmental Documentation. The Sunnyvale City Council certified a program-level Moffett Park Specific Plan Environmental Impact Report (MPSP SEIR). In December 2005, Moffett Towers LLC (a predecessor of Landowner) submitted an application to the City to redevelop a portion of the MPSP referred to as Lot 1 and Lot 3. The application included development of the site at a higher intensity than what is permitted under the MPSP, requiring an amendment to the MPSP and zoning, as well as revision to the previously-certified program level MPSP SEIR. The City chose to prepare a Subsequent Environmental Impact Report (SEIR) which discusses the significant environmental effects of the Project and which were not previously addressed in the program-level MPSP. Following consideration of the CEQA environmental documentation and after conducting a duly noticed public hearing, the City Council found that the provisions of this Agreement are consistent with and within the scope of the SEIR and that adoption of this Agreement involves no new impacts not considered in the SEIR. Therefore, the City has determined no further environmental documents relating to the adoption of this Agreement are necessary or required.

K. Development Agreement Adoption. After conducting a duly noticed public hearing and making the requisite findings, the City Council, by the adoption of Ordinance No. 2822-06 on November 14, 2006, approved this Agreement and authorized its execution.

L. Consistency with Sunnyvale General Plan and Specific Plan. Development of the Property in accordance with this Agreement will provide for orderly growth and development in accordance with the policies set forth in the City General Plan, the Specific Plan, as amended hereby, and the Entitlements. Having duly examined and considered this Agreement and having held properly noticed public hearings hereon, the City Council finds and declares that this Agreement is consistent with the General Plan of the City and with the Entitlements.

M. Entitlements. This Agreement, together with (i) the Moffett Park Specific Plan, as adopted on April 27, 2004, by Resolution No. 111-04, (ii) the approval of Tract Map No. 9800, (iii) the Vesting Tentative Map approval 2004-0023 dated October 20, 2005, and (iv) Zoning Ordinance Number 2820-06 dated November 14, 2006 constitute the project entitlements (the "Entitlements").

N. Applicable City Laws. For purposes of the vesting protection and rights granted by this Agreement, the applicable City laws shall be those City laws in force and effect on the Effective Date of this Agreement, unless otherwise provided herein.

O. Landowner Contribution to Costs of Public Facilities and Services. Landowner agrees to contribute to the costs of such City of Sunnyvale public facilities and services as herein provided to mitigate impacts of the development of the Property, and City agrees to assure that Landowner may proceed and complete development of the Property, in accordance with the terms and conditions of this Agreement. City's approval of development of the Property as provided herein is in reliance upon and in consideration of Landowner's agreement to make such contributions toward the costs of public improvements and services as herein provided to mitigate the impacts of development of the Property.

P. Development Agreement Ordinance. City and Landowner have taken all actions mandated by and fulfilled all requirements set forth in the Development Agreement Ordinance.
NOW THEREFORE, pursuant to the authority contained in Government Code Sections 65864-65869.5, and City of Sunnyvale Resolution No. 371-81, and in consideration of the mutual covenants and promises contained herein, the adequacy and sufficiency of which is hereby acknowledged, the Landowner and the City, each individually referred to as a Party and collectively referred to as the Parties ("Parties"), agree as follows:

AGREEMENT


1.1 Incorporation of Recitals. The Preamble, the Recitals and all defined terms set forth in both, are hereby incorporated in this Agreement as if set forth herein in full.

1.2 Definitions. In addition to the defined terms in the Preamble and the Recitals, each reference in this Agreement to any of the following terms shall have the meaning set forth below for each such term. Certain other terms shall have the meaning set forth for such term in this Agreement.

1.2.1 Approvals. Any and all permits or approvals of any kind or character required under the City Laws in order to develop the Project, including, but not limited to, architectural review approvals, building permits, site clearance and demolition permits, grading permits and utility connection permits.

1.2.2 City Laws. The ordinances, resolutions, codes, rules, regulations and official policies of the City, governing the permitted uses of land, density, design, improvements and construction standards and specifications applicable to the development of the Property. Specifically, but without limiting the generality of the foregoing, City Laws shall include the City's General Plan, the City's Zoning Code and the City's Subdivision Code.

1.2.3 Conditions. All conditions, exactions, fees or payments, dedication or reservation requirements, obligations for on or off-site improvements, services or other conditions of approval called for in connection with the development of or construction on the Property under the Existing City Laws, whether such conditions of approval constitute public improvements, or mitigation measures in connection with environmental review of any aspect of the Project.

1.2.4 Director. The Director of the Community Development Department.

1.2.5 Enacting Ordinance. Ordinance No. 2822-06, introduced by the City Council on November 14, 2006 and adopted by the City Council on November 21, 2006, approving this Agreement.

1.2.6 Existing City Laws. The City Laws in effect as of the Effective Date of this Agreement (as defined in Section 2.1 below).

1.2.7 Laws. The laws and Constitution of the State of California the laws and Constitution of the United States and any codes, statutes or executive mandates in any court decision, state or federal, thereunder.
1.2.8 Party. A signatory to this Agreement, or a successor or assign of a signatory to this Agreement.

1.2.9 Property. The Property is that property described and shown on Exhibits A-1, A-2, B-1 and B-2. It is intended and determined that the provisions of this Agreement shall constitute covenants which shall run with the Property and the benefits and burdens hereof shall bind and inure to all successors-in-interest to the parties hereto.

1.2.10 Resolution No. 371-81. Resolution No. 371-81 entitled "Resolution of the City of Sunnyvale Establishing Procedures and Setting a Fee for Processing Development Agreements" adopted by the City Council of the City of Sunnyvale on December 15, 1981.

2. Effective Date; Term.

2.1 Effective Date: Recordation. The Enacting Ordinance became effective on December 21, 2006, which shall be the Effective Date of this Agreement. The obligations of the Parties under this Agreement shall be effective as of the effective date of the Enacting Ordinance (the "Effective Date"), pursuant to Government Code Section 36937. Upon execution hereof, the Parties shall cause this Agreement to be recorded in the Official Records of the County of Santa Clara, State of California, as provided for in Government Code Section 65868.5 and Resolution No. 244-06. However, failure to record this Agreement within ten (10) days shall not affect its validity or enforceability by and between the Parties.

2.2 Term. Except as provided herein, the term of this Agreement shall commence on the Effective Date and terminate fifteen (15) years thereafter ("Term"); provided, however, that if the parties have not completed their obligations pursuant to Section 4.3 hereto by the expiration of such term or at the end of the first extension term, the term of this Agreement may be extended up to two times for a period of five (5) years each time in order to complete any obligations of either the City or the Landowner provided that in such event the City shall sign whatever estoppel certificates are reasonably requested by Landowner certifying the Landowner's completion of its other obligations pursuant to this Agreement. Following the expiration of the term, this Agreement shall be deemed terminated and of no further force and effect; provided, however, said termination of the Agreement shall not affect any right or duty emanating from City entitlements on the Property approved concurrently with or subsequent to the approval of this Agreement.

3. General Development of the Project.

3.1 Project: Vested Entitlements.

3.1.1 The City has adopted certain approvals in connection with the Property, including the Site Plan, Entitlements and the SEIR Certification. To the extent the provisions of this Agreement or the Entitlements conflict with the applicable zoning provisions or the Site Plan, the Moffett Park Specific Plan shall take precedence.

