SUBJECT: Award of Contract for the Purchase of SCBA Air Masks and Lapel Microphones (F14-30)

BACKGROUND
Approval is requested for award of a contract in the amount of $114,177, including sales tax, to Bauer Compressors, Inc. of Livermore for MSA-brand self-contained breathing apparatus (SCBA) air masks and lapel microphones as required by the Department of Public Safety.

CEQA REVIEW
N/A

DISCUSSION
The MSA Firehawk is the standard SCBA used by the Department of Public Safety (DPS), and DPS personnel are trained in the use and repair of this apparatus. Safety equipment such as this is often standardized to one particular brand or manufacturer to maintain consistency and enhance safety.

The MSA lapel microphones recommended for purchase will replace the lapel microphones currently in use, and will interface with the new subscriber radio equipment purchased as part of the Silicon Valley Radio Communication Systems (SVRCS) project. These microphones will directly interface with the MSA in-mask communication system and will provide significantly improved operational clarity.

Section 2.08.070(b)(3) of the Sunnyvale Municipal Code exempts from competitive bidding those purchases in which solicitations of bids or proposals would be impractical, unavailing or impossible. In this case, Bauer Compressors is the local sales and service vendor for MSA. They have provided service for the SCBA units since their acquisition in 2009, and are the service vendor for the lapel microphones. As such, Bauer can continue to provide prompt service and maintenance for these critical pieces of safety equipment.

FISCAL IMPACT
Budgeted funds for the MSA air masks are available in the Public Safety equipment replacement budget. The lapel microphones will be purchased with available contingency funding previously approved by Council in conjunction
with the Silicon Valley Radio Communication Systems (SVRCS) project (see RTC No. 12-232).

**PUBLIC CONTACT**
Public contact was made by posting the Council agenda on the City's official-notice bulletin board outside City Hall, at the Sunnyvale Senior Center, Community Center and Department of Public Safety; and by making the agenda and report available at the Sunnyvale Public Library, the Office of the City Clerk and on the City's Web site.

**RECOMMENDATION**
It is recommended that Council award a contract to Bauer Compressors, Inc. in the amount of $114,177 and in substantially the same form as the attached draft purchase order, for MSA SCBA air masks and lapel microphones.

Reviewed by:

Grace K. Leung, Director of Finance
Prepared by: Pete Gonda, Purchasing Officer

Reviewed by:

Frank Grgurina, Director, Public Safety

Approved by:

Gary M. Luebbers
City Manager

**Attachment**
A. Draft Purchase Order
## ORDERED FROM
03453 - 001
Bauer Compressors Inc
267 E Airway Blvd
Livermore CA 94551

<table>
<thead>
<tr>
<th>ORDER DATE</th>
<th>BILL TO:</th>
</tr>
</thead>
<tbody>
<tr>
<td>10/03/2013</td>
<td>City of Sunnyvale Finance Department Accounts Payable</td>
</tr>
<tr>
<td>(925) 449-7210</td>
<td>PO Box 3707 Sunnyvale, CA 94088-3707</td>
</tr>
</tbody>
</table>

## DELIVER TO
DPS/Fire Services
700 All America Wy
Sunnyvale CA 94086
Phone: (408) 730-7220

<table>
<thead>
<tr>
<th>FOB POINT</th>
<th>FREIGHT CHARGES</th>
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</thead>
<tbody>
<tr>
<td>DEST</td>
<td>Destination, freight included in price</td>
</tr>
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<table>
<thead>
<tr>
<th>REQ. NO</th>
<th>REQUISITIONER:</th>
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<tbody>
<tr>
<td>RQ011851</td>
<td>LLEMMON</td>
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| CHARGE/OBJ CODE(S): | |
|---------------------| |
| See Description     | |

### ITEM DESCRIPTION | QTY | UNIT | UNIT COST | TOTAL
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>1 Provide eight (8) MSA Firehawk M7 Air Masks and sixteen (16) Spare Cylinder &amp; Valve Assemblies in accordance with the quote dated 10/3/2013, attached and incorporated by this reference.</td>
<td>56720.00</td>
<td>DLR</td>
<td>$1.0000</td>
<td>$56,720.00</td>
</tr>
<tr>
<td>2 Provide seventy-five (75) MSA Radio Interface Lipel Mic for Motorola APX 7000 Radio and eight (8) Clear Command Push-to-Talk Buttons in accordance with the quote dated 10/3/2013, attached and incorporated by this reference.</td>
<td>48270.00</td>
<td>DLR</td>
<td>$1.0000</td>
<td>$48,270.00</td>
</tr>
</tbody>
</table>

Total: $114,176.63

### CHARGE/OBJ CODE(S)

| 020901 5103          | $61,683.00 |
| 829880 5103          | $52,493.63 |

Continued on Next Page

Page 1 of 2
<table>
<thead>
<tr>
<th>BUYER:</th>
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<tbody>
<tr>
<td>Dietz, Noel</td>
</tr>
<tr>
<td>PHONE</td>
</tr>
<tr>
<td>FAX</td>
</tr>
</tbody>
</table>
Date: October 3rd 2013  
To: Paul Kuczma  
Sunnyvale DPS

Phone: 409-736-5401  
Email: Pkuczma@Sunnyvale.ca.gov

<table>
<thead>
<tr>
<th>Qty</th>
<th>Part #</th>
<th>Description</th>
<th>Unit Price</th>
<th>Line Total</th>
</tr>
</thead>
</table>
| 8   | B-M7HD14D0C14D1A0 | MSA FireHawk M7 Air Mask  
- Less PASS, NFPA, CBRN  
- 4500 psi SCBA  
- Double Pull Harness w/Chest Strap  
- Swiveling Lumbar Pad  
- 60 Minute Carbon Fiber Cylinder  
- CBRN FireHawk 2nd Stage Regulator, PTC with QC  
- Ultra Elite Hycar Mask, Medium  
- Medium Nosecup  
- SpeeDon Head Harness with Neckstrap  
- Clear Command Radio Interface  
- Pressure Gauge with HUD Transmitter  
- M7 Heads Up Display | $5,090.00 | $40,720.00 |
| 16  | 807588  | Spare Cylinder & Valve Assembly 60 Min                                                       | $1,000.00  | $16,000.00 |

Note: Prices do not include shipping/handling charges or sales tax unless specified. Quotation prices are valid for 60 days. Call 925-449-7210 if past expiration date. Thank you for the opportunity to submit this quotation. If you have any questions please give us a call.

Sincerely,

Danny Kroetch  
Phone: +1 (925) 449-7210  
Cell: +1 (510) 909-6157  
Fax: +1 (925) 449-7201
Date: October 3rd 2013
To: Paul Kuczma
Sunnyvale DPS

Phone: 409-736-5401
Email: Pkuczma@Sunnyvale.ca.gov

<table>
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<th>Description</th>
<th>Unit Price</th>
<th>Line Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>75</td>
<td>10042903</td>
<td>MSA Radio Interface Lapel Mic for Motorola APX 7000 Radio</td>
<td>$562.00</td>
<td>$42,150.00</td>
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<tr>
<td>8</td>
<td>10108643</td>
<td>Clear Command Push-To-Talk Button For Motorola APX 6000/7000 Radio</td>
<td>$765.00</td>
<td>$6,120.00</td>
</tr>
</tbody>
</table>

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