



Savvy Sellers Garage Sale Tips

Cleaning up clutter and clearing out cupboards, drawers and closets is the most time-consuming task when preparing for a garage sale. It's helpful to use two boxes or bags: one for sale or donation items, the other for trash. A good rule of thumb is, if you haven't used or needed it in a year, you can probably live without it.

Here are some tips on making your sale a great success, putting some money in your pocket and helping the environment by keeping usable items out of the landfill:

- Make sure all items are clean and in good repair.
- Display small items at eye level, not the ground.
- Keep pets away from shoppers.
- Display items should have price tags on top for easy viewing.
- Group items by category such as clothes, kitchenware, books and toys to make shopping easier.
- Put books in boxes where titles can be easily read.
- Have a "Free" box of things that may be missing parts, or need repair.
- Have plenty of change and \$1 bills.
- Put showcase items out front to attract shoppers.
- Provide day care for your young children so you can focus on your sale.
- Display a sign stating, "All Sales Final", to avoid returns.
- Consider having baked goods for customers to welcome them to your sale!

Some thoughtful safeguards:

- Don't allow shoppers to use your bathroom, direct them to closest public facilities.
- Don't leave your money unattended.
- Eliminate any tripping or falling hazards to shoppers.