

### Fair Oaks Overhead Rehabilitation: Fee Schedule

City of Sunnyvale

Staff Person-Hour Breakdown: Parikh Consultants, Inc. (Geotechnical Engineering/HazMat)

Phase	Rate (\$/hr)	Project Manager	Project Soils Engineer	Staff Engineer	Field Engineer	Lab Tech	Engineering Draftsman	Contract Management		Total Hours	Total Dollars
		\$225	\$162	\$94	\$106	\$114	\$80	\$143			
<b>Phase 0 - Project Management</b>											
0.1 Coordination/Meetings/Administration		0	0	0	0	0	0	0	0	0	\$0
0.2 Accounting and Project Schedule		0	0	0	0	0	0	0	0	0	\$0
0.3 Agency Coordination		0	0	0	0	0	0	0	0	0	\$0
	Subtotal Phase 0 (hr)	0	0	0	0	0	0	0	0	0	
	Subtotal Phase 0 (\$)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Phase 1 - Environmental Clearance / Public Outreach</b>											
1.1 Environmental Document (EIR/EA)		0	0	0	0	0	0	0	0	0	\$0
1.1.1 Technical Studies		0	0	0	0	0	0	0	0	0	\$0
1.1.1(a) Initial Site Assessment		7	10	54	0	0	4	0	0	75	\$8,590
1.1.1(b) Right-of-Way Impacts		0	0	0	0	0	0	0	0	0	\$0
1.1.1(c) Traffic Studies (F&P)		0	0	0	0	0	0	0	0	0	\$0
1.1.1(d) Community Impact Assessment		0	0	0	0	0	0	0	0	0	\$0
1.1.1(e) Visual Impact Assessment		0	0	0	0	0	0	0	0	0	\$0
1.1.1(f) Biological Assessment		0	0	0	0	0	0	0	0	0	\$0
1.1.1(g) Noise Impact Assessment		0	0	0	0	0	0	0	0	0	\$0
1.1.1(h) Air Quality Assessment		0	0	0	0	0	0	0	0	0	\$0
1.1.1(i) Cultural Resources		0	0	0	0	0	0	0	0	0	\$0
1.1.1(j) Historical Resources		0	0	0	0	0	0	0	0	0	\$0
1.1.1(k) Paleontology		0	0	0	0	0	0	0	0	0	\$0
1.1.1(l) Hydraulics and Water Quality		0	0	0	0	0	0	0	0	0	\$0
1.1.2 Draft Environmental Document		0	0	0	0	0	0	0	0	0	\$0
1.1.2(a) Confirm Project Description, Purpose and Need, Alternatives		0	0	0	0	0	0	0	0	0	\$0
1.1.2(b) Notice of Preparation		0	0	0	0	0	0	0	0	0	\$0
1.1.2(c) Administrative Draft ED		0	0	0	0	0	0	0	0	0	\$0
1.1.2(d) Draft ED		0	0	0	0	0	0	0	0	0	\$0
1.1.3 Final Environmental Document		0	0	0	0	0	0	0	0	0	\$0
1.1.3(a) Admin Final ED		0	0	0	0	0	0	0	0	0	\$0
1.1.3(b) Final ED		0	0	0	0	0	0	0	0	0	\$0
Vertical APE Testing for Archaeological Resources		0	0	0	0	0	0	0	0	0	\$0
1.2 Public Outreach - Design and Environmental Review Phases		0	0	0	0	0	0	0	0	0	\$0
1.2.1 Stakeholder/Property Owner Contact List		0	0	0	0	0	0	0	0	0	\$0
1.2.2 Initial Stakeholder Meetings (3)		0	0	0	0	0	0	0	0	0	\$0
1.2.3 General Public Informational Meetings (2)		0	0	0	0	0	0	0	0	0	\$0
1.2.4 Public Scoping Meeting (1)		0	0	0	0	0	0	0	0	0	\$0
1.2.5 Review Meetings and Hearings (up to 3)		0	0	0	0	0	0	0	0	0	\$0
1.2.6 Design/Environmental Phase Public Outreach Tools		0	0	0	0	0	0	0	0	0	\$0
1.2.6(a) Input to CITY Public Information Officer		0	0	0	0	0	0	0	0	0	\$0
1.2.6(b) Provide Content for Project Page to CITY's Aesthetics/Vis Sim/Renderings		0	0	0	0	0	0	0	0	0	\$0
1.2.6(c) Provide Content for Project Page to CITY's Website		0	0	0	0	0	0	0	0	0	\$0
1.2.6(d) Translation Services		0	0	0	0	0	0	0	0	0	\$0
Periodic Project Fact Sheets/Mailers		0	0	0	0	0	0	0	0	0	\$0
Ongoing Communications Thru Construction		0	0	0	0	0	0	0	0	0	\$0
	Subtotal Phase 1 (hr)	7	10	54	0	0	4	0	0	75	
	Subtotal Phase 1 (\$)	\$1,575	\$1,622	\$5,075	\$0	\$0	\$318	\$0	\$0	\$0	\$8,590
<b>Phase 2 - Preliminary Engineering / Environmental Analysis</b>											
2.1 Data Research and Collection		0	0	0	0	0	0	0	0	0	\$0
2.2 Topographic and Property Boundary Survey and Base Mapping		0	0	0	0	0	0	0	0	0	\$0
2.3 Preliminary Geotechnical Investigation and Recommendations		30	64	142	36	62	28	0	0	362	\$43,583
2.4 Hydrology Analysis		0	0	0	0	0	0	0	0	0	\$0
2.5 Concept Engineering and Utility Coordination		0	0	0	0	0	0	0	0	0	\$0
2.6 Bridge Type Selection Report		0	0	0	0	0	0	0	0	0	\$0
2.7 Bridge Type Selection Meeting		0	0	0	0	0	0	0	0	0	\$0
2.8 Plans and Estimate - 30% Stage		0	0	0	0	0	0	0	0	0	\$0
2.9 Hazardous Material Testing		0	0	0	0	0	0	0	0	0	\$0
2.9.1 Soil and Groundwater Sampling		0	0	0	0	0	0	0	0	0	\$0
2.9.2 Aerial Deposited Lead Investigation		0	0	0	0	0	0	0	0	0	\$0
2.9.3 Asbestos Survey		0	0	0	0	0	0	0	0	0	\$0
Concept Engineering and Utility Coordination/Stair Assembly		0	0	0	0	0	0	0	0	0	\$0
	Subtotal Phase 2 (hr)	30	64	142	36	62	28	0	0	362	
	Subtotal Phase 2 (\$)	\$6,749	\$10,383	\$13,347	\$3,810	\$7,069	\$2,226	\$0	\$0	\$0	\$43,583