3.1.2 Except as provided herein, development of the Property shall be governed by this Agreement, the Entitlements, the Site Plan, the Moffett Park Specific Plan, and
the other Entitlements. This Agreement does not impose affirmative obligations on the Landowner to commence development of the Project, or any phase thereof, in advance of its decision to do so.

3.1.3 The permitted uses of the Property, the density and intensity of use, including, but not limited to, minimum landscape areas, maximum lot coverage, minimum and maximum number of parking spaces, and the allowable floor area ratios), and provisions for public improvements and all mitigation measures and conditions required or imposed in order to minimize or eliminate environmental impacts or any impacts of the Property applicable to development of the Property, are as set forth herein or in the Entitlements and in ordinances, policies, and standards in effect as of the Effective Date and are hereby vested subject to the provisions of Section 4.2 below and the provisions of this Agreement ("Vested Entitlements").

3.1.4 City agrees that it will accept, in good faith, for processing, review and action, all applications for development permits or other Approvals for use of the Property in accordance with this Agreement, the Site Plan, as amended hereby, the Moffett Park Specific Plan ("Specific Plan" or "MPSP"), and the Entitlements and shall act upon such applications in a diligent and timely manner.

3.1.5 City shall inform Landowner, upon request, of the necessary submission requirements for each application for an Approval in advance and shall schedule the application for review by the appropriate authority in a diligent and timely manner.

3.1.6 As set forth in Recitals G and J above, the environmental effects of the Site Plan, the Specific Plan, Entitlements (including, but not limited to, the land use and development standards, the design guidelines and the infrastructure and public utility requirements contained therein) and this Agreement (including, but not limited to, the development rights and obligations vested hereby) have been thoroughly and fully examined in the SEIR. To the extent that additional approvals are required to implement the Site Plan, as amended hereby, and the Entitlements and/or this Agreement, the parties acknowledge and agree that such approvals will not result in a direct physical change in the environment or a reasonably foreseeable indirect physical change in the environment that has not already been examined in the SER. Moreover, because the development rights and obligations for which provision is made in this Agreement, the Site Plan, as amended hereby, and the Entitlements are vested as of the effective date of this Agreement, so long as the Entitlements are consistent with the MPSP, this Development Agreement and the Site Plan, as amended hereby, no further environmental review pursuant to CEQA Section 21166 will be required.

3.2 Project Phasing. Landowner and City acknowledge and agree that the Project is designed to be developed in phases. The Site Plan, this Agreement and the Entitlements make explicit provision for such phased development. The Parties also acknowledge and agree that presently the Landowner cannot predict the timing of the Project phasing. Because the California Supreme Court held in Pardee Construction Co. v. City of Camarillo (1984) 37 Cal.3d 465, that failure of the Parties therein to provide for the timing of development resulted in a later-adopted initiative restricting the timing of development to prevail over the Parties' agreement, it is the Parties' intent to cure that deficiency by acknowledging and providing that the Landowner shall have the right to develop the building components of the Project in phases in accordance with the Site Plan, as amended by this Agreement, and the
Entitlements and at such times as the Landowner deems appropriate within the exercise of its subjective business judgment and the provisions of this Agreement.

3.3 Other Government Permits. The Landowner or City (whichever is appropriate) shall apply for such other permits and approvals from other governmental or quasi-governmental agencies having jurisdiction over the Project (such as public utility districts, the Army Corps of Engineers or CalTrans) as may be required for the development of, or provision of services to, the Project. The City shall promptly and diligently cooperate, at no cost to the City, with the Landowner in its endeavors to obtain such permits and approvals and, from time-to-time at the request of the Landowner, shall attempt with due diligence and in good faith to enter into binding agreements with any such entity in order to assure the availability of such permits and approvals of services. To the extent allowed by law, the Landowner shall be a party or third-party beneficiary to any such agreement and shall be entitled to enforce the rights of the Landowner or City thereunder or the duties and obligations of the parties thereto. The Landowner shall reimburse the City for all its expenses, including, but not limited to, legal fees and staff time (as such costs are normally charged applicants at the time of imposition) incurred in entering such agreements.

3.4 Additional Fees. Except as set forth in this Agreement, the City shall not impose any further or additional fees, taxes or assessments, whether through the exercise of the police power, the taxing power, or any other means, other than those required by Existing City Laws and this Agreement, provided that:

3.4.1 If the City forms an assessment district including the Property, and the assessment district is City-wide or area-wide, as defined below, the Property may be legally assessed through such district based on the benefit to the Property, which assessment shall be consistent with the assessment of other property in the district similarly situated. In no event, however, shall the Landowner's obligation to pay such assessment result in a cessation or postponement of construction of the Project or affect in any way the development rights for the Project.

3.4.2 The City may charge the Landowner the standard processing fees for land use approvals, building permits and other similar permits which are in force and effect on a City-wide basis at the time application is submitted for those permits.

3.4.3 If the City exercises its taxing power in a manner which will not change any of the Conditions of Approval applicable to the Project and so long as any taxes are uniformly applied on a City-wide or area-wide basis, as defined below, the Property may be so taxed, which tax shall be consistent with the taxation of other properties in the City or area similarly situated.

3.4.4 If state or federal laws are adopted which enable cities to impose fees on existing projects and if, consequently, the City adopts enabling legislation and imposes fees on existing projects on a City-wide basis these fees may be imposed on the Project, which fees shall be consistent with the fees imposed on other properties in the City similarly situated.

3.4.5 In no event, however, shall any fees be imposed as a condition of development or occupancy of the Project or any portion thereof.
3.4.6 For purposes of this Agreement, "area wide" shall cover not only the Property, but also at least all parcels zoned and/or developed in a manner similar to the Property and located in the combined area of the Specific Plan. The Parties acknowledge that the provisions contained in this Section 3.4 are intended to implement the intent of the Parties that the Landowner has the right to develop the Project pursuant to specified and known criteria and rules, and that the City receives the benefits which will be conferred as a result of such development without abridging the right of the City to act in accordance with its powers, duties and obligations.

4. Specific Criteria Applicable to Development of the Project. Notwithstanding anything herein to the contrary, the Site Plan and Entitlements are hereby amended as follows:

4.1 Permitted Floor Area Ratio. Notwithstanding anything to the contrary herein or in the Entitlements, Landowner is hereby allowed a Floor Area Ratio for Lot 3 of 70%, conditioned upon meeting the requirements of the MPSP and the provisions of this Agreement. Accordingly, Landowner is permitted to construct up to 875,059 square feet of building improvements on the Property (including a 40,000 square foot amenities building). The maximum Floor Area Ratio permitted hereunder for each of the Property and the Ariba Campus shall be measured on a gross land area basis, without deduction for roads, streets, dedications, easements, rights-of-way, or other restricted or unusable portions of such property.

4.2 Parking; Transportation Demand Management Program.

4.2.1 Property. Landowner may construct up to one (1) parking spaces for every three hundred (300) square feet of improvements constructed on the Property.

4.3 Applicable Laws and Standards. Notwithstanding any change in any Existing City Law, including but not limited to, any change by means of ordinance, resolution, initiative, referendum, policy or moratorium, and except as otherwise provided in this Agreement, the laws and policies applicable to the Property are set forth in Existing City Laws (regardless of future changes in these by the City), and this Agreement. The Project has vested rights to be built and occupied on the Property, provided that the City may apply and enforce the Uniform Building Code (including, the Uniform Mechanical Code, Uniform Electrical Code and Uniform Plumbing Code) and Uniform Fire Code and all applicable hazardous materials regulations in effect at the time the Landowner applies for any particular building permits for any particular building or other development aspect of the Project.

