



Council Meeting: October 18, 2011

SUBJECT: Award of Contract for Camera Inspection Monitoring System and Vehicle (F1004-101)

BACKGROUND

Council approval is requested to award a contract to WECO Industries from Vacaville, California in the amount of \$147,220 for the purchase of a camera inspection monitoring system. This system will be utilized for required sanitary sewer inspections.

DISCUSSION

All sanitary sewer collection agencies are directed to operate under and comply with State Water Resources Discharge Requirement Order No. 2006-003. The General Waste Discharge Requirement stipulates agencies that own and operate sanitary sewer collections systems must perform regular condition assessments of the system components at prescriptive intervals. A truck mounted Closed Circuit Television (CCTV) system designed for pipe inspection and assessment is the only tool available to accurately comply with the level of detail required in State mandate. Truck mounted CCTV equipment has become an industry standard tool with sanitary sewer collection operations and maintenance programs. The use of a camera system allows operators to accurately evaluate and identify system deficiencies and prioritize system repairs and Capital Improvement Projects. In addition to identifying system structural deficiencies, use of CCTV also allows for the identification of unwanted sources of inflow and infiltration, sources of contaminants, and illegal connections to the system.

For the past several years Public Works staff has contracted out this service at considerable cost. Funds to purchase a system so the work could be performed in-house were included in the FY 2010/2011 Adopted Budget.

This equipment was previously bid in FY 2010/2011 and staff recommended rejection by City Council in order to clarify the bid specifications (RTC 11-034).

Bid specifications for the re-bid were prepared by the Fleet Services Division. Purchasing staff issued Invitation for Bids No. F1004-101, which was broadcast to potential suppliers through the City's Onvia DemandStar public procurement network.

Sealed bids were received and publicly opened on August 24, 2011. Two responsive bids were received.

| <u>Bidder</u> | <u>Total Bid</u> |
|-------------------------------|-------------------------|
| WECO Industries Vacaville, CA | \$147,220 |
| MME Sacramento , CA | \$155,676 |

Staff has determined that the vehicle offered by WECO Industries meets City specifications and recommends that the contract be awarded to that firm as the lowest responsive and responsible bidder.

FISCAL IMPACT

Total cost to the City will be \$147,220, including sales tax and delivery to the Corporation Yard. Budgeted funds in the amount of \$140,000 for this vehicle are available in the Fleet Equipment Replacement Account. Although the total bid price of \$147,220 is slightly higher than budgeted funding for this vehicle, the difference will be offset by other savings within the Fleet Equipment Replacement Account resulting from the deferral of scheduled vehicle replacements.

PUBLIC CONTACT

Public contact was made by posting the Council agenda on the City's official-notice bulletin board outside City Hall, at the Sunnyvale Senior Center, Community Center and Department of Public Safety; and by making the agenda and report available at the Sunnyvale Public Library, the Office of the City Clerk and on the City's Web site.

RECOMMENDATION

It is recommended that Council award a contract for a camera inspection monitoring system, in substantially the same form as the attached draft Purchase Order in the amount of \$147,220, to WECO Industries.

Reviewed by:



Grace K. Leung, Director of Finance

Prepared by: Pete Gonda, Purchasing Officer

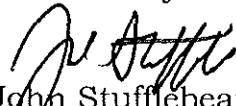
Reviewed by:



Kent Steffens

Director of Public Works

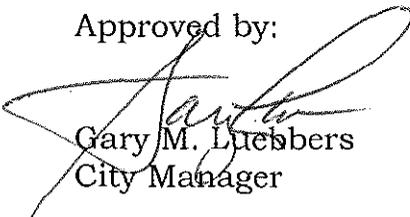
Reviewed by:



John Stuffiebean

Director of Environmental Services

Approved by:



Gary M. Luesbers

City Manager

Attachments

A. Draft Purchase Order and Pricing Detail



| | | |
|---|---|---|
| ORDERED FROM 00204 - 001 (707) 446-6661 Weco Industries Inc 630 Eubanks Ct Ste K Vacaville CA 95688 | ORDER DATE 09/27/2011 | BILL TO: City of Sunnyvale Finance Department Accounts Payable PO Box 3707 Sunnyvale, CA 94088-3707 |
| | DELIVERY DATE 02/29/2012 | |
| | PAYMENT TERMS N/30 | |
| | BID NO/RFQ NO | |
| DELIVER TO DPW/Fleet Maintenance 221 Commercial St Sunnyvale CA 94085 Phone: (408) 730-7570 | FOB POINT DEST | FREIGHT CHARGES Destination, freight included in price |
| | REQ. NO RQ007946 | REQUISITIONER: PGONDA |
| | CHARGE/OBJ CODE(S): See Description | |

| ITEM | DESCRIPTION | QTY | UNIT | UNIT COST | TOTAL |
|------|---|-----------|------|-----------|--------------|
| 1 | Provide one camera inspection monitoring system to be mounted in a vendor provided van truck per Invitation For Bids F1004-10, specifications, terms and conditions and bidders response, which is incorporated herein by this reference. | 136000.00 | EA | \$1.0000 | \$136,000.00 |



| ITEM | DESCRIPTION | QTY | UNIT | UNIT COST | TOTAL |
|------|---|----------|------|-----------|-------------|
| 2 | Sales Tax Awarded by City Council October 18, 2011 RTC# _____ | 11220.00 | DLR | \$1.0000 | \$11,220.00 |

Amount does not reflect applicable taxes.

TOTAL \$147,220.00

CHARGE/OBJ CODE(S)

| | |
|-------------|--------------|
| 020700 5135 | \$136,000.00 |
| 020700 5135 | \$11,220.00 |

Document Terms:

This purchase order is subject to the City of Sunnyvale Standard Terms and Conditions for the Purchase of Goods, dated 10/8/2010, a copy of which is attached and incorporated by reference (Form #TCBPO-G). Invoices must be sent directly to Accounts Payable at the address above and must reference the purchase order number. Failure to comply will result in a delay in payment processing.

BUYER:

Cornejo, Perry

PHONE (408) 730-7572

FAX (408) 730-7710

BID FORM
FOR
ONE (1) CAMERA INSPECTION MONITORING SYSTEM

Honorable City Council
City of Sunnyvale, CA

The undersigned bidder hereby offers to supply one (1) 2010 or newer model Camera inspection monitoring system mounted in vendor provided van in strict compliance with the specifications, terms and conditions stated herein.

| <u>Bid Item No.</u> | <u>Description</u> | <u>Qty</u> | <u>Total Delivered Price</u> |
|--|---|------------|---------------------------------|
| 1. | Camera inspection monitoring system mounted in vendor provided van. | 1 EA | \$ <u>136,000.⁰⁰</u> |
| Make, Model and Year offered: <u>CUES HIGH CUBE VAN - CURRENT YEAR</u> <u>FORD E-450 - CURRENT YEAR</u> | | | |
| | Sales Tax (8.25%) | | \$ <u>11,220.⁰⁰</u> |
| | Tire Fee (If Applicable) | | \$ <u>-0-</u> |
| | Total Cost | | \$ <u>147,220.⁰⁰</u> |

Additional Information Required of Bidder

1. Delivery 90-120 calendar days after receipt of order.
2. Method of delivery VAN WILL BE DELIVERED TO CITY OF SUNNYVALE
3. The unit price bid shall be guaranteed for a period of 180 Calendar days after the bid opening.
4. Prompt Payment Terms Offered: TERMS = NET 30
5. If bidder is awarded contract, bidder will extend pricing to other government agencies? yes no
If yes, enter number of calendar days bid pricing will be extended to other agencies 1-YEAR
6. Business Organization (Check One):
 Individual Proprietorship
 Partnership
 Corporation
 Other LLC