

SURFAIR

Dear Mayor Hendricks:

Surf Air and Encompass Aviation would like to thank you, Councilman Jim Griffith, Councilman Larry Klein, and City Manager Deanna J. Santana for meeting with us this past Monday, June 12, 2017. We appreciated the opportunity to learn your thoughts as we work toward a solution for all of our neighbors who live along Surf Air's flight path into San Carlos Airport (SQL). We assure you that Surf Air and Encompass are committed to the community and are actively looking for opportunities to engage with the residents it serves.

During our meeting, we discussed measures we can take and are taking to address Sunnyvale's concerns. Almost all of our approaches into SQL start over a navigation fix called AMEBY, which put our flight path over portions of the City of Sunnyvale. In the past, arriving aircraft would generally be at an altitude of anywhere between 3,000-3,900 feet. As discussed during our meeting, Surf Air will be pursuing a new Bayside Visual Approach, that will have our planes flying at an altitude of at least 4,000 feet over AMEBY, which should provide an added level of noise reduction without compromising safety.

The entire Bayside Approach is being designed to stay below San Francisco's airspace and follow a routing that minimizes noise over populated areas. Another benefit of this approach is our aircraft will be using minimum power over Sunnyvale as we descent towards San Carlos Airport, which will further mitigate sound.

We also plan to keep you and your agency informed on developments and incorporated into as much of the process as we continue to work through a compromise solution with the County of San Mateo.

At the meeting you asked us to reach out to NorCal Air Traffic Control to explore the possibility of extending our altitude even higher. On Wednesday, our Chief Pilot Charles Caviris talked with Thann McLeod, Manager for NorCal Air Traffic Control- Airspace and Planning Procedures – Planning & Requirements, to explore flying at even higher levels over Sunnyvale and to request an in-person meeting with her, your staff, and Surf Air/Encompass.

Based on this discussion, we would like to invite you to participate in this meeting. Please feel free to reach out to Ignacio Barragan to coordinate a date and time that can accommodate everyone's schedule.

We once again thank you for your time. We look forward to continuing to work with you and your team to hear your concerns and to get answers to your questions.

Sincerely,



Sudhin Shahani
Chief Executive Officer
Surf Air



Steve Harfst
Chief Executive Officer
Encompass Aviation