4.4 Application of New Laws. Nothing herein shall prevent the City from applying to the Property new federal, state or City Laws that are not inconsistent or in conflict with the Existing City Laws or the intent; purposes or any of the terms, standards or conditions of this Agreement; and which do not alter the terms, impose any further or additional fees or impose any other conditions requiring additional traffic improvements/requirements or additional off-site improvements that are inconsistent with this Agreement or the intent of this Agreement. Any action or proceeding of the City that has any of the following effects on the Project shall be considered to be in conflict with this Agreement and the Existing City Laws:

4.4.1 limiting the uses permitted on the Property;
4.4.2 limiting or reducing the density or intensity of uses, the maximum height, the allowable floor area ratios, the required number of parking spaces, increasing the amount of required landscaping or reservations and dedications of land for public purposes;

4.4.3 limiting the timing or phasing of the Project in any manner that is inconsistent with or more restrictive than the provisions of this Agreement;

4.4.4 limiting the location of building sites, grading or other improvement on the Property in a manner that is inconsistent with or more restrictive than the limitations included in this Agreement; or

4.4.5 applying to the Project or the Property any law, regulation, or rule restricting or affecting a use or activity otherwise allowed by this Agreement.

The above list of actions is not intended to be comprehensive, but is illustrative of the types of actions that would conflict with this Agreement and the Existing City Laws.

4.5 Moratorium, Quotas, Restrictions or Other Limitations. Without limiting the foregoing Section 4.1 or the City's standard application processing procedures, no moratorium or other limitation affecting building permits or other land use entitlements, or the rate, timing or sequencing thereof shall apply to the Project.

4.6 Additional Entitlements. The Project has been subject to site and architectural review and has been recommended for approval by the City of Sunnyvale Planning Commission at a public hearing on November 6, 2006, and approved by the City Council on November 14, 2006.

4.6.1 The applicant shall prepare building plans in conformance with the Uniform Building Code (UBC) as enforced by the City of Sunnyvale. Building permits shall be issued by the City when building plans are deemed consistent with the UBC as enforced by the City of Sunnyvale.

4.6.2 Precise improvement plans for utility and infrastructure extensions shall also be submitted for approval by the City of Sunnyvale following site and architectural review and approval. Site plans, landscape and irrigation plans, and lighting plans shall also be submitted to the City for review and approval by the Director of Community Development at this time.

4.6.3 If Landowner desires to subdivide the site into smaller lots, a subdivision map shall be reviewed for approval by the City of Sunnyvale. Applications for subdivision maps shall conform to submittal requirements of the City of Sunnyvale, and shall be reviewed in accordance with the review procedures in place at the time such submittals are made; however, further subdivision of property will not require payment of any additional traffic or housing mitigations beyond that already identified as part of the other approvals described above.

4.6.4 Following approval of a tentative subdivision map, the applicant shall prepare and file final subdivision maps in accord with the State Subdivision Map Act and City of Sunnyvale subdivision requirements.
4.6.5 No additional City approvals shall be required in order to proceed with development of the Project in accordance with the Project Entitlements.

4.7 Easements: Improvements. The City shall cooperate with the Landowner in connection with any arrangements for abandoning existing utility or other easements and facilities and the relocation thereof or creation of any new easements within the Property necessary or appropriate in connection with the development of the Project.

5. Benefits to the City. In addition to receiving a high quality Class A office space within a well-designed transit-oriented development with direct access to light rail, situated at a highly-visible location from U.S. Highway 101, the City will receive the following tangible benefits:

5.1 Project Impact Mitigation Funding. Landowner shall make the following contributions for the purpose of mitigating the impacts of the Project:

5.1.1 Housing Mitigation Fee in the amount of eight dollars ($8.00) per square foot for each square foot above 35% FAR, estimated as:

<table>
<thead>
<tr>
<th>Lot</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
<td>$4,098,534.00</td>
</tr>
<tr>
<td>Lot 3</td>
<td>$3,180,234.00</td>
</tr>
<tr>
<td>Total</td>
<td>$7,278,768.00</td>
</tr>
</tbody>
</table>

5.1.2 Traffic Impact Fees as described in the mitigation monitoring program in the SEIR for the Project and in Chapter 3.5 (Traffic Impact Fees) of the Sunnyvale Municipal Code. Fees identified in the SEIR may differ from the current Traffic Impact Fee requirements of $4009.06 per net new one thousand (1,000) square feet of a Research and Development project located north of State Route 237. The traffic impact fee shall be at least that shown in the resolution in place at the time of Project Approval, which is estimated as:

<table>
<thead>
<tr>
<th>Lot</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
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<tr>
<td>Lot 3</td>
<td>$2,706,420.05</td>
</tr>
<tr>
<td>Total</td>
<td>$5,428,160.94</td>
</tr>
</tbody>
</table>

5.2 Landowner Contributions - Payment Schedule.

5.2.1 Housing Mitigation Fees. Landowner shall pay Housing Impact fees on an accelerated schedule over two years, or as buildings are developed on Lot 3, whichever occurs first. The Housing Mitigation Fees shall be paid to the City whenever a building permit is issued for a building that is part of the Project, then Landowner shall pay the City the portion of such fees associated with such building; but, in any event, Landowner shall pay the City fifty percent (50%) of all such fees associated with Lot 3 on or before the third anniversary of this Agreement, and one hundred percent (100%) of all such fees associated with Lot 3 to the City on the date that is the fourth (4th) anniversary of the date of this Agreement.
5.2.2. Traffic Impacts Fee. The parties acknowledge and agree that the payment of a Traffic Impact Fee as described herein shall be paid at the time of issuance of a building permit that is part of the Project.

5.2.3. Green Building Certification. Landowner shall submit a request for certification to the U.S. Green Building Council, the first such project within the City.

6. Annual Review.

6.1 Good Faith Compliance. The City shall, at least every twelve (12) months, during the Term of this Agreement, conduct a hearing to review the extent of good faith substantial compliance by Landowner with the terms of this Agreement. Such periodic review shall be limited in scope to compliance with the terms of this Agreement pursuant to Government Code Section 65865.1 and Resolution No. 371-81. Notice of such annual review will be provided by the Director of Community Development to Landowner thirty (30) days prior to the date of hearing by the Planning Commission and shall include the statement that any review may result in amendment or termination of this Agreement as provided herein. A finding by the City of good faith compliance by the Landowner with the terms of Agreement shall conclusively determine the issue up to and including the date of such review. Nothing in this section shall be deemed to create a duty of responsibility of City or Landowner or define an event of default that but for such concurrent review would not have been so created or defined.

6.2 Failure to Comply in Good Faith. If the City Council makes a finding that the Landowner has not complied in good faith with the terms and conditions of this Agreement, the City shall provide written notice to the Landowner describing: (i) such failure to comply with the terms and conditions of this Agreement (referred to herein as a "Default"); (ii) the actions, if any, required by the Landowner to cure such Default; and (iii) the time period within which such Default must be cured. The Landowner shall have, at a minimum, thirty (30) business days after the date of such notice to cure such Default, or in the event that such Default cannot be cured within such thirty (30) day period but can be cured within one (1) year, the Landowner shall have commenced the actions necessary to cure such Default and shall be diligently proceeding to complete such actions necessary to cure such Default within thirty (30) days from the date of notice. If the Default cannot be cured within one (1) year, as determined by the City during periodic or special review, the City Council may modify or terminate this Agreement as provided in Section 8.1.1.