**Fair Oaks Overhead Rehabilitation: Fee Schedule**

City of Sunnyvale

Staff Person-Hour Breakdown: Parikh Consultants, Inc. (Geotechnical Engineering/HazMat)

Phase	Rate (\$/hr)	Project Manager	Project Soils Engineer	Staff Engineer	Field Engineer	Lab Tech	Engineering Draftsman	Contract Management			Total Hours	Total Dollars
		\$225	\$162	\$94	\$108	\$114	\$80	\$143				
<b>Reimbursables</b>												
Plots												
Reproduction & Delivery												\$750
Printing Environmental Documents												
Travel												
Delivery Services												
Printing and Postage (Meeting Notifications)												
Newspaper Advertisement Placement												
Meeting Venue Fees, Court Reporter, Refreshment allowance												
Translation Services												
Meeting Exhibits - Printing/Mounting Allowance												
Other Meeting Expenses												
24-Hour Machine Counts												
2 - peak hour turning movement counts												
24-hour Pedestrian Counts												
Mileage												
	Subtotal Reimbursables (\$)											\$750
<b>Base Services Totals</b>												
	Total Hours	43	83	208	36	62	38	4	0	0	474	
	Subtotal Direct Labor (Dollars)	\$9,673	\$13,465	\$19,550	\$3,810	\$7,069	\$3,021	\$573	\$0	\$0		\$57,161
	Subtotal Subconsultants											\$65,748
	Subtotal Reimbursables											\$750
	<b>Project Total (Dollars)</b>											<b>\$123,659</b>

Staff Person-Hour Breakdown: Parikh Consultants, Inc. (Geotechnical Engineering/HazMat)

**Fair Oaks Overhead Rehabilitation: Fee Schedule**

City of Sunnyvale

Staff Person-Hour Breakdown: Alliance Engineering Consultants, Inc. (Electrical Engineering)

Phase	Rate (\$/hr)	Principal	Project Manager	Senior Engineer	Project Designer						Total Hours	Total Dollars
		\$199	\$150	\$115	\$100							
<b>Phase 0 - Project Management</b>												
0.1 Coordination/Meetings/Administration		4	24	4	0	0	0	0	0	0	32	\$4,855
0.2 Accounting and Project Schedule		8	8	0	0	0	0	0	0	0	14	\$2,393
0.3 Agency Coordination		0	0	0	0	0	0	0	0	0	0	\$0
	Subtotal Phase 0 (hr)	10	32	4	0	0	0	0	0	0	46	
	Subtotal Phase 0 (\$)	\$1,988	\$4,800	\$460	\$0	\$0	\$0	\$0	\$0	\$0		\$7,248
<b>Phase 1 - Environmental Clearance / Public Outreach</b>												
1.1 Environmental Document (EIR/EA)		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1 Technical Studies		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(a) Initial Site Assessment		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(b) Right-of-Way Impacts		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(c) Traffic Studies (F&P)		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(d) Community Impact Assessment		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(e) Visual Impact Assessment		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(f) Biological Assessment		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(g) Noise Impact Assessment		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(h) Air Quality Assessment		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(i) Cultural Resources		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(j) Historical Resources		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(k) Paleontology		0	0	0	0	0	0	0	0	0	0	\$0
1.1.1(l) Hydraulics and Water Quality		0	0	0	0	0	0	0	0	0	0	\$0
1.1.2 Draft Environmental Document		0	0	0	0	0	0	0	0	0	0	\$0
1.1.2(a) Confirm Project Description, Purpose and Need, Alternatives		0	0	0	0	0	0	0	0	0	0	\$0
1.1.2(b) Notice of Preparation		0	0	0	0	0	0	0	0	0	0	\$0
1.1.2(c) Administrative Draft ED		0	0	0	0	0	0	0	0	0	0	\$0
1.1.2(d) Draft ED		0	0	0	0	0	0	0	0	0	0	\$0
1.1.3 Final Environmental Document		0	0	0	0	0	0	0	0	0	0	\$0
1.1.3(a) Admin Final ED		0	0	0	0	0	0	0	0	0	0	\$0
1.1.3(b) Final ED		0	0	0	0	0	0	0	0	0	0	\$0
Vertical APE Testing for Archaeological Resources		0	0	0	0	0	0	0	0	0	0	\$0
1.2 Public Outreach - Design and Environmental Review Phases		0	0	0	0	0	0	0	0	0	0	\$0
1.2.1 Stakeholder/Property Owner Contact List		0	0	0	0	0	0	0	0	0	0	\$0
1.2.2 Initial Stakeholder Meetings (3)		0	0	0	0	0	0	0	0	0	0	\$0
1.2.3 General Public Informational Meetings (2)		0	0	0	0	0	0	0	0	0	0	\$0
1.2.4 Public Scoping Meeting (1)		0	0	0	0	0	0	0	0	0	0	\$0
1.2.5 Review Meetings and Hearings (up to 3)		0	0	0	0	0	0	0	0	0	0	\$0
1.2.6 Design/Environmental Phase Public Outreach Tools		0	0	0	0	0	0	0	0	0	0	\$0
1.2.6(a) Input to CITY Public Information Officer		0	0	0	0	0	0	0	0	0	0	\$0
1.2.6(b) Provide Content for Project Page to CITY's Aesthetics/Vis Sim/Renderings		0	0	0	0	0	0	0	0	0	0	\$0
1.2.6(c) Provide Content for Project Page to CITY's Website		0	0	0	0	0	0	0	0	0	0	\$0
1.2.6(d) Translation Services		0	0	0	0	0	0	0	0	0	0	\$0
Periodic Project Fact Sheets/Mailers		0	0	0	0	0	0	0	0	0	0	\$0
Ongoing Communications Thru Construction		0	0	0	0	0	0	0	0	0	0	\$0
	Subtotal Phase 1 (hr)	0	0	0	0	0	0	0	0	0	0	
	Subtotal Phase 1 (\$)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0
<b>Phase 2 - Preliminary Engineering / Environmental Analysis</b>												
2.1 Data Research and Collection		0	4	4	0	0	0	0	0	0	8	\$1,060
2.2 Topographic and Property Boundary Survey and Base Mapping		0	0	0	0	0	0	0	0	0	0	\$0
2.3 Preliminary Geotechnical Investigation and Recommendations		0	0	0	0	0	0	0	0	0	0	\$0
2.4 Hydrology Analysis		0	0	0	0	0	0	0	0	0	0	\$0
2.5 Concept Engineering and Utility Coordination		0	0	0	0	0	0	0	0	0	0	\$0
2.6 Bridge Type Selection Report		0	0	0	0	0	0	0	0	0	0	\$0
2.7 Bridge Type Selection Meeting		0	0	0	0	0	0	0	0	0	0	\$0
2.8 Plans and Estimate - 30% Stage		4	30	34	30	0	0	0	0	0	98	\$12,205
2.9 Hazardous Material Testing		0	0	0	0	0	0	0	0	0	0	\$0
2.9.1 Soil and Groundwater Sampling		0	0	0	0	0	0	0	0	0	0	\$0
2.9.2 Aerial Deposited Lead Investigation		0	0	0	0	0	0	0	0	0	0	\$0
2.9.3 Asbestos Survey		0	0	0	0	0	0	0	0	0	0	\$0
Concept Engineering and Utility Coordination/Stair Assembly		0	0	0	0	0	0	0	0	0	0	\$0
	Subtotal Phase 2 (hr)	4	34	38	30	0	0	0	0	0	106	
	Subtotal Phase 2 (\$)	\$795	\$5,100	\$4,370	\$3,000	\$0	\$0	\$0	\$0	\$0		\$13,265



