

**Council Meeting: January 8, 2013****SUBJECT: Award of Contract for Five Ford Police Interceptor Patrol Sedans (F13-28)****BACKGROUND**

Council approval is requested to award a contract to Towne Ford Sales of Redwood City in the amount of \$104,544, for the purchase of five police patrol vehicles scheduled for replacement in FY 2012/2013. The five vehicles being replaced have reached the end of their useful life.

**DISCUSSION**

The Ford Crown Victoria was the City's standard police patrol vehicle for the past ten years. When Ford announced that 2011 would be the final production year of the Crown Victoria, Fleet and Public Safety staff evaluated alternatives offered by Ford, Chevrolet, and Dodge and selected the Ford Police Interceptor sedan as the best option for the City. The Interceptor is a full-size sedan with a V-6 engine with heavy duty components suitable for traffic and law enforcement use.

The purchase price for these 2013 Interceptors is approximately \$1,650 per unit lower than the 2011 Crown Victorias. Additionally, City police patrol sedans idle for an average of 60% of the time the engines are operating. The new units consume 25% less fuel when idling than do Crown Victorias, which should decrease operating costs.

Bid specifications were prepared by the Fleet Services Division. Purchasing staff issued Invitation for Bids No. F13-28, which was broadcast to potential suppliers through the City's Onvia DemandStar public procurement network.

Sealed bids were received and publicly opened on November 9, 2012. Two bids were received as follows:

<b><u>Bidder</u></b>	<b><u>Total Bid</u></b>
Towne Ford Sales of Redwood City, CA	\$104,544
Frontier Ford of Santa Clara, CA	\$108,194

Staff has determined that the vehicles offered by Towne Ford Sales meet City specifications and recommends that the contract be awarded to that firm as the lowest responsive and responsible bidder.

**FISCAL IMPACT**

Total cost to the City will be \$104,544, excluding sales tax. Budgeted funds are available in Fleet Equipment Replacement Account 020700.

**PUBLIC CONTACT**

Public contact was made by posting the Council agenda on the City's official-notice bulletin board outside City Hall, at the Sunnyvale Senior Center, Community Center and Department of Public Safety; and by making the agenda and report available at the Sunnyvale Public Library, the Office of the City Clerk and on the City's Web site.

**RECOMMENDATION**

It is recommended that Council award a contract in the amount of \$104,544 for five Ford police interceptor vehicles, in substantially the same form as the attached draft Purchase Order, to Towne Ford Sales.

Reviewed by:

Grace K. Leung, Director of Finance  
Prepared by: Pete Gonda, Purchasing Officer

Reviewed by:

Kent Steffens  
Director of Public Works

Approved by:

Gary M. Luebbers  
City Manager

**Attachments**

- A. Bid Abstract
- B. Draft Purchase Order

ATTACHMENT A

**City of Sunnyvale, California  
 Invitation for Bids No. F13-28  
 Five (5) Police Patrol Sedans  
 Bid Abstract**

<i>Vendor Address</i>				Towne Ford Sales 1601 El Camino Real Redwood City, CA 94063		Frontier Ford 3701 Stevens Creek Blvd. Santa Clara, CA 95051	
<i>Phone Contact</i>				650-562-2267 Frank Ginotti		408-241-1800 Virginia Harper	
<b>Bid Item</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Unit Price</b>	<b>Total</b>	<b>Unit Price</b>	<b>Total</b>
1	Ford Police Interceptor sedan	5	EA	20,900.00	104,500.00	21,630.00	108,150.00
	Year			2013		2013	
2	Extended warranty, 36 month			Not required; see warranty below.		Not required; see warranty below.	
	75,000 miles						
	<b>Subtotal</b>				\$104,500.00		\$108,150.00
	Tire Fee	25	EA	1.75	43.75	1.75	43.75
	<b>Grand Total</b>				<b>\$104,543.75</b>		<b>\$108,193.75</b>
	Warranty			3 years/36,000 miles bumper to bumper,		3 years/36,000 miles bumper to bumper,	
				5 years/100,000 miles power train		5 years/100,000 miles power train	
	Discount/Payment Terms			Net 15 days - no discount		\$500.00/vehicle 30 days	
	Total with sales tax and adjusted for discount				\$113,295.63		\$114,751.31



<b>ORDERED FROM</b> 20048 - 001  (650) 366-5744  Towne Ford Sales 1601 El Camino Real Redwood City CA 94063	ORDER DATE 11/30/2012	<b>BILL TO:</b>  City of Sunnyvale Finance Department Accounts Payable PO Box 3707 Sunnyvale, CA 94088-3707
	DELIVERY DATE 04/01/2013	
	PAYMENT TERMS	
	BID NO/RFQ NO	
<b>DELIVER TO</b> DPW/Ops - Fleet Maintenance  221 Commercial St Sunnyvale CA 94085 Phone: (408) 730-7570	FOB POINT	FREIGHT CHARGES
	REQ. NO RQ010318	REQUISITIONER: PGONDA
	CHARGE/OBJ CODE(S): 020700 5135 \$104,543.75	

ITEM	DESCRIPTION	QTY	UNIT	UNIT COST	TOTAL
1	Provide Ford Police Interceptor patrol sedans in accordance with the specifications, terms and conditions of Invitation for Bids No. F13-28 and vendor's response, attached and incorporated by reference.	5.00	EA	\$20,900.0000	\$104,500.00
2	Tire fee Awarded by Council 1/8/2013, RTC#_____.	25.00	EA	\$1.7500	\$43.75

Amount does not reflect applicable taxes.

**TOTAL** \$104,543.75

**BUYER:**

Dietz, Noel

**PHONE** (408) 730-7399

**FAX** (408) 730-7710