6.3 Failure to Cure Default. If the Landowner fails to cure a Default within the time periods set forth above, the City Council may modify or terminate this Agreement as provided below.

6.4 Proceedings Upon Modification or Termination. If upon a finding under Section 6.2 and the expiration of the cure period, the City determines to proceed with modification or termination of this Agreement, the City shall give written notice to the Landowner of its intention to do so. The notice shall be given at least fifteen (15) calendar days before the scheduled hearing and shall contain:

6.4.1 The time and place of the hearing;
6.4.2 A statement as to whether or not the City proposes to terminate or to modify the Agreement; and

6.4.3 Such other information as is reasonably necessary to inform the Landowner of the nature of the proceeding.

6.5 Hearings on Modification or Termination. At the time and place set for the hearing on modification or termination, the Landowner shall be given an opportunity to be heard, and the Landowner shall be required to demonstrate good faith compliance with the terms and conditions of this Agreement. The burden of proof on the issue shall be on the Landowner. If the City Council finds, based upon substantial evidence, that the Landowner has not complied in good faith with the terms or conditions of the Agreement, the City Council may terminate this Agreement or modify this Agreement and impose such conditions as are reasonably necessary to protect the interests of the City.

7. Permitted Delays.

7.1 Extension of Times of Performance. In addition to specific provisions of this Agreement, performance by either Party under this Agreement shall not be deemed to be in Default where delays or defaults are due to war, insurrection, strikes, lockouts, walkouts, drought, riots, floods, earthquakes, fire, casualties, acts of God, acts of the public enemy, epidemics, quarantine restrictions, freight embargoes, restrictions imposed by governmental or quasigovernmental entities other than the City, unusually severe weather, acts of the other Party, acts or the failure to act of any public or government agency or entity other than the City, or any other causes beyond the control or without the fault of the Party claiming an extension of time to perform. An extension of time for any such cause shall only be for the period of the enforced delay, which period shall commence to run from the time of the commencement of cause. If, however, notice by the Party claiming such extension is sent to the other Party more than thirty (30) days after the commencement of the cause, the period shall commence to run only thirty (30) days prior to the giving of such notice. Times of performance under this Agreement may also be extended in writing by the joint agreement of the City and Landowner. Litigation attacking the validity of this Agreement, or any permit, ordinance, or entitlement or other action of a governmental agency necessary for the development of the Property pursuant to this Agreement shall also be deemed to create an excusable delay under this Section.

7.2 Supersedure by Subsequent Laws. If any Law made or enacted after the date of this Agreement prevents or precludes compliance with one or more provisions of this Agreement, then the provisions of this Agreement shall, to the extent feasible, be modified or suspended as may be necessary to comply with such new Law. Immediately after enactment of any such new Law, the Parties shall meet and confer in good faith to determine the feasibility of any such modification or suspension based on the effect such modification or suspension would have on the purposes and intent of this Agreement. If such modification or suspension is infeasible in the Landowner's reasonable business judgment, then the Landowner shall have the right to terminate this Agreement by written notice to the City. The Landowner shall also have the right to challenge the new Law preventing compliance with the terms of this Agreement, and, in the event such challenge is successful, this Agreement shall remain unmodified and in full force and effect.
8. Termination.

8.1 City's Right to Terminate. The City shall have the right to terminate this Agreement only under the following circumstances:

8.1.1 The City Council has determined that the Landowner is not in substantial compliance with the terms of this Agreement and this Default remains uncured, all as set forth in Section 6.

8.2 Landowner's Right to Terminate. The Landowner shall have the right to terminate this Agreement only under the following circumstances:

8.2.1 The Landowner has found the City in breach of this Agreement, has given the City notice of such breach and the City has not cured such breach within thirty (30) days of receipt of such notice or, if the breach cannot reasonably be cured within such thirty (30) day period, if the City has not commenced to cure such breach within thirty (30) days of receipt of such notice and is not diligently proceeding to cure such breach.

8.2.2 The Landowner is unable to complete the Project because of supersedeure by a subsequent law or court action, as set forth in Sections 7.2 and 13.

8.2.3 The Landowner determines, in its business judgment, that it is not practical or reasonable to pursue development of the Property, however if termination occurs for this reason; the City revokes any remaining entitlement to develop the Property.

8.3 Mutual Agreement. This Agreement may be terminated upon the mutual Agreement of the Parties.

8.4 Effect of Termination.

8.4.1 General Effect. If this Agreement is terminated for any reason, such termination shall not affect any condition or obligation due to the City from the Landowner prior to the date of termination and such termination shall not affect any City entitlement or approval with respect to the Property that has been granted prior to the date of termination.

8.5 Recordation of Termination. In the event of a termination, the City and Landowner agree to cooperate with one another in executing a Memorandum of Termination to record in the Official Records of Santa Clara County within thirty (30) days of the date of termination.

9. Remedies. Either Party may, in addition to any other rights or remedies, institute legal or equitable action to cure, correct or remedy any default, enforce any covenant or agreement herein, enjoin any threatened or attempted violation or enforce by specific performance the obligations and rights of the Parties hereto.

10. Waiver; Cumulative Remedies. Failure by a Party to insist upon the strict performance of any of the provisions of this Agreement by the other Party, irrespective of the length of time for which such failure continues, shall not constitute a waiver of such Party's right to demand strict compliance by such other Party in the future. No waiver by a Party of an event
of Default shall be effective or binding upon such Party unless made in writing by such Party, and no such waiver shall be implied from any omission by a Party to take any action with respect to such event of Default. No express written waiver of any event of Default shall affect any other event of Default, or cover any other period of time, other than any event of Default and/or period of time specified in such express waiver. Except as provided in this Section, all of the remedies permitted or available to a Party under this Agreement, or at law or in equity, shall be cumulative and not alternative, and invocation of any such right or remedy shall not constitute a waiver or election of remedies with respect to any other permitted or available right or remedy.

11. **Project as a Private Undertaking.** It is specifically understood and agreed by and between the Parties that the Project is a private development, This Agreement is made and entered into for the sole protection and benefit of the Landowner and the City and their successors and assigns. No other person shall have any right of action based upon any provision of this Agreement. The City and Landowner hereby renounce the existence of any third-party beneficiary to this Agreement and agree that nothing contained herein shall be construed as giving any other person or entity third-party beneficiary status. No partnership, joint venture or other association of any kind is formed by this Agreement.

12. **Cooperation in the Event of Legal Claim.** In the event any legal action or proceeding is instituted by any third party challenging the validity of any provision of this Agreement or any action or decision taken or made hereunder, the Parties shall cooperate in defending such action or proceeding.

13. **Estoppel Certificate.** Either Party may, at any time, and from time-to-time, deliver written notice to the other Party requesting such Party to certify in writing that, to the knowledge of the certifying Party: (i) this Agreement is in full force and effect and a binding obligation of the Parties; (ii) this Agreement has not been amended or modified either orally or in writing, and if so amended, identifying the amendments; (iii) the requesting Party is not in default in the performance of its obligations under this Agreement, or if in default, describing therein the nature and amount of any such defaults; and (iv) the requesting Party has been found to be in compliance with this Agreement, and the date of the last determination of such compliance. A Party receiving a request hereunder shall execute and return such certificate within thirty (30) days following receipt thereof. The Director shall have the right to execute any certificate requested by the Landowner hereunder. The City acknowledges that a certificate hereunder may be relied upon by transferees and Mortgagees.