**Fair Oaks Overhead Rehabilitation: Fee Schedule**

City of Sunnyvale

Staff Person-Hour Breakdown: Alliance Engineering Consultants, Inc. (Electrical Engineering)

Phase	Rate (\$/hr)	Principal	Project Manager	Senior Engineer	Project Designer						Total Hours	Total Dollars
		\$199	\$150	\$115	\$100							
<b>Reimbursables</b>												
Plots												
Reproduction & Delivery												\$75
Printing Environmental Documents												
Travel												
Delivery Services												
Printing and Postage (Meeting Notifications)												
Newspaper Advertisement Placement												
Meeting Venue Fees, Court Reporter, Refreshment allowance												
Translation Services												
Meeting Exhibits - Printing/Mounting Allowance												
Other Meeting Expenses												
24-Hour Machine Counts												
2 - peak hour turning movement counts												
24-hour Pedestrian Counts												
Mileage												
	Subtotal Reimbursables (\$)											\$75
<b>Base Services Totals</b>												
	Total Hours	30	150	136	132	0	0	0	0	0	448	
	Subtotal Direct Labor (Dollars)	\$5,965	\$22,500	\$15,640	\$13,200	\$0	\$0	\$0	\$0	\$0		\$57,305
	Subtotal Subconsultants											\$0
	Subtotal Reimbursables											\$75
	<b>Project Total (Dollars)</b>											<b>\$57,380</b>

Staff Person-Hour Breakdown: Alliance Engineering Consultants, Inc. (Electrical Engineering)





**Fair Oaks Overhead Rehabilitation: Fee Schedule**

City of Sunnyvale

Staff Person-Hour Breakdown: Gray-Bowen

Phase	Rate (\$/hr):	Senior VP	Project Manager	Project Coordinator							Total Hours	Total Dollars
		\$300	\$175	\$125								
<b>Reimbursables</b>												
Plots												
Reproduction & Delivery												
Printing Environmental Documents												
Travel												
Delivery Services												
Printing and Postage (Meeting Notifications)												
Newspaper Advertisement Placement												
Meeting Venue Fees, Court Reporter, Refreshment allowance												
Translation Services												
Meeting Exhibits - Printing/Mounting Allowance												
Other Meeting Expenses												
24-Hour Machine Counts												
2 - peak hour turning movement counts												
24-hour Pedestrian Counts												
Mileage												
Subtotal Reimbursables (\$)												\$0
<b>Base Services Totals</b>												
Total Hours		40	100	124	0	0	0	0	0	0	264	
Subtotal Direct Labor (Dollars)		\$12,000	\$17,500	\$15,500	\$0	\$0	\$0	\$0	\$0	\$0		\$45,000
Subtotal Subconsultants												\$0
Subtotal Reimbursables												\$0
Project Total (Dollars)												\$45,000

Staff Person-Hour Breakdown: Gray-Bowen

**Biggs Cardoso Associates, Inc.**  
**Fee Schedule**  
**Fair Oaks Project**

Classification	Actual Hourly Rate		Overhead Multiplier	Fee	Fully Loaded Rate	
	Min.	Max			Min.	Max
Principal III	\$92.31	\$92.31	177.94%	10%	\$282.22	\$282.22
Principal II	\$70.00	\$84.00	177.94%	10%	\$214.01	\$256.82
Principal I	\$68.00	\$77.00	177.94%	10%	\$207.90	\$235.42
Associate	\$53.00	\$59.00	177.94%	10%	\$162.04	\$180.38
Engineering Manager	\$46.00	\$55.00	177.94%	10%	\$140.64	\$168.15
Senior Engineer	\$40.00	\$46.00	177.94%	10%	\$122.29	\$140.64
Project Engineer	\$35.00	\$41.00	177.94%	10%	\$107.01	\$125.35
Staff Engineer	\$30.00	\$35.00	177.94%	10%	\$91.72	\$107.01
Assistant Engineer	\$28.00	\$31.00	177.94%	10%	\$85.61	\$94.78
Sr. Computer Drafter	\$30.00	\$41.00	177.94%	10%	\$91.72	\$125.35
Project Administration	\$42.98	\$42.98	177.94%	10%	\$131.40	\$131.40
Secretarial	\$15.00	\$41.00	177.94%	10%	\$45.86	\$125.35

