



**Council Meeting: November 19, 2013**

**SUBJECT: Award of Contract for Four Dump Trucks (F14-24)**

**BACKGROUND**

Approval is requested to award a contract to Big Valley Ford of Stockton in the amount of \$289,501 for four dump trucks for the Streets Division of the Department of Public Works, and Sanitary Sewer/Water Divisions of the Department of Environmental Services (ESD).

**CEQA REVIEW**

N/A

**DISCUSSION**

The dump trucks will replace vehicles, thirteen to eighteen years old, which are scheduled for replacement in FY 2013/2014. Economical operation of the City's fleet requires that vehicles and equipment be replaced before operating costs become excessive. The existing vehicles are considered safe, but their age, mileage, and breakdown records make replacement appropriate at this time.

Bid specifications for four dump trucks were prepared by Department of Public Works Fleet Maintenance and Purchasing staff. Invitation for Bids (IFB) No. F14-24 was distributed by mail to potential suppliers and was broadcast to other potential suppliers through the Onvia DemandStar public procurement network.

Sealed bids were received and publicly opened on October 23, 2013. Six bids were received as follows:

<b><u>Bidder</u></b>	<b><u>Base Bid</u></b>
Big Valley Ford, Stockton, CA	\$289,501
*Downtown Ford Sales, Sacramento, CA	\$374,582
Peterson Trucks, Inc., San Leandro, CA	\$376,778
*Downtown Ford Sales, Sacramento, CA	\$400,240
Salinas Valley Ford, Salinas, CA	\$401,901
Golden Gate Truck Center, Oakland, CA	\$433,056

\*Downtown Ford Sales submitted two bids with alternate body types.

Staff recommends award of the contract to Big Valley Ford as the lowest responsive and responsible bidder.

**FISCAL IMPACT**

The total cost to the City will be \$289,501, including sales tax and delivery to the Corporation Yard facility. Budgeted funds are available in Fleet Equipment Replacement Account 020700.

**PUBLIC CONTACT**

Public contact was made by posting the Council agenda on the City's official-notice bulletin board outside City Hall, at the Sunnyvale Senior Center, Community Center and Department of Public Safety; and by making the agenda and report available at the Sunnyvale Public Library, the Office of the City Clerk and on the City's Web site.

**RECOMMENDATION**

It is recommended that Council award a contract in the amount of \$289,501, in substantially the same form as the attached draft purchase order, to Big Valley Ford for four dump trucks.

Reviewed by:

Grace K. Leung, Director of Finance  
Prepared by: Pete Gonda, Purchasing Officer

Reviewed by:

Kent Steffens, Director of Public Works

Approved by:

Gary M. Luebbers  
City Manager

**Attachments**

- A. Draft Purchase Order
- B. Bid Tabulation





ITEM	DESCRIPTION	QTY	UNIT	UNIT COST	TOTAL
4	Sales Tax Awarded by City Council 11/19/2013, RTC _____.	23293.20	DLR	\$1.0000	\$23,293.20
				<b>TOTAL</b>	\$289,501.20

Document Terms:

Invoices must be sent directly to Accounts Payable by mail to the address above or by e-mail to [accountspayable@sunnyvale.ca.gov](mailto:accountspayable@sunnyvale.ca.gov) and must reference the purchase order number. Failure to comply will result in a delay in payment processing.

This purchase order is subject to the City of Sunnyvale Standard Terms and Conditions for the Purchase of Goods, dated 10/8/2010, a copy of which is attached and incorporated by reference (Form #TCPO-G).

<b>BUYER:</b>
Howard, Dreama
<b>PHONE</b> (408) 730-7396 <b>FAX</b> (408) 730-7710

Attachment B

**City of Sunnyvale, California  
 Invitation for Bids No. F14-24  
 Four (4) Dump Trucks  
 Bid Tabulation**

<i>Manufacturer</i>				Ford	Ford	International	Ford
<i>Vendor</i>				Big Valley Ford	Downtown Ford Sales	Peterson Trucks, Inc.	Downtown Ford Sales
<i>Address</i>				3282 Auto Center Circle Stockton, CA 95212	525 N 16th Street Sacramento, CA 95811	2718 Teagarden St San Leandro, CA 94577	525 N 16th Street Sacramento, CA 95811
<i>Phone</i>				209-870-4473	916-230-2569	510-393-5307	916-230-2569
<i>Contact</i>				Doug Subke	Robert Milloy	George Shupe	Robert Milloy
Bid Item	Description	Qty	Unit	Delivered Price	Delivered Price	Delivered Price	Delivered Price
1	Dump Truck and accessories	4	EA	\$ 266,208.00	\$ 344,443.00	\$ 346,462.60	\$ 368,037.20
	Make/Model			Ford F650	Ford F650 (alternate Body Bid)	International 4300	Diesel Ford F650
	Sales Tax			23,293.20	30,138.76	30,315.48	32,203.26
	<b>TOTAL TRUCK BID</b>			<b>\$289,501.20</b>	<b>\$374,581.76</b>	<b>\$376,778.08</b>	<b>\$400,240.46</b>
	Calendar days ARO for delivery			180	180	180	270

<i>Manufacturer</i>				Ford	Freightliner		
<i>Vendor</i>				Salinas Valley Ford	Golden Gate Truck Center		
<i>Address</i>				795 Elvee Dr Salinas CA 93901	8200 Baldwin Street Oakland, CA 94621		
<i>Phone</i>				831-444-4487	510-632-3535		
<i>Contact</i>				Kristine Guertner	Les Schwindt		
Bid Item	Description	Qty	Unit	Delivered Price	Delivered Price		
1	Dump Truck and accessories	4	EA	\$ 369,564.44	\$ 398,212.00		
	Make/Model			Ford F650	Freightliner M2106		
	Sales Tax			32,336.89	34,843.55		
	<b>TOTAL TRUCK BID</b>			<b>\$401,901.33</b>	<b>\$433,055.55</b>		
	Calendar days ARO for delivery			200	180		