14. **Right to Assign.** The Landowner’s rights and responsibilities hereunder may be sold or assigned in conjunction with the transfer, sale or assignment of the Property at any time during the term of this Agreement without need for the consent or approval of (but with prior written notification to) the City ten (10) days prior to assignment and further provided that any assignee shall have affirmatively assumed all of Landowner’s obligations to the City. For Lot 3, the assignee shall provide adequate assurances of compliance with the conditions of development that require design features, construction of the amenities building, and other requirements to ensure transit-oriented uses and activities.

14.1 **Financing.** Mortgages, deeds of trust, sales and leasebacks, or other forms of conveyance required for any reasonable method of financing requiring a security arrangement with respect to the Property are permitted without the consent of the City, provided the
Landowner retains the legal or equitable interest in the Property and remains fully responsible hereunder.

14.2 Release Upon Transfer. Upon the sale, transfer or assignment of the Landowner’s rights and interests under this Section of this Agreement, the Landowner shall be released from its obligations pursuant to this Agreement with respect to the Property or portion thereof so transferred which arise subsequent to the effective date of the transfer.

14.3 Enforceability. The City agrees, that unless this Agreement is amended or canceled pursuant to the provisions of this Agreement and the Enacting Ordinance; this Agreement shall be enforceable by either Party notwithstanding any change hereafter in any applicable City law.

14.4 City Finding. The City hereby finds and determines that execution of this Agreement is in the best interest of the public health, safety and general welfare and is consistent with the General Plan.

15. Covenants to Run with the Land. All of the provisions, agreements, rights, powers, standards, terms, covenants, and obligations contained in this Agreement shall be binding upon the Parties and their respective heirs, successors, assignees, devisees, administrators, representatives, lessees, and all other persons acquiring the Property, or any portion thereof, or any interest therein, whether by operation of law or in any manner whatsoever, and shall inure to the benefit of the Parties and their respective heirs, successors and assignees. All of the provisions of this Agreement shall be enforceable as equitable servitudes and constitute covenants running with the land pursuant to applicable laws, including, but not limited to, Section 1468 of the Civil Code of the State of California. Each covenant to do, or refrain from doing, some act on the Property hereunder: (i) is for the benefit of such properties and is a burden upon such properties; (ii) runs with such properties; and (iii) is binding upon each Party and each successive owner during its ownership of such properties or any portion thereof, and each person having any interest therein derived in any manner through any owner of such properties, or any portion thereof, and shall benefit each Party and its property hereunder, and each other person succeeding to an interest in such properties; provided that no liability or obligation shall accrue to any person, if this Agreement terminates pursuant to Section 8 of this Agreement.

16. Amendment.

16.1 Amendment or Cancellation. Except as otherwise provided in this Agreement, this Agreement may be canceled, modified or amended only by mutual consent of the Parties in writing, and then only in the manner provided for in Government Code Section 65868 and Resolution No. 371-81. Minor amendments to this Agreement may be made without a public hearing upon approval of the director of community development. "Minor Amendments" shall mean amendments which are similar in significance to the type of minor amendments to land use entitlements that may be made without a full public hearing or approval of the Planning Commission or City Council pursuant to the Sunnyvale Municipal Code.
16.2 **Recordation.** Any amendment, termination or cancellation of this Agreement shall be recorded by the City Clerk not later than ten (10) days after the effective date of the action effecting such amendment, termination or cancellation; however, a failure to record shall not affect the validity of the amendment, termination or cancellation.

16.3 **Amendment Exemptions.** The following actions shall not require an amendment to this Agreement:

16.3.1 **Subdivision.** The subdivision of the Property, or the filing of a parcel map or subdivision map that creates new legal lots, shall not require an amendment to this Agreement. Any subdivision does not change the requirements set forth under the MPSP, as amended, the Site Plan, as amended by this Agreement, the Entitlements, or this Agreement. The Landowner may subdivide the Property in accordance with the laws regarding subdivision in effect in the City at the time the Landowner applies for any subdivision, and in such event that City shall not impose any conditions regarding traffic improvements or requirements or off-site improvements, or impose any fees, taxes, or assessments in connection with such subdivision other than those set out in this Agreement.

16.3.2 **Architectural Review.** Further architectural review of specific aspects of the Project that is substantially consistent with the Site Plan, as amended by this Agreement, and the Entitlements shall not require an amendment to this Agreement.

17. **Notices.**

17.1 **Procedure.** Any notice to either Party shall be in writing and given by delivering the notice in person or by sending the notice by registered or certified mail, or express mail, return receipt requested, with postage prepaid, to the Party's mailing address.

17.2 **Mailing Addresses.** The respective mailing addresses of the Parties are, until changed as hereinafter provided, the following:

**City:**
Director of Community Development  
City of Sunnyvale  
456 W. Olive Avenue or  
P.O. Box 3707  
Sunnyvale, CA 94088

With a copy to:  
City Attorney  
City of Sunnyvale  
456 W. Olive Avenue  
P.O. Box 3707  
Sunnyvale, CA 94088

**Landowners:**  
Moffett Towers Lot 3 LLC  
c/o Jay Paul Company  
350 California Street, Suite 1905  
San Francisco, CA 94104  
Attn: Ms. Janette Sammartino
Either Party may change its mailing address at any time by giving ten (10) days notice of such change in the manner provided for in this section. All notices under this Agreement shall be deemed given, received, made or communicated on the date personal delivery is effected or, if mailed, on the delivery date or attempted delivery date shown on the return receipt. Nothing in this provision shall be construed to prohibit communication by facsimile transmission, so long as an original is sent by first class mail, commercial carrier or is hand-delivered.

18. **Miscellaneous.**

18.1 **Approvals.** Unless otherwise provided herein, whenever approval, consent or satisfaction (herein collectively referred to as an "approval") is required of a Party pursuant to this Agreement, such approval shall not be unreasonably withheld. If a Party shall disapprove, the reasons therefor shall be stated in reasonable detail in writing. Approval by a Party to or of any act or request by the other Party shall not be deemed to waive or render unnecessary approval to or of any similar or subsequent acts or requests.

18.2 **Project Approvals Independent.** All approvals which may be granted pursuant to this Agreement, and all approvals or other land use approvals which have been or may be issued or granted by the City with respect to the Property, constitute independent actions and approvals by the City. If any provisions of this Agreement or the application of any provision of this Agreement to a particular situation is held by a court of competent jurisdiction to be invalid or unenforceable, or if the City terminates this Agreement for any reason, such invalidity, unenforceability or termination of this Agreement or any part hereof shall not affect the validity or effectiveness of any approvals or other land use approvals. In such cases, such approvals will remain in effect pursuant to their own terms, provisions and conditions.

18.3 **Not a Public Dedication.** Nothing herein contained shall be deemed to be a gift or dedication of the Property, or of the Project, or any portion thereof, to the general public, for the general public, or for any-public use or purpose whatsoever. This proscription does not extend to any portion of the Property which may be dedicated in compliance with any conditions of approval. The Landowner shall have the right to prevent or prohibit the use of the Property or the Project, or any portion thereof, including common areas and buildings and improvements located thereon; by any person for any purposes inimical to the operation of a private, integrated Project as contemplated by this Agreement.