\* Charge Rates Applicable October 1, 2011 - September 30, 2012



**BKF ENGINEERS**

**Direct Labor Rate Sheet**

PERSONNEL CLASSIFICATION	DIRECT RATE	
	MAXIMUM	MINIMUM
Principal	\$115.00	\$80.00
Associate	\$63.75	\$53.00
Project Manager	\$54.00	\$44.00
Engineer / Surveyor IV	\$57.50	\$47.50
Engineer / Surveyor III	\$47.50	\$39.25
Engineer / Surveyor II	\$42.00	\$31.00
Engineer / Surveyor I	\$33.75	\$26.00
Engineering / Surveying Technician I – III	\$36.00	\$26.00
Drafter I – III	\$36.00	\$25.00
Field Engineer	\$53.00	\$48.00
Field Surveyor	\$42.00	\$30.00
Instrumentman	\$42.00	\$30.00
Project Assistant	\$30.00	\$22.00
Engineer Assistant	\$30.00	\$14.00
Clerical / Administration	\$38.00	\$20.00
Overhead Rate - 189.00%		
Profit - 10%		

Charge Rates Applicable January 1, 2012 thru December 31, 2012

**Circlepoint**  
Fee Schedule

Category	Actual Hourly Rate		Overhead	Fee	Fully Loaded Rate	
	Min	Max			Min	Max
Principal	\$ 72.00	\$ 90.00	187.43%	10%	\$ 227.64	\$ 284.56
Senior Project Manager	\$ 40.00	\$ 50.00	187.43%	10%	\$ 126.47	\$ 158.09
Project Manager	\$ 30.00	\$ 45.00	187.43%	10%	\$ 94.85	\$ 142.28
Senior Associate	\$ 25.00	\$ 35.00	187.43%	10%	\$ 79.04	\$ 110.66
Associate	\$ 22.00	\$ 28.00	187.43%	10%	\$ 69.56	\$ 88.53
Coordinator	\$ 20.00	\$ 25.00	187.43%	10%	\$ 63.23	\$ 79.04
Intern	\$ 10.00	\$ 20.00	187.43%	10%	\$ 31.62	\$ 63.23
Senior Art Director	\$ 44.00	\$ 52.00	187.43%	10%	\$ 139.12	\$ 164.41
Web Designer	\$ 30.00	\$ 35.00	187.43%	10%	\$ 94.85	\$ 110.66
Senior Graphic Designer	\$ 30.00	\$ 35.00	187.43%	10%	\$ 94.85	\$ 110.66
Graphic Designer	\$ 25.00	\$ 30.00	187.43%	10%	\$ 79.04	\$ 94.85
Clerical	\$ 15.00	\$ 40.00	187.43%	10%	\$ 47.43	\$ 126.47

Rates valid through December 28, 2012



## Standard Schedule of Compensation 2012 SJ (San Jose)

### General

The following list of fees and reimbursable expense items shall be used in providing service in the agreement. These amounts shall be adjusted on January 1, 2013, upon issuance of an updated Standard Schedule of Compensation:

### Hourly Rates

<i>description</i>	<i>actual rate</i>	<i>overhead (180%) + profit (10%)</i>	<i>cost + fixed fee rate</i>
Principal	\$64.50 to \$70.95/hr	\$122.55 to \$134.81/hr	\$187.05 to \$205.76/hr
Associate 3	\$43.95 to \$48.35/hr	\$83.51 to \$91.87/hr	\$127.46 to \$140.22/hr
Project Manager 5	\$34.20 to \$37.62/hr	\$64.98 to \$71.48/hr	99.18 to \$109.10/hr
Assistant 2	\$29.00 to \$31.90/hr	\$55.10 to \$60.61/hr	
ASSUMING → Assistant 3	\$24.05 to \$26.46/hr	\$45.70 to \$50.27/hr	to \$76.73/hr
Construction Manager	\$42.95 to \$47.25/hr	\$81.61 to \$89.78/hr	
Word Processor	\$19.00 to \$20.90/hr	\$36.10 to \$39.71/hr	
Accounting	\$37.20 to \$40.92/hr	\$70.68 to \$77.75/hr	

### Reimbursable Expenses

All costs for photography, printing and plotting, special delivery, insurance certificate charges, charges for waivers of subrogation, local business licenses, sales taxes, assessments, fees, mileage, all CADD and visual simulation ancillary costs, such as data transfers, tapes and outside services, and all other costs directly related to the project will be billed as a reimbursable expense at our cost plus a fifteen percent (15%) administration charge. The cost of professional liability insurance and all costs associated with cell phones, electronic mail, faxes, long distance phone charges and related telecommunications shall be charged as a combined surcharge of 2.5% on the total fees.

### Payments

Payments are due within ten days after monthly billing with amounts more than thirty days past due subject to a 1.5% per month interest charge. Retainer amounts, if indicated, are due upon signing the agreement and shall be applied to the final invoice for the project.