18.4 **Severability.** Invalidation of any of the provisions contained in this Agreement, or of the application thereof to any person, by judgment or court order, shall in no way affect any of the other provisions hereof or the application thereof to any other person or circumstance and the same shall remain in full force and effect, unless enforcement of this Agreement as so invalidated would be unreasonable or grossly inequitable under all the circumstances or would frustrate the purposes of this Agreement.
18.5 **Construction of Agreement.** The provisions of this Agreement and the Exhibits shall be construed as a whole according to their common meaning and not strictly for or against any Party in order to achieve the objectives and purpose of the Parties. The captions preceding the text of each Article, Section, Subsection and the Table of Contents are included only for convenience of reference and shall be disregarded in the construction and interpretation of this Agreement. Wherever required by the context, the singular shall include the plural and vice versa, and the masculine gender shall include the feminine or neuter genders, or vice versa. All references to "person" shall include, without limitation, any and all corporations, partnerships or other legal entities.

18.6 **Other Necessary Acts.** Each Party covenants, on behalf of itself and its successors, heirs and assigns, to take all actions and do all things, and to execute, with acknowledgment or affidavit if required, any and all further instruments, documents and writings as may be reasonably necessary or proper to achieve the purposes and objectives of this Agreement and to secure the other party the full and complete enjoyment of its rights and privileges hereunder.

18.7 **Applicable Law.** This Agreement, and the rights and obligations of the Parties, shall be construed by and enforced in accordance with the laws of the State of California.

18.8 **Equal Authorship.** This Agreement has been reviewed by legal counsel for both the Landowner and City, and no presumption or rule that ambiguities shall be construed against the drafting Party shall apply to the interpretation or enforcement of this Agreement.

18.9 **Time.** Time is of the essence of this Agreement and of each and every term and condition hereof. In particular, the City agrees to act in a timely fashion in accepting, processing, checking and approving all maps, documents, plans, permit applications and any other matters requiring the City's review or approval relating to the Project or Property. Subject to extensions of time by mutual consent in writing, unreasonable delay by either party to perform any term or provision of this Agreement shall constitute a default.

18.10 **Subsequent Projects.** After the effective date of this Agreement, the City may approve other projects that place a burden on the City's infrastructure; however, it is the intent and agreement of the Parties that Landowner's right to build and occupy the Project, as described in this Agreement, shall not be diminished despite the increased burden of future approved development on public facilities.

18.11 **Entire Agreement.** This written Agreement and the Exhibits contain all the representations and the entire agreement between the Parties with respect to the subject matter hereof. Except as otherwise specified in this Agreement, any prior correspondence, memoranda, agreements, warranties or representations are superseded in total by this Agreement and Exhibits.

18.12 **Form of Agreement; Exhibits.** This Agreement is executed in three duplicate originals, each of which is deemed to be an original. This Agreement consists of twenty-three pages and two exhibits which constitute the entire understanding and agreement of the parties. Said exhibits are identified as follows:
18.13 Authority. The Parties hereby represent that the person hereby signing this Agreement on behalf of each respective Party has the authority to bind the Party to the Agreement.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the day and year first above written.

"City"

CITY OF SUNNYVALE
A Charter City

By
Amy Chan, City Manager

Date: October ___, 2007

Attest:
Gail Borkowski, City Clerk

Approved as to Form:
David E. Kahn, City Attorney

"Landowner"

MOFFETT TOWERS LOT 3 LLC,
a California limited liability company

By: Mt Lot 3 Management, Inc.,
a California corporation,
its Manager and Member

By: Jay Paul, its President and Secretary

MOFFETT TOWERS LOT 3 LLC,
a Delaware limited liability company
its sole member

By: Mt Lot 3 Management, Inc.
a California Corporation
its Member and Manager

By: Co-President and Secretary
STATE OF CALIFORNIA
COUNTY OF SANTA CLARA

TITLE OF DOCUMENT: Development Agreement by and between Moffett Towers – Lot 3 LLC
Dated: February 27, 2008

On February 27, 2008 before me Lupita Gaeta, Notary Public, personally appeared Amy Chan who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

[Signature of Notary]

LUPITA GAETA
Commission # 1658746
Notary Public - California
Santa Clara County
My Comm. Expires May 14, 2010
TITLE OF DOCUMENT: Development Agreement
Dated: February 27, 2008

On March 18, 2008, before me, Sarah Zumbiel, Notary Public, personally appeared
Ray Paul who proved to me on the basis of satisfactory evidence to
be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that
he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on
the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is
true and correct.

WITNESS my hand and official seal.

[Signature]

[Stamp]
EXHIBIT A-1

"LOT 3" LEGAL DESCRIPTION

Real property in the City of Sunnyvale, County of Santa Clara, State of California, described as follows:

PARCEL A:

ALL OF LOT 3 AS SHOWN ON THAT CERTAIN MAP ENTITLED "TRACT NO. 9800, MOFFETT PARK SUBDIVISION," FILED FOR RECORD JUNE 14, 2006 IN BOOK 802 OF MAPS AT PAGE(S) 7-14 SANTA CLARA COUNTY RECORDS.

PARCEL B:

NON-EXCLUSIVE EASEMENTS FOR VEHICULAR AND PEDESTRIAN INGRESS AND EGRESS, PRIVATE LANDSCAPING, PRIVATE SANITARY SEWER AND PRIVATE STORM DRAINAGE AS DESCRIBED IN THE DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS AND RECIPROCAL EASEMENTS (TRACT NO. 9800, MOFFETT PARK SUBDIVISION) RECORDED JUNE 14, 2006 AS INSTRUMENT NO. 18975076, OFFICIAL RECORDS.

PARCEL C:

A NON-EXCLUSIVE EASEMENT FOR INGRESS AND EGRESS AS RESERVED IN THAT CERTAIN GRANT DEED RECORDED SEPTEMBER 26, 1997 AS INSTRUMENT NO. 13874485, OFFICIAL RECORDS.

PARCEL D:

NON-EXCLUSIVE EASEMENTS FOR INGRESS AND EGRESS AND OTHER PURPOSES AS GRANTED IN THAT CERTAIN DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS AND RECIPROCAL EASEMENTS RECORDED JANUARY 16, 2001 AS INSTRUMENT NO. 15527581, OFFICIAL RECORDS.

APN: 110-01-031 (Portion) and 110-01-037 (New APN)
RECOMMENDED FINDINGS
Development Agreement between Moffett Towers Lot 3 LLC and the City of Sunnyvale

Findings. The development as described in the development agreement will be:

(1) **Consistent with the objectives, policies, general land uses and programs specified in the general plan and any applicable specific plan;**

The Report to Council lists several General Plan and Moffett Park Specific Policies that support the project and the amendment to the development Agreement. The development agreement amendment enables a project consistent with several General Plan and Specific Plan goals and policies, specifically related to environmental sustainability and green building techniques, minimizing region wide average trip, enhancing economic vitality by encouraging the development of Class A office space.

(2) **Compatible with the uses authorized in, and the regulations prescribed for, the land use district in which the real property is located;**

The project is located in a Moffett Park Transit Orient Development (MP-TOD) zoning district which is intended to support the development of Class A office buildings and the amendment to the development agreement is consistent with this land use.

(3) **In conformity with public convenience and good land use practice;**

The project is consistent with the Moffett Park Specific Plan and the City’s Green Building Program, both of which were developed to encourage good land use practice and promote public convenience and the amendment to the development agreement is consistent with these values.

(4) **Not detrimental to the public health, safety and general welfare;**

The project is consistent with the General Plan, the Moffett Park Specific Plan and zoning requirements all designed to protect the public health safety and general welfare and the amendment to the development agreement is consistent with these goals.
(5) Of a beneficial effect on the orderly development of property and the preservation of property values;

The project fits into a planned office campus of four buildings by utilizing similar style of architecture and building organization, fitting into the overall campus setting. The project will increase property values for the site and not have any negative effects on other properties. The development agreement amendment does not enable any additional benefit to the developer that other developers in the same zoning district would not be entitled to.

(6) Consistent with the requirements of Resolution 327-81

The development agreement amendment is consistent with the requirements of the resolution in that benefits between the city and developer are described, the development agreement was reviewed by the Planning Commission at a noticed public hearing, the Planning Commission made its recommendation to the City Council, the City Council considered the amendment at a noticed public hearing and the other five findings (discussed above) can be met.
RECOMMENDED FINDINGS
Development Agreement between Moffett Park Drive LLC and Moffett Towers LLC and the City of Sunnyvale

Findings. The development as described in the development agreement will be:

(7) Consistent with the objectives, policies, general land uses and programs specified in the general plan and any applicable specific plan;

The Report to Council lists several General Plan and Moffett Park Specific Policies that support the project and the amendment to the development Agreement. The development agreement amendment enables a project consistent with several General Plan and Specific Plan goals and policies, specifically related to environmental sustainability and green building techniques, minimizing region wide average trip, enhancing economic vitality by encouraging the development of Class A office space.

(8) Compatible with the uses authorized in, and the regulations prescribed for, the land use district in which the real property is located;

The project is located in a Moffett Park Transit Orient Development (MP-TOD) zoning district which is intended to support the development of Class A office buildings and the amendment to the development agreement is consistent with this land use.

(9) In conformity with public convenience and good land use practice;

The project is consistent with the Moffett Park Specific Plan and the City's Green Building Program, both of which were developed to encourage good land use practice and promote public convenience and the amendment to the development agreement is consistent with these values.

(10) Not detrimental to the public health, safety and general welfare;

The project is consistent with the General Plan, the Moffett Park Specific Plan and zoning requirements all designed to protect the public health safety and general welfare and the amendment to the development agreement is consistent with these goals.
(11) Of a beneficial effect on the orderly development of property and the preservation of property values;

The project adds an additional office building into an existing office campus by utilizing similar style of architecture and creating a site plan that organizes buildings to relate to each other within a campus setting. The project will increase property values for the site and not have any negative effects on other properties. The development agreement amendment does not enable any additional benefit to the developer that other developers in the same zoning district would not be entitled to.

(12) Consistent with the requirements of Resolution 327-81

The development agreement amendment is consistent with the requirements of the resolution in that benefits between the city and developer are described, the development agreement was reviewed by the Planning Commission at a noticed public hearing, the Planning Commission made its recommendation to the City Council, the City Council considered the amendment at a noticed public hearing and the other five findings (discussed above) can be met.
PLANNING COMMISSION MINUTES OF AUGUST 22, 2011

5. Related Applications: 2011-7119; 2011-7170; and 2011-7507

A. FILE #: 2011-7119
   Location: 803-809 Eleventh Ave. (APN: 110-45-001 through 008)
   Proposed Project: Major Moffett Park Design Review for the addition of about 200,000 s.f. Building 5 at the Ariba/Moffett Towers campuses. Project includes Green Building LEED Gold incentive resulting in 80% Floor Area Ratio, and requires modification to the existing development agreement (Planning Application 2011-7507).
   Applicant / Owner: Jay Paul Company / Moffett Park Dr. LLC & Moffett Towers LLC
   Environmental Review: Mitigated Negative Declaration
   Staff Contact: Steve Lynch, 408-730-2723
   slynch@ci.sunnyvale.ca.us
   Notes: This item is scheduled to be considered by City Council on September 13, 2011.

B. FILE #: 2011-7170
   Location: 1100-1180 Enterprise Way (APN: 110-57-001 through 006)
   Proposed Project: Major Moffett Park Design Review for modification of Building ‘D’ at the Moffett Towers campus (net increase of about 125,000 s.f.). Project includes Green Building LEED Gold incentive resulting in 80% Floor Area Ratio, and requires modification to the existing development agreement (Planning Application 2011-7507).
   Applicant / Owner: Jay Paul Company / Moffett Towers Lot 3 LLC.
   Environmental Review: Mitigated Negative Declaration
   Staff Contact: Steve Lynch, 408-730-2723
   slynch@ci.sunnyvale.ca.us
   Notes: This item is scheduled to be considered by City Council on September 13, 2011.

C. FILE #: 2011-7507
   Locations: 1) 990-1080 Enterprise Way and 803-809 Eleventh Ave.; 2) 1100-1180 Enterprise Way
   Proposed Project: Modification to two Development Agreements between the City of Sunnyvale and: 1) Moffett Park Dr. LLC and Moffett Towers LLC; and 2) Moffett Towers Lot 3 LLC and Performance Review of said Development Agreements
   Applicant / Owner: Jay Paul Company
   Environmental Review: Mitigated Negative Declaration
   Staff Contact: Trudi Ryan, 408-730-7440
   tryan@ci.sunnyvale.ca.us
   Notes: This item is scheduled to be considered by City Council on September 13, 2011.
Steve Lynch, Senior Planner, presented the staff reports for Agenda Items 5.A. and 5.B. as one report with separate motions for each agenda item. Trudi Ryan, Planning Officer, presented the staff report for agenda item 5.C. regarding the Development Agreements.

Comm. Chang asked staff about the various environmental review documents including the 2003 Moffett Park Specific Plan (MPSP) Environmental Impact Report (EIR), the subsequent 2006 Moffett Towers EIR, a the current Mitigated Negative Declaration (MND). Mr. Lynch discussed how the Development Reserve was evaluated in the environmental documents. He noted that a Major Moffett Park Design Review would not typically require a new EIR. Kathryn Berry, Senior Assistant City Attorney, summarized that there was a Program EIR for the Specific Plan, and noted that EIRs do not really go out of date, however there is sometimes a need to study further details, disclosing what is new.

Comm. Sulser asked staff about the traffic study, and what a load factor is relative to transit access. Mr. Lynch noted that Fehr and Peers, author of study, was present and could better answer the question. Mr. Lynch noted that Jack Witthaus, the Transportation and Traffic Manager was present to answer questions. Comm. Sulser asked about the pedestrian walkway that is to be eliminated on the Ariba campus. Mr. Lynch explained that the Traffic Impact Analysis (TIA) also reviewed on-site access and noted that there are still efficient pathways and there is not a significant impact due to the removal. Ms. Ryan said walkway went across where the building is going to be located and a new path will go around the building.

Vice Chair Larsson asked about the loss of parking if and when the Mary Avenue extension is built, how the site could increase garage capacity and what is the approval process. Mr. Lynch said it would be a staff level approval.