PJ149FeeSchedule2012SJ.doc  
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Landscape Architecture

Urban Design

Land Planning

Park and Recreation Planning

Environmental Planning

Peter E. Callander, ASLA, Principal

A. Mark Slichter, ASLA, Principal

Brian C. Fletcher, ASLA, Principal

Erik Smith, ASLA, Principal

Benjamin W. Woodside, ASLA, Principal

**Rates Effective June 25, 2011 - June 29 2012**

**Overhead** 171.32%

**Profit** 10%

<b>Position</b>	<b>Labor Rate Range</b>	<b>Charge Rate Range</b>
Principal	\$58.65 - \$105.77	\$175.04 - \$315.67
Senior Associate	\$47.12 - \$67.31	\$140.63 - \$200.89
Associate	\$35.10 - \$57.69	\$104.76 - \$172.18
Sr. Engineer/Planner	\$32.69 - \$57.69	\$97.56 - \$172.18
Engineer/Planner	\$21.63 - \$34.86	\$64.56 - \$104.04
Sr. Technician	\$28.37 - \$48.08	\$84.67 - \$143.50
Technician	\$17.50 - \$31.25	\$52.23 - \$93.27
Admin	\$12.00 - \$34.13	\$35.81 - \$101.86
Intern	\$10.00 - \$25.00	\$29.85 - \$74.61

Parikh Consultants, Inc.  
 Fee Schedule  
 Fair Oaks Project

Classification	Actual Hourly Rate		Overhead Multiplier	Fee	Fully Loaded Rate	
	Min.	Max			Min.	Max
			145%	10%		
<b>Project Manager</b>	\$ 83.47	\$ 83.47	2.45	1.1	\$ 224.95	224.95
<b>Project Soils Engineer</b>	\$ 50.00	65.00	2.45	1.1	\$ 134.75	175.18
<b>Staff Engineer</b>	\$ 30.00	35.00	2.45	1.1	\$ 80.85	94.33
<b>Lab Technician</b>	\$ 25.00	45.00	2.45	1.1	\$ 67.38	121.28
<b>Field Engineer</b>	\$ 25.00	40.00	2.45	1.1	\$ 67.38	107.80
<b>Engineering Draftsman</b>	\$ 25.00	30.00	2.45	1.1	\$ 67.38	80.85
<b>Contract Management</b>	\$ 50.00	55.00	2.45	1.1	\$ 134.75	148.23

\*Charge Rates Applicable October 1, 2011 - September 30, 2012





# GRAY • BOWEN

## Gray-Bowen Rate Schedule

Salary Ranges Effective through December 2012

Classification	Base Salary Range			General Overhead Multiplier	Fee Multiplier	Total Multiplier	Effective Range of Rates		
		to						to	
President/Sr. Advisor	\$95.00	to	\$130.00	2.626	1.1	2.889	\$274.42	to	\$375.52
Sr. Vice President/Vice President	\$75.00	to	\$116.00	2.626	1.1	2.889	\$216.65	to	\$335.08
Associate Professional	\$68.00	to	\$108.00	2.626	1.1	2.889	\$196.42	to	\$311.97
Sr. Engineer/Project Manager III	\$60.00	to	\$75.00	2.626	1.1	2.889	\$173.32	to	\$216.65
Associate Engineer/Project Manager II	\$55.00	to	\$64.00	2.626	1.1	2.889	\$158.87	to	\$184.87
Assistant Engineer/Project Manager	\$35.00	to	\$48.00	2.626	1.1	2.889	\$101.10	to	\$138.65
Sr. Project Coordinator	\$30.00	to	\$48.00	2.626	1.1	2.889	\$86.66	to	\$138.65
Project Coordinator	\$28.00	to	\$45.00	2.626	1.1	2.889	\$80.88	to	\$129.99
Project Administrator	\$26.00	to	\$41.00	2.626	1.1	2.889	\$75.10	to	\$118.43
Administrative Assistant	\$17.00	to	\$36.00	2.626	1.1	2.889	\$49.11	to	\$103.99
Clerical/Receptionist	\$14.00	to	\$22.00	2.626	1.1	2.889	\$40.44	to	\$63.55

Gray-Bowen's fringe benefits and general overhead multiplier's were generated following the American Association of State Highway and Transportation Officials (AASHTO) guide.

**EXHIBIT B-1**

Cost Proposal

**FAIR OAKS OVERHEAD REHABILITATION COST PROPOSAL  
BIGGS CARDOSA ASSOCIATES INC. (PRIME CONSULTANT)**

Contract No. BLHS-5213(039)

Date: 04/17/2012

**DIRECT LABOR**

Classification	Range		Hours	Hourly Rate	Total
Principal I	\$68.00	\$77.00	940 @	\$68.69	\$64,564
Engineering Manager	\$46.00	\$55.00	1510 @	\$47.10	\$71,119
Project Administration	\$42.98	\$42.98	40 @	\$42.98	\$1,719
Project Engineer	\$36.00	\$41.00	1626 @	\$35.32	\$57,438
Staff Engineer	\$30.00	\$35.00	1998 @	\$32.05	\$64,045
Sr. Computer Drafter	\$30.00	\$41.00	1178 @	\$33.36	\$39,302
Secretarial	\$15.00	\$41.00	94 @	\$23.55	\$2,214
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
Subtotal Direct Labor Costs					\$300,402
Anticipated Salary Increases					\$0
Total Direct Labor Costs					\$300,402

Overhead/ Indirect Costs/ Benefits	Rate	Total
	177.94%	\$534,536
Total Overhead/ Indirect Costs/ Benefits		\$534,536
FEE (Profit)	10.00%	\$83,494

**OTHER COSTS**

Plots	\$8,500
Reproduction and Delivery	\$8,000
Other Direct Costs (Itemize)	\$0
Total Other Costs	\$16,500

**Subcontractor Costs**

BKF Engineers	\$395,827
Circlepoint	\$515,924
Callander Associates	\$62,622
Fehr & Peers	\$48,000
Parikh Consultants (UDBE)	\$123,659
Alliance Engineering Consultants Inc. (UDBE)	\$57,380
Gray-Bowen	\$45,000
	\$1,248,412

**TOTAL COSTS**

**\$2,183,344**

**FAIR OAKS OVERHEAD REHABILITATION COST PROPOSAL  
BKF ENGINEERS**

Contract No. BLHS-5213(039)

Date: 04/17/2012

**DIRECT LABOR**

Classification	Range		Hours	Hourly Rate	Total
Principal	\$80.00	\$115.00	120 @	\$80.21	\$9,625
PM/ Assoc.	\$44.00	\$63.75	376 @	\$54.42	\$20,462
Engineer IV	\$47.50	\$57.50	234 @	\$47.50	\$11,115
Engineer III	\$39.25	\$47.50	390 @	\$44.04	\$17,175
Engineer II	\$31.00	\$42.00	440 @	\$38.69	\$17,025
Engineer I	\$26.00	\$33.75	170 @	\$33.66	\$5,722
Technician	\$26.00	\$36.00	299 @	\$34.60	\$10,346
Clerical	\$20.00	\$38.00	36 @	\$21.08	\$759
Survey	\$60.00	\$84.00	76 @	\$73.61	\$5,594
			0 @		\$0
			0 @		\$0
			0 @		\$0
Subtotal Direct Labor Costs					\$97,823
Anticipated Salary Increases					\$0
<b>Total Direct Labor Costs</b>					<u>\$97,823</u>
Overhead/ Indirect Costs/ Benefits			Rate		Total
			<u>189.00%</u>		<u>\$184,885</u>
<b>Total Overhead/ Indirect Costs/ Benefits</b>					<u>\$184,885</u>
FEE (Profit)			<u>10.00%</u>		<u>\$28,271</u>
OTHER COSTS					
	Plots				<u>\$7,183</u>
	Reproduction and Delivery				<u>\$7,183</u>
	Other Direct Costs (Itemize)				<u>\$0</u>
<b>Total Other Costs</b>					<u>\$14,366</u>
Subcontractor Costs					
	EXARO				<u>\$14,520</u>
	Universal Field Services				<u>\$49,231</u>
	Radman				<u>\$6,732</u>
					<u>\$0</u>
					<u>\$70,483</u>
<b>TOTAL COSTS</b>					<b><u>\$395,827</u></b>

**FAIR OAKS OVERHEAD REHABILITATION COST PROPOSAL  
CIRCLEPOINT**

Contract No. BLHS-5213(039)

Date: 04/17/2012

**DIRECT LABOR**

Classification	Range		Hours	Hourly Rate	Total
Principal	\$72.00	\$90.00	172 @	\$75.91	\$13,056
Senior Project Manager	\$40.00	\$50.00	475 @	\$49.02	\$23,286
Project Manager	\$30.00	\$45.00	264 @	\$44.28	\$11,690
Senior Associate	\$25.00	\$35.00	481 @	\$33.21	\$15,974
Associate	\$22.00	\$28.00	725 @	\$27.20	\$19,721
Assistant/ Coordinator	\$20.00	\$25.00	695 @	\$23.72	\$16,485
Art Director	\$44.00	\$52.00	51 @	\$47.44	\$2,420
Graphics	\$25.00	\$30.00	108 @	\$26.89	\$2,904
Clerical	\$15.00	\$40.00	321 @	\$22.14	\$7,107
			0 @		\$0
			0 @		\$0
			0 @		\$0
Subtotal Direct Labor Costs					\$112,643
Anticipated Salary Increases					\$0
Total Direct Labor Costs					<u>\$112,643</u>

Overhead/ Indirect Costs/ Benefits	Rate	Total
	<u>187.43%</u>	<u>\$211,126</u>
Total Overhead/ Indirect Costs/ Benefits		<u>\$211,126</u>
FEE (Profit)	<u>10.00%</u>	<u>\$32,377</u>

OTHER COSTS		
Reproduction and Delivery		<u>\$19,800</u>
Meeting Exhibits, Advertisement, Translation, Travel		<u>\$25,000</u>
Other Direct Costs (Itemize)		<u>\$0</u>
Total Other Costs		<u>\$44,800</u>

Subcontractor Costs		
Two Hundred, Inc		\$14,352
HT Harvey Inc.		<u>\$6,270</u>
Illingworth & Rodkin		<u>\$24,833</u>
Condor Country Consultants, Inc		<u>\$12,654</u>
JRP Historical Consulting		<u>\$20,460</u>
PaleoResources		<u>\$13,174</u>
Vertical APE Testing for Arch Resources		<u>\$23,236</u>
		<u>\$114,979</u>

**TOTAL COSTS** **\$515,924**







**FAIR OAKS OVERHEAD REHABILITATION COST PROPOSAL  
ALLIANCE ENGINEERING CONSULTANTS, INC. (UDBE)**

Contract No. BLHS-5213(039)

Date: 04/17/2012

**DIRECT LABOR**

Classification	Range		Hours	Hourly Rate	Total
Principal	\$76.92	\$76.92	30 @	\$76.92	\$2,308
Project Manager	\$51.92	\$59.00	150 @	\$58.03	\$8,704
Senior Engineer	\$42.31	\$45.27	136 @	\$44.49	\$6,051
Project Designer	\$31.50	\$40.87	132 @	\$38.68	\$5,106
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0

Subtotal Direct Labor Costs \$22,168  
 Anticipated Salary Increases \$0  
 Total Direct Labor Costs \$22,168

Overhead/ Indirect Costs/ Benefits Rate 135.00% Total \$29,927

Total Overhead/ Indirect Costs/ Benefits \$29,927

FEE (Profit) 10.00% \$5,210

**OTHER COSTS**

Plots \$0  
 Reproduction and Delivery \$75  
 Other Direct Costs (Itemize) \$0

Total Other Costs \$75

**Subcontractor Costs**

\$0  
\$0  
\$0  
\$0  
\$0

**TOTAL COSTS**

**\$57,380**

**FAIR OAKS OVERHEAD REHABILITATION COST PROPOSAL  
GRAY-BOWEN**

Contract No. BLHS-5213(039)

Date: 04/17/2012

**DIRECT LABOR**

Classification	Range		Hours	Hourly Rate	Total
Senior VP	\$75.00	\$116.00	40 @	\$75.22	\$3,009
Project Manager	\$35.00	\$48.00	100 @	\$43.88	\$4,388
Project Coordinator	\$28.00	\$45.00	124 @	\$31.34	\$3,886
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0
			0 @		\$0

Subtotal Direct Labor Costs \$11,282  
 Anticipated Salary Increases \$0  
 Total Direct Labor Costs \$11,282

Overhead/ Indirect Costs/ Benefits Rate 262.60% Total \$29,627

Total Overhead/ Indirect Costs/ Benefits \$29,627

FEE (Profit) 10.00% \$4,091

OTHER COSTS  
 Plots \$0  
 Reproduction and Delivery \$0  
 Other Direct Costs (Itemize) \$0  
 Total Other Costs \$0

Subcontractor Costs  
\$0  
\$0  
\$0  
\$0  
\$0

**TOTAL COSTS** **\$45,000**

## Exhibit "C"

### INSURANCE REQUIREMENTS FOR CONSULTANTS

Consultant shall procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work by the Consultant, his agents, representatives, or employees.

**Minimum Scope and Limits of Insurance:** Consultant shall maintain limits no less than:

1. **Commercial General Liability:** \$1,000,000 per occurrence and \$2,000,000 aggregate for bodily injury, personal injury and property damage. ISO Occurrence Form CG 0001 is required.
2. **Automobile Liability:** \$1,000,000 per accident for bodily injury and property damage. ISO Form CA 0001 is required.
3. **Workers' Compensation** and **Employer's Liability:** \$1,000,000 per accident for bodily injury or disease.
4. **Errors and Omissions** Liability Insurance appropriate to the Consultants Profession: \$1,000,000 per occurrence and \$2,000,000 aggregate.

#### **Deductibles and Self-Insured Retentions**

Any deductibles or self-insured retentions must be declared and approved by the City of Sunnyvale. The consultant shall guarantee payment of any losses and related investigations, claim administration and defense expenses within the deductible or self-insured retention.

#### **Other Insurance Provisions**

The **general liability** and **automobile liability** policies are to contain, or be endorsed to contain, the following provisions:

1. The City of Sunnyvale, its officials, employees, agents and volunteers are to be covered as additional insureds with respects to liability arising out of activities performed by or on behalf of the Consultant; products and completed operations of the Consultant; premises owned, occupied or used by the Consultant; or automobiles owned, leased, hired or borrowed by the Consultant. The coverage shall contain no special limitations on the scope of protection afforded to the City of Sunnyvale, its officers, employees, agents or volunteers.
2. For any claims related to this project, the Consultant's insurance shall be primary. Any insurance or self-insurance maintained by the City of Sunnyvale, its officers, officials, employees, agents and volunteers shall be excess of the Consultant's insurance and shall not contribute with it.
3. Any failure to comply with reporting or other provisions of the policies including breaches of warranties shall not affect coverage provided to the City of Sunnyvale, its officers, officials, employees, agents or volunteers.

4. The Consultant's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
5. Each insurance policy required by this clause shall be endorsed to state that coverage shall not be suspended, voided, cancelled by either party, reduced in coverage or in limits except after thirty (30) days' prior written notice by certified mail, return receipt requested, has been given to the City of Sunnyvale.

#### **Claims Made Coverage**

If the General Liability and/or Errors & Omissions coverages are written on a claims-made form:

1. The retroactive date must be shown, and must be before the date of the contract or the beginning of contract work.
2. Insurance must be maintained and evidence of insurance must be provided for at least five years after completion of the contract work.
3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, the Consultant must purchase an extended period coverage for a minimum of five years after completion of contract work.
4. A copy of the claims reporting requirements must be submitted to the City of Sunnyvale for review.

#### **Acceptability of Insurers**

Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the City of Sunnyvale.

#### **Verification of Coverage**

Consultant shall furnish the City of Sunnyvale with original a Certificate of Insurance effecting the coverage required. The certificates are to be signed by a person authorized by that insurer to bind coverage on its behalf. All certificates are to be received and approved by the City of Sunnyvale prior to commencement of work.

## EXHIBIT "D"

### Additional Consultant Contractual Requirements Per Caltrans Local Assistance Procedures Manual

#### CALTRANS CONTRACT LANGUAGE REQUIREMENTS

##### 1. ARTICLE X – COST PRINCIPLES

A. The CONSULTANT agrees that the Contract Cost Principles and Procedures, 48 CFR, Federal Acquisition Regulations System, Chapter 1, Part 31.000 et seq., shall be used to determine the allowability of cost individual items.

B. The CONSULTANT also agrees to comply with federal procedures in accordance with 49 CFR, Part 18, Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments.

C. Any costs for which payment has been made to CONSULTANT that are determined by subsequent audit to be unallowable under 48 CFR, Federal Acquisition Regulations System, Chapter 1, Part 31.000 et seq., are subject to repayment by CONSULTANT to CITY.

##### 2. ARTICLE XII – RETENTION OF RECORDS/AUDIT

For the purpose of determining compliance with Public Contract Code 10115, et seq. and Title 21, California Code of Regulations, Chapter 21, Section 2500 et seq., when applicable and other matters connected with the performance of the contract pursuant to Government Code 8546.7; the CONSULTANT, subcontractors, and the CITY shall maintain all books, documents, papers, accounting records, and other evidence pertaining to the performance of the contract, including but not limited to, the costs of administering the contract. All parties shall make such materials available at their respective offices at all reasonable times during the contract period and for three years from the date of the final payment under the contract. The state, the State Auditor, the CITY, FHWA, or any duly authorized representative of the federal government shall have access to any books, records, and documents of the CONSULTANT that are pertinent to the contract for audit, examinations, excerpts, and transactions, and copies thereof shall be furnished if requested.

##### 3. ARTICLE XVI – EQUIPMENT PURCHASE

A. Prior authorization in writing by the CITY'S Project Manager shall be required before the CONSULTANT enters into any unbudgeted purchase order, or subcontract exceeding \$5,000.00 for supplies, equipment, or CONSULTANT services. The CONSULTANT shall provide an evaluation of the necessity or desirability of incurring such costs.

B. For purchase of any item, service or consulting work not covered in the CONSULTANT'S Cost Proposal and exceeding \$5,000.00 prior authorization by the CITY'S Project Manager; three competitive quotations must be submitted with the request, or the absence of bidding must be adequately justified.

C. Any equipment purchased as a result of this Agreement is subject to the following: The CONSULTANT shall maintain an inventory of all nonexpendable property. Nonexpendable property is defined as having a useful life of at least two years and an acquisition cost of \$5,000.00 or more. If the purchased equipment needs replacement and is sold or traded in, the CITY shall receive a proper refund or credit at the conclusion of the Agreement. If the Agreement is terminated, the CONSULTANT may either keep the equipment and credit the CITY in an amount equal to its fair market value, or sell such equipment at the best price obtainable at a public or private sale, in accordance with established CITY procedures; and credit the CITY in an amount equal to the sale price. If the CONSULTANT elects to keep the equipment, fair market value shall be determined at the CONSULTANT'S expense, on the basis of a competent independent appraisal of such equipment. Appraisals shall be obtained from an appraiser mutually agreeable to by the CITY and the CONSULTANT, if it is determined to sell the equipment, the terms and conditions of such sale must be approved in advance by the CITY.

D. All subcontracts in excess of \$25,000.00 shall contain the above provisions.

#### **4. ARTICLE XXVI – DEBARMENT AND SUSPENSION CERTIFICATION**

A. The CONSULTANT'S signature affixed herein, shall constitute a certification under penalty of perjury under the laws of the State of California, that the CONSULTANT has complied with Title 49, Code of Federal Regulations, Part 29, Debarment and Suspension Certificate, which certifies that he/she or any person associated therewith in the capacity of owner, partner, director, officer, or manager, is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any federal agency; has not been suspended, debarred, voluntarily excluded, or determined ineligible by any federal agency within the past three (3) years; does not have a proposed debarment pending; and has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past three (3) years. Any exceptions to this certification must be disclosed to the CITY.

B. Exceptions will not necessarily result in denial of recommendation for award, but will be considered in determining CONSULTANT responsibility. Disclosures must indicate to whom exceptions apply, initiating agency, and dates of action.

#### **5. ARTICLE XXIX – REBATES, KICKBACKS OR OTHER UNLAWFUL CONSIDERATION**

The CONSULTANT warrants that this Agreement was not obtained or secured through rebates, kickbacks or other unlawful consideration, either promised or paid to any CITY

employee. For breach or violation of this warranty, CITY shall have the right in its discretion; to terminate the Agreement without liability, to pay only for the value of the work actually performed; or to deduct from the contract price; or otherwise recover the full amount of such rebate, kickback or other unlawful consideration.

**6. ARTICLE XXX – PROHIBITION OF EXPENDING LOCAL AGENCY, STATE OR FEDERAL FUNDS FOR LOBBYING**

A. The CONSULTANT certifies to the best of his or her knowledge the belief that:

1. No state, federal or local agency appropriated funds have been paid or will be paid by-or-on behalf of the CONSULTANT to any person for influencing or attempting to influence an officer or employee of any state or federal agency; a member of the State Legislature or United States Congress; an officer or employee of the Legislature or Congress; or any employee of a member of the Legislature or Congress, in connection with the awarding of any state or federal contract; the making of any state or federal grant; the making of any state or federal loan; the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any state or federal contract, grant, loan, or cooperative agreement.
2. If any funds other than federal appropriated funds have been paid, or will be paid to any person for influencing or attempting to influence an officer or employee of any federal agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress; in connection with this federal contract, grant, loan, or cooperative agreement; the CONSULTANT shall complete and submit Standard Form –LLL, “Disclosure Form to Report Lobbying”, in accordance with its instruction.

B. This certification is a material representation of the fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, US Code. Any person who fails to file the required certification shall be subject to a civil penalty of no less than \$10,000.00 and not more than \$100,000.00 for each such failure.

C. The CONSULTANT also agrees by signing this document that he or she shall require that the language of this certification be included in all lower tier subcontracts which exceed \$100,000.00, and that all such sub-recipients shall certify and disclose accordingly.



**INSTRUCTIONS – LOCAL AGENCY PROPOSER UDBE COMMITMENT  
(CONSULTANT CONTRACTS)****ALL PROPOSERS:**

**PLEASE NOTE: It is the proposer's responsibility to verify that the UDBE(s) falls into one of the following groups in order to count towards the UDBE contract goal: 1) African Americans; 2) Asian-Pacific Americans; 3) Native Americans; 4) Women. This information must be submitted with your proposal. Failure to submit the required UDBE commitment will be grounds for finding the proposal nonresponsive.**

A "UDBE" is a firm meeting the definition of a DBE as specified in 49 CFR and is one of the following groups: African Americans, Native Americans, Asian-Pacific Americans, or Women.

The form requires specific information regarding the consultant contract: Local Agency, Location, Project Description, Proposal Date, Proposer's Name, and Contract UDBE Goal.

The form has a column for the Work Item Number and Description or Services to be subcontracted to UDBEs (or performed if the proposer is a UDBE). The UDBE prime contractors shall indicate all work to be performed by UDBEs including work to be performed by its own forces, if a UDBE. The UDBE shall provide a certification number to the Consultant and notify the Consultant in writing with the date of decertification if their status should change during the course of the contract. Enter UDBE prime consultant and subconsultant certification numbers. The form has a column for the Names of certified UDBEs to perform the work (must be certified on the date proposals are due and include UDBE address and phone number).

There is a column for the percent participation of each UDBE. Enter the Total Claimed UDBE Participation percentage of items of work submitted with proposal pursuant to the Special Provisions. (If 100% of item is not to be performed or furnished by the UDBE, describe exact portion of time to be performed or furnished by the UDBE.) See "Notice to Proposers Disadvantaged Business Enterprise Information," (Exhibit 10-1) to determine how to count the participation of UDBE firms. **Note:** If the proposer has not met the contract goal, the local agency must evaluate the proposer's good faith efforts to meet the goal in order to be considered for award of the contract.

Exhibit 10-01 must be signed and dated by the consultant submitting the proposal. Also list a phone number in the space provided and print the name of the person to contact.

**For the Successful Proposer only, local agencies** should complete the Proposal Number, Federal-aid Project Number, Federal Share, and Proposal Date fields and verify that all information is complete and accurate before filing.