Chair Hendricks asked about page 14 of the environmental review section asking for clarification on the findings that have already been certified. Mr. Lynch said this is purely a disclosure and these are the statements made in 2003. Ms. Berry confirmed what Mr. Lynch said noting that the EIR studied the entire MPSP, and disclosed what all the impacts would be if the entire plan were built, adding that this is appropriate for a programmatic EIR. Ms. Berry stated that Mr. Lynch provided a good analysis in the MND. Ms. Ryan clarified data about Moffett Park, that it is 1,100 acres, build out is at about 24.33 million sf., and that the development reserve started out in the 5 million sf. range. Chair Hendricks suggested a map be provided to go with the traffic intersection conditions of approval. He asked how Mary Avenue would affect these developments. Ms. Ryan stated that the Mary Avenue extension is a planned project and is part of the City's General Plan. She said there be a decision in the future to not pursue the Mary Avenue extension that the City Council would have make other plans, however the current plan is to build the Mary Avenue extension. She clarified that the 2035 date and budget, with the Valley Transportation Authority (VTA) plan reflecting projects for which
there is budget, include the Mary Avenue extension. Ms. Ryan confirmed Chair Hendricks’ observation that buildings will be built before the Mary Avenue extension. Ms. Berry stated that it was not untypical that interim improvements occur while other larger projects are on their way.

Chair Hendricks opened public hearing.

Janette Sammartino, Jay Paul Company, said they were excited to contribute to Sunnyvale’s vision to bring large quantities of green development and attract high quality tenants, including Hewlett Packard, Microsoft, Motorola Mobile and most recently Google. She said they desire to develop high quality office space and are requesting the additional 10% FAR (Floor Area Ratio) for a higher level of green. She said the existing entitlements were LEED (Leadership in Energy and Environmental Design) Silver—by granting additional square footage, and all of the existing improvements will be brought up to LEED Gold. Ms. Sammartino said they will tap into the development reserve right next to the transit. She introduced Tom Gilman with DES Architects. Mr. Gilman provided a PowerPoint presentation noting the additional building area and showing the site plans and architectural renderings, discussing the details of the project. He addressed the question of the diagonal walkway with direct pedestrian connectivity. He highlighted the one level of underground parking noting that after the Mary Avenue extension goes in there will be the underground parking level, surface parking, and two and a half additional parking levels. He explained that the Ariba campus has the same architecture as the proposed building, and the identical footprint with one additional level. He said one difference is that they have added some changes for passive cooling. Mr. Gilman mentioned the adjustments made since the study session to the landscaping, the color of the buildings, and the additional horizontal metal architectural accents. Mr. Gilman discussed Building D on parcel 3 (Agenda item 5.B), the additional parking structure, and that the architecture is the same for the building, just a little wider. Franziska Church, with Fehr and Peers Transportation Consultants, discussed what bus load factor is.

Comm. Chang asked if the glass for the proposed building would be the same as the existing building. Mr. Gilman explained the glass would be a more energy efficient glass, but would be about the same color. Comm. Chang asked what trees could be used near the parking structure. Mr. Gilman said they are looking at something more columnar. Comm. Chang asked about the Conditions of Approval regarding traffic and the effects if there is a delay on the Mary Avenue project. Ms. Church said Fehr and Peers discussed impacted intersections in the study and that there are alternate plans to be implemented in the meantime.

Chair Hendricks said he thinks the buildings are nice and the project is working within the City’s framework. He asked for more information about the three intersections along Mathilda which Mr. Witthaus explained. Mr. Witthaus said there is a two-pronged part of the
transportation plan for the area: improvements for Mathilda and 237 in the shorter term, and then the Mary Avenue extension for the longer term. Chair Hendricks asked for a ball park schedule for the short term mitigation. Mr. Witthaus explained that the first project was on hold pending the outcome of Mary Avenue extension project, but possibly three to five years. Chair Hendricks asked for clarification on some of the different intersection measures. Ms. Sammartino described the current flashing signal that could be activated for the intersection. Ms. Church explained the mitigation to traffic and signal operations.

Chair Hendricks opened and closed the public hearing.

Vice Chair Larsson made a motion on item 5.A., project 2011-7119 moving for Alternative 1, to recommend to City Council to adopt the Mitigated Negative Declaration and approve the Major Moffett Park Design Review with attached conditions. Comm. Chang seconded the motion.

Vice Chair Larsson said he thinks this is a good and much needed project to build more Class A office space in the City. He said he is glad about the green building LEED Gold level for both the new building and the entire campus. He said he was concerned about the many parking garages; however the benefits of the project outweigh the concern. He said, overall this is a great project for the City and he looks forward to seeing it built.

Comm. Chang said he likes seeing the LEED Gold certification. He said this is a great project, and though there are concerns with transportation that staff seems to be working on the concerns.

Chair Hendricks said he would be supporting the motion. He said he likes the project and that he appreciates that the applicant has tried to do something with the parking structure. He said he does have some concerns regarding traffic. He said he thinks they are bringing in high quality businesses.

**ACTION:** Vice Chair Larsson made a motion on 2011-7119 to recommend to City Council to adopt the Mitigated Negative Declaration and approve the Major Moffett Park Design Review with attached conditions. Comm. Chang seconded. Motion carried 6-0, with Comm. Dohadwala absent.

**APPEAL OPTIONS:** This item is scheduled to be considered by City Council at the September 13, 2011 City Council meeting.
Comm. Sulser made a motion on 5.B., project 2011-7170 moving for Alternative 1, to recommend to City Council to adopt the Mitigated Negative Declaration and approve the Major Moffett Park Design Review with attached conditions. Vice Chair Larsson seconded the motion.

Comm. Sulser said this motion is similar to the 5.A. motion. He said the applicant said it well, that this is the place to use the development pool, near transit. He said he thinks adding the new building will make the existing project a better campus.

Vice Chair Larsson said that he thinks it is great to cluster these buildings together as there are some synergies that come with that.

Chair Hendricks said he concurs with Comm. Sulser that it is good to put the development by the light rail, near a transit piece that is available there.

ACTION: Comm. Sulser made a motion on 2011-7170 to recommend to City Council to adopt the Mitigated Negative Declaration and approve the Major Moffett Park Design Review with attached conditions. Vice Chair Larsson seconded. Motion carried 6-0, with Comm. Dohadwala absent.

APPEAL OPTIONS: This recommendation will be forward to City Council to be considered at the September 13, 2011 City Council meeting.

Vice Chair Larsson made a motion on 5.C., project 2011-7507, moving for Alternatives 1, 2 and 5 to recommend to City Council to: 1) confirm the findings in Attachment D and introduce an ordinance to amend the Development Agreement between Moffett Towers LLC/ Moffett Park Dr. LLC and the City of Sunnyvale (Attachment B); 2) confirm the findings in Attachment D and introduce an ordinance to amend the Development Agreement between Moffett Towers Lot 3 LLC and the City of Sunnyvale (Attachment C); 5) find that the developer is in compliance with the terms of the development agreements. Comm. Sulser seconded the motion.

Vice Chair Larsson said that the development agreements are completing what the City has set out to do.

Comm. Sulser said that the development agreements are fairly non-controversial and modify the agreements to be consistent with the green building program and our code.
ACTION: Vice Chair Larsson made a motion on 2011-7507 to recommend to City Council to: 1) confirm the findings in Attachment D and introduce an ordinance to amend the Development Agreement between Moffett Towers LLC/ Moffett Park Dr. LLC and the City of Sunnyvale (Attachment B); 2) confirm the findings in Attachment D and introduce an ordinance to amend the Development Agreement between Moffett Towers Lot 3 LLC and the City of Sunnyvale (Attachment C); 3) find that the developer is in compliance with the terms of the development agreements. Comm. Sulser seconded. Motion carried 6-0, with Chair Hendricks absent.

APPEAL OPTIONS: This recommendation will be forward to City Council for consideration at the September 13, 2011 City Council